

THE BEAU PHOTO BLACK FRIDAY EVENT

FUJIFILM



Great deals all day!

Special in-store event Friday November 29th from 3-7pm to celebrate one year in our new location.



Canon



Win door prizes!



Join us November 29th for our Black Friday / 1st Anniversary event! Reps from Fujifilm, Nikon, Canon and more will be in the store from 3-7pm for demos and to show off new equipment.



Beau Newsletter - December 2019

Beau's Anniversary Celebration and Black Friday Event • Sales on Digital Cameras, Bags, Film, Even Rentals! • See Inside for Details...

DIGITAL

MIKE M.

BLACK Friday SPECIAL!

Buy a digital camera and get for FREE...

- Spare Li-Ion Battery *
- SanDisk 64GB SDXC **
- RENTAL COUPON ***

* the one for your camera!
 ** Extreme Pro UHS-I
 *** Worth approx. 5% the value of the camera

**BLACK FRIDAY Deals!**

It's almost that time of year again... no, not Boxing Week, no not Christmas... rather BLACK FRIDAY! It seems Canada is following the U.S.'s lead and Black Friday promos here are picking up more and more every year. Last year we had what was likely the very best price on the Nikon D850 in the city. This year, while Nikon will indeed have an impressive special on the D850 and lots of other items, **the big news will be an amazing deal on the Canon 5D Mark IV with a savings of over \$1,200 and the 6D Mark II with over \$900 in savings, both with extra discounts and an appealing bundle!** Not just useless, gimmicky freebies in the bundle mind you, but rather some very useful items!

Buy A Camera or Lens and Get Rental Dollars!

Across the board too, for any crop sensor or 35mm full-frame mirrorless, or DSLR, camera body or lens, **receive 5% of the value of the selling price as a Beau Photo Rental Coupon.** This is over and above any other promos on the gear that might already be happening. For any digital medium format camera or lens, such as **Fujifilm GFX** or

Hasselblad X or H-system gear, receive a rental coupon amounting to 3% of the purchase price. In all cases, rental coupons max out at \$750 per person. For example, buy a camera worth \$4000 and that'll give you a \$200 coupon, on top of any other specials that might be running.

And a FREE Battery and Memory Card!

In addition, with a few exceptions, any camera body sold will also include a FREE extra battery and FREE SanDisk Extreme Pro 64GB UHS-I SDXC Memory card, at least for those bodies that use SD cards.

And there are Rebates...

Many great rebates that were already running are continuing on, so I will only detail the items with increased rebates that start on Black Friday. For a list of previous rebates, see here: <http://www.beauphoto.com/november-2019-updated-rebate-list> and note that there are some rebates detailed here that already updated in the middle of this month. Many rebates continue on past Black Friday, but not all. Yep, November rebates are really complicated this year!

Just Because It Isn't In The List, Doesn't Mean You Can't Get A Deal!

Lastly, if there is something you'd like to buy and it's not on our official Black Friday Sale list, just come in and ask on November 29th and, barring a few exceptions, I'm sure we'll be able to work out a sale price for you! Want an iOptron SkyTracker, a Plustek film scanner, a Datacolor monitor calibrator, an on-camera microphone... just ask away and we can probably work something out!

Fujifilm Black Friday Specials

Most of the great rebates already on are now continuing onward to January 2nd (see <http://www.beauphoto.com/november-2019-updated-rebate-list>), but with the following changes...

X-Pro2 Body - \$1,700 (SAVE \$500)

X-T3 Kit w/XF 16-80mm f/4 OIS - \$2,350
 (SAVE \$250 - Intro Special!)

Canon Black Friday Specials

There are deals so good that for the body and kit rebates, I cannot reveal the full deals just yet - you'll have to come down to our store in person on that day!



5D Mark IV Body or Kit +
Special Bundle - \$xxxx
(SAVE \$1229)

6D Mark II Body or Kit + Special
Bundle - \$xxxx
(SAVE \$928)



EOS R Body - \$xxxx (SAVE \$429)
EOS R Kit w/24-105 - \$xxxx (SAVE \$529)
EOS RP Body - \$xxxx (SAVE \$229)
EOS RP Kit w/24-105 - \$xxxx (SAVE \$329)

EF 50mm f/1.2L - \$1,699 (SAVE \$260)
EF 85mm f/1.2L II - \$2,499 (SAVE \$200)
EF 100mm f/2.8L IS macro - \$949 (SAVE \$260)
EF 400mm f/5.6L - \$1,549 (SAVE \$150)
EF 16-35mm f/4L IS - \$1,199 (SAVE \$280)
EF 16-35mm f/2.8L III - \$2,449 (SAVE \$400)
EF 17-40mm f/4L - \$679 (SAVE \$400)
EF 24-70mm f/2.8L II - \$2,149 (SAVE \$410)
EF 70-200mm f/4L IS II - \$1,599 (SAVE \$100)
EF 100-400mm f/4.5-5.6L IS II - \$2,429 (SAVE \$540)

Printers and Printing

Canon Pixma PRO printers are on sale too still! Look at Hunter's writeup on Digital Printing just a few pages further for some great deals on Canon printers, our self serve printing station, and fine art papers that will make your prints something special.

Nikon Black Friday Specials

Nikon has some wicked good deals on for Black Friday as well, including some lenses for their mirrorless Z-system! Also, the D850 can be bundled with all kinds of stuff - no reason to just buy the body! Note that Z bodies will not include a free SD card since they do not take SD. However we will offer special discounted pricing on Sony XQD cards instead.



D850 Body - \$3699 (SAVE \$600)

D850 Value-Add Bundle - WHY BUY JUST A BODY!?

- D850 + FREE AF-S 50mm f/1.4 - **\$3,699** (SAVE \$1,130!)
- D850 + FREE MB-D18 Grip - **\$3,699** (SAVE \$1,130!)
- D850 + Any Lens OVER \$530 = **\$3,699** + Lens Price - \$400 ** (SAVE UPTO \$1,950!)

** Basically, you can save an extra \$400 on any D850 + lens bundle and that \$400 discount will stack on top of any existing rebates that are already on the lens! For example, add a 70-200mm FL VR which is already \$800 off,

Nikon



CAPTURE *the* SAVINGS

HOLIDAY

SALES EVENT



nov 29, 2019 ~ jan 09, 2020

Save
up to **\$800**

ON DIGITAL CAMERAS & NIKKOR LENSES

and get another \$400 off, plus the D850, plus the free EN-EL15B battery pack and a 64GB SD card too, like the other bundles. And a rental coupon like all other camera bodies for Black Friday! The total savings with that example would be over \$1,900!



**D750 Body +
AF-S 50mm f/1.8G -
\$1,599 (SAVE \$949)**

D750 Kit w/24-120mm + 50mm f/1.8G - \$2,299 (SAVE \$949)

D7500 Body - \$999 (SAVE \$400)

AF-S 20mm f/1.8G - \$899 (SAVE \$100)

AF-S 24mm f/1.4G - \$2,249 (SAVE \$300)

AF-S 24mm f/1.8G - \$849 (SAVE \$100)

AF-S 28mm f/1.8G - \$799 (SAVE \$70)

AF-S 28mm f/1.4E - \$2,349 (SAVE \$250)

AF-S 35mm f/1.8G - \$599 (SAVE \$70)

AF-S 35mm f/1.4G - \$1,899 (SAVE \$200)

AF-S 50mm f/1.8G - \$229 (SAVE \$30)

AF-S 50mm f/1.4G - \$499 (SAVE \$60)

AF-S 58mm f/1.4G - \$1,799 (SAVE \$200)

AF-S Micro 60mm f/2.8G - \$649 (SAVE \$80)

AF-S 85mm f/1.8G - \$529 (SAVE \$80)

AF-S 85mm f/1.4G - \$1,799 (SAVE \$200)

AF-S Micro 105mm f/2.8G VR - \$999 (SAVE \$130)

AF-S 105mm f/1.4E - \$2,449 (SAVE \$250)

AF-S 300mm f/4E PF - \$2,299 (SAVE \$300)

AF-S 14-24mm f/2.8G - \$2,099 (SAVE \$270)

AF-S 16-35mm f/4G VR - \$1,299 (SAVE \$150)

AF-S 24-70mm f/2.8E VR - \$2,499 (SAVE \$500)

AF-S 28-300mm f/3.5-5.6G VR - \$1,079 (SAVE \$120)

AF-S 70-200mm f/4G VR - \$1,549 (SAVE \$250)

AF-S 70-200mm f/2.8E FL VR - \$2,799 (SAVE \$800)

AF-S 200-500mm f/5.6E VR - \$1,599 (SAVE \$150)



**AF-S 80-400mm f/4.5-5.6G VR - \$2,699
(SAVE \$350)**



**Z7 Body - \$3,499
(SAVE \$700)**

Z7 Kit w/24-70mm f/4 - \$4,299 (SAVE \$700)

Z6 Body - \$2,199 (SAVE \$400)

Z6 Kit w/24-70mm f/4 - \$2,999 (SAVE \$400)

Z6 Filmmaker's Kit - \$4,799 (SAVE \$1,400)

Z 14-30mm f/4 S - \$1,449 (SAVE \$250)

Z 24-70mm f/2.8 S - \$2,599 (SAVE \$400)

Z 35mm f/1.8 S - \$899 (SAVE \$200)

Z 50mm f/1.8 S - \$669 (SAVE \$130)

FTZ Lens Adapter - FREE with Z6 or Z7 body or kit!
(SAVE \$329)

SONY

There are no new Black Friday specific rebates from the previous list here (<http://www.beauphoto.com/november-2019-updated-rebate-list>) however for most Sony full-frame camera bodies, as we are doing for all other brands on Black Friday, we will be **providing a FREE spare Li-Ion battery pack and FREE 64GB SD card** as detailed above, as well as a **rental coupon amounting to approx. 5% of the camera's value.**

DIGITAL PRINTING

HUNTER W.

Print your own cards and images for framing or to give to friends!

Our Canon self-serve print station has both a 24" wide PRO-2000 printer as well as the 17" wide PRO-1000 printer, and when you come to our Black Friday event, get a coupon for a 10% discount on any size of printing job - no purchase required!

Or print at home in your pajamas! Canon Pixma PRO printers have even better pricing until Dec. 2nd!



Canon PRO-1000
17" Inkjet printer
(pigment) – \$1,299
(SAVE \$300)

Canon PRO-10 13" Inkjet printer (pigment) – \$549
(SAVE \$150)

Canon PRO-100 13" Inkjet printer (dye) – \$299
(SAVE \$100)

Additional rebate amounts on Canon printers as follows...

- Extra \$50 off with select Canon photo paper**
- Extra \$100 off with any Canon DSLR/mirrorless camera purchase
- Extra \$150 off with Canon DSLR/mirrorless plus select Canon photo paper**

**Eligible Paper Sku's	PT#	MSRP
Canon Photo Paper Pro-Lustre (LU-101) 13x19 50 sheets	6211B005	\$ 129.99
Canon Photo Paper Semi Gloss (SG-201) 13x19 50 sheets	1686B064	\$ 114.99
Canon Premium Fine Art Smooth (FA-SM1) 13x19 25 sheets *Compatible with Pro-1000	1711C004	\$ 112.99
Canon Premium Fine Art Smooth (FA-SM1) 17x22 25 sheets *Compatible with Pro-1000	1711C005	\$ 178.99

Inkjet Paper Deals

All Inkjet Printing Paper is 10% off plus receive a 10% off coupon to our self serve printing station.

Whether you are looking for a good value paper for all those christmas cards you need to print or you are looking for

the utmost in archival quality for a fine art print, we have you covered. We stock **Ilford Gallerie** and **Hahnemuhle Fine Art** papers in varying textures and paper weights plus we have printed samples of most of these in store to help with your decision making.

Here is a sample of our paper selection with pricing, other sizes and finishes are available.

Ilford Gallerie Prestige Inkjet Paper - 10% Off

Smooth Pearl 310gsm 8.5x11 (25 Sheets): **\$26.82** (reg. \$29.80)

Smooth Pearl 310gsm 13x19 (25 Sheets): **\$67.08** (reg. \$74.53)

Smooth Pearl 310gsm 17x22 (25 Sheets): **\$111.80** (reg. \$124.22)

FineArt Smooth 200gsm 8.5x11 (25 Sheets): **\$29.51** (reg. \$32.79)

FineArt Smooth 200gsm 13x19 (25 Sheets): **\$55.44** (reg. \$61.60)

FineArt Smooth 200gsm 17x22 (25 Sheets): **\$107.32** (reg. \$119.24)

Hahnemuhle Inkjet Paper - 10% Off

Photo Rag 308gsm 8.5x11 (25 Sheets): **\$58.26** (reg. \$64.73)

Photo Rag 308gsm 13x19 (25 Sheets): **\$105.98** (reg. \$117.75)

Photo Rag 308gsm 17x22 (25 Sheets): **\$222.87** (reg. \$247.63)

Silk Baryta 310gsm 8.5x11 (25 Sheets): **\$43.43** (reg. \$48.25)

Silk Baryta 310gsm 13x19 (25 Sheets): **\$113.44** (reg. \$126.04)

Silk Baryta 310gsm 17x22 (25 Sheets): **\$175.50** (reg. \$195.00)

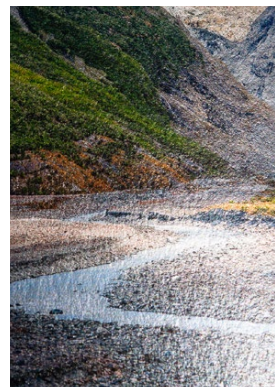


Photo Rag Metallic 340gsm 8.5x11
(25 Sheets): **\$65.66** (Reg 72.95)

Photo Rag Metallic 340gsm 13x19
(25 Sheets) **\$186.80** (Reg 207.55)

Photo Rag Metallic 340gsm 17x22
(25 Sheets): **\$246.91** (Reg 274.34)

New Hahnemuhle Natural Line:

Hemp 290gsm 13x19 (25 Sheets): **\$138.47** (Reg 153.86)

Agave 290gsm 13x19: (25 Sheets) **\$138.47** (Reg 153.86)

Hemp 290gsm 13x19 (25 Sheets): **\$132.30** (Reg 147.00)

PRO SALES

KEN S.

Black Friday Deals!

In addition to the crazy “IN STORE” specials we can’t advertise on Profoto, Hensel, Canon, Nikon Sony and others (come and see us on Black Friday to find out what the deals are) here are the ones we can show you now...

FEIYU-TECH Gimbals

FEIYU-TECH is a world leader in manufacturing videography stabilization technology that combines imagination and innovation. **Save Big until December 1st!**

FEIYU-TECH AK2000 DSLR Gimbal for cameras up to 2.8 KGs
Sale price \$359.95 Reg.\$499.95 In stock and in Rentals

FEIYU-TECH G6 Plus Gimbal for small cameras and action cameras
Sale price \$279.95 Reg. \$379.95 special order only.

FEIYU-TECH AK4500 DSLR Gimbal for cameras up to 4.6 KGs
Sale price \$949.95 Reg. \$999.95 Special order only

FEIYU-TECH AK4000 DSLR Gimbal for cameras up to 4 KGs
Sale price \$ 599.95 Reg. \$699.95 Special order only



FEIYU-TECH Gimble 2

Smart phone gimbal

Sale price **\$84.95**

Reg. \$129.99

In stock!

Nanlite

The NanLite Forza 60 LED is a monolight style light fixture with remarkable light output relative to its small size. Weighing only 1.8 lbs and about the size of a 32oz water bottle, the Forza 60 features output up to 6732 Lumens



(11950 Lux 5600K @ 1 meter), CRI/TLCI of 98/95, 0-100% dimming, a color temperature of 5600K, pre-programmed special effects, and a quick change modifier mount.

Save 10% on this incredible compact LED light and accessories until December 1st.

NanLite Forza 60 LED Light Sale \$359.95 Reg. \$399.95

NanLite Forza 60 LED Light 2 light kit

Sale \$1169.95 Reg. \$1299.95



Kit includes:

2 x NanLite Forza 60, 2x 15V6A AC Power Adapters, 2 x 55 Degree Reflector, 1x FL-11 Fresnel Lens (with barn door), 2x BH-FZ60 Battery Holders, 1 x Deluxe Trolley Case

Nanlite FL-11 Fresnel Lens for Forza 60 - Sale \$161.95

Reg. \$179.95

NanLite Parabolic Softbox for Forza 60 - Sale \$188.95

Reg. \$209.95

NanLite Fabric Grid for Forza 60 Softbox - Sale \$51.25

Reg. \$56.95



Orangemonkie

Orangemonkie has a unique line of home and studio products for photographers and artists alike.

Limited quantities on these great prices!

Foldio2 - The original 15" All-in one foldable photo studio.

Clearance price \$89.95 Reg. \$119.95

Foldio2 Plus 15" - The updated 15" all-in one foldable photo studio, now includes better LED lighting and the Foldio2 Plus top cover (detachable cover accessory)

Sale \$105.95 Reg. \$129.95

Foldio3 25" Portable Photo Studio - The portable, mini studio light box is 25" to cover a variety of larger subjects.

Sale \$199.95 Reg. \$219.95

Foldio360 - 95 Foldio360 is a smart turntable that allows you to create 360° images using just a smartphone. Create your own stunning 360° images with the Foldio360.

Sale \$199.95 Reg. \$219.95

Halobar - Foldio's Magnetic lighting accessory - Sale \$49.95

Reg. \$54.95

Manfrotto

Manfrotto Carbon Fibre Tripod**

Manfrotto MT055CXP4 Manfrotto 055 Pro 4 section Carbon Fibre Tripod w/ 90 Degree arm rotation

Sale \$499.95 Reg. 632.95

Manfrotto Aluminum Tripods**

Manfrotto 055XPRO3 3 section tripod - Sale \$249.95

Reg. \$310.95

Manfrotto 190XPRO3 3 section tripod - Sale \$239.95

Reg. \$286.95

Manfrotto 055 Pro 3 section with MHXPRO-BHQ2 Ball head - Sale \$389.95 Reg. \$479.95

Manfrotto 055 Pro 3 section with MHXPRO-3W Pan 3 way head - Sale \$379.95 Reg. \$468.95

Manfrotto 190 Pro 3 section with MHXPRO-BHQ2 Ball head - Sale \$349.95 Reg. \$395.95

Manfrotto 190 Pro 3 section with MHXPRO-3W Pan 3 way head - Sale \$329.95 Reg. \$437.95



Manfrotto 190 Pro 3 section with MHXPRO-3W Pan 3 way head

Sale \$329.95 Reg. \$437.95

Manfrotto Befree Advanced Aluminum 4 section tripod

Sale \$249.95 Reg. \$279.95

Manfrotto 1004BAC Master Stand - Sale \$159.95

Reg. \$185.95

Manfrotto 1052BAC Master Stand - Sale \$116.95

Reg. \$135.95

Manfrotto MS0490A Nanopole Stand - Sale \$99.95

Reg. \$117.95

****Limited quantities! First come, first out the door!**

Sirui Tripods and Accessories

All Sirui Tripods and Accessories 15% off.

Here are a few examples...

Sirui Carbon Fiber T-024SK tripod with B-00K head

Sale \$279.00 Reg. \$310.95



Sirui G-20KK head

Sale \$126.00

Reg. \$139.95

Sirui ET-1004 Aluminum Tripod
with E-10 Head

Sale \$194.00 Reg. 215.95



From Black Friday and Beyond.....

Profoto B10 and B10 Plus Promo

- Purchase a Profoto B10 or a B10 Plus between now and December 31st 2019 and get up to \$700.00 in Profoto light shaping tools. *
- Purchase a B10 Duo Kit or a B10 Plus Duo Kit between now and December 31st 2019 and get up to \$1400.00 in Profoto light shaping tools. *
- Profoto B10 AirTTL - \$2299.00 Plus free select Profoto modifiers up to \$700.00

- Profoto B10 Duo Kit AirTTL - \$4599.00 Plus free select Profoto modifiers up to \$1400.00

- Profoto B10 Plus AirTTL - \$2850.00 Plus free select Profoto modifiers up to \$700.00



Profoto B10 Plus Duo
Kit AirTTL - \$5595.00

Plus free select Profoto
modifiers up to \$1400.00

*Please contact Ken at prosales@beauphoto.com for information about which light shaping tools apply.

Profoto AI/AIX Promotion October 29th to December 31st, 2019

- Purchase a Profoto AI and receive a second AI battery and a Grid Kit for free. A \$248.00 value
- Purchase a Profoto AIX and receive a Grid Kit, Gel Kit and Wide Lens for free. A \$366.99 value
- Purchase a Profoto AIX Kit with the Profoto Connect and receive a Grid Kit, Gel Kit and Wide Lens for free. A \$366.99 value
- Profoto AIX Air TTL \$1475.00
- Profoto AIX Air TTL Off camera kit (includes Profoto Connect) \$1595.00

The AI is every inch a Profoto light – just smaller. Its unique round head delivers light that's both natural and beautiful with a soft smooth fall-off. And it's incredibly easy to use with superfast recycling and a long-lasting battery, so you'll never miss a shot. On the move, shooting on-camera or off, this is light shaping excellence everywhere.

Drop in on Friday November 29th for in store Profoto Black Friday specials we cannot advertise!

Broncolor Black Friday and Holliday savings


From now until December 13, receive 20% off Broncolor accessories. Valid on accessory items starting with BR33.xxx.

Free Bonus Battery with purchase of any Siros L lamp or kit

Elinchrom



***EL318958 BRX 500/500
Softbox To Go Set -
Sale \$ 1495.95
Reg. \$2229.95**

 Comes with EL-Skyport
Transmitter Plus, 2x Stands
and Stand Bag.

***EL320418 Rotalux Octabox 135 cm (53") (Speedring
not included) Sale \$322.95 Reg. \$429.95**

***EL320425 Rotalux Deep Octabox 100 cm (39")
(Speedring not included) Sale \$322.95 Reg. \$429.95**

***EL320432 Rotalux Octabox 175 cm (69") (Speedring not
included) Sale \$449.95 Reg. \$599.95**

*Special order items. Sale ends December 2nd

Tether Tools Holiday Specials

TetherTools will be running a 'Gift with Purchase' and an 'Instant Rebate' promotion this holiday season. Starting November 25th and running through till December 26th there are some amazing deals to be had.

Other Tether Tools products up to 75% off!

Free gift with purchase:

- Buy a Case Air (CAWTS03), receive a TetherPro Organization Case (TTPCC10) FREE | \$29.99 USD Value
- Buy a Studio Vu (STDVU-2), receive a Rock Solid VESA Monitor Quick Release System (VADPTQR) FREE | \$29.99 USD Value

- Buy an ONsite DTAP to AC Power Supply (SDAC110, SDAC220), Receive an ONsite Car Adapter (SDA126) FREE | \$16.99 USD Value

- Buy a TetherBlock Arca (TB-QR-004G), receive your choice of NEW Right-Angle Adapter "Pigtail" Cable, (CUCRT02_ORG, CU51RT02-ORG, CU61RT02-ORG) FREE | \$19.95 USD Value

- Buy a Rock Solid USB Battery Pack (RSBP10), get a Silicone Sleeve in Orange (RSS10-ORG) or Black (RSS10-BLK) FREE | \$7.99 USD Value

- Buy a Pro Tethering Kit (PTK-TRVL or PTK-MSTR), get a FREE ONsite DTAP to AC Power Supply (SDAC110, SDAC220) | \$99 USD Value

Instant rebates:

- All Starter Kits BTK-... 10% Off
- Rock Solid 3" Mini Articulating Arm RS203 - 25% Off
- Rock Solid LoPro Phone Mount RSLPM - 25% Off
- Rock Solid Utility Arm RS645 - 25% off
- Rock Solid "A" Clamp 2" Silver RSPC2F-SLV - 25% Off
- Rock Solid "A" Clamp 1" Silver RSPC1F-SLV - 25% Off

Tether Table Aero/Accessories

Aero Master Laptop ProPad Heat Dispersing, Non-Slip Padding-BLK (2nd Gen) PDMSTR-2 - 75% Off

Aero Standard Laptop ProPad Heat Dispersing, Non-Slip Padding-BLK (2nd Gen) PDSTND-2 - 75% Off

Aero Traveler Laptop ProPad Heat Dispersing, Non-Slip Padding-BLK (2nd Gen) PDTRVL-2 - 75% Off

Aero MacBook 17" Laptop ProPad Heat Dispersing, Non-Slip Padding-BLK (2nd Gen) PDMAC17-2 - 75% Off

Aero MacBook 15" Laptop ProPad Heat Dispersing, Non-Slip Padding-BLK (2nd Gen) PDMAC15-2 - 75% Off

Aero MacBook 13" Laptop ProPad Heat Dispersing, Non-Slip Padding-BLK (2nd Gen) PDMAC13-2 - 75% Off

Aero Utility Tray Laptop ProPad Heat Dispersing, Non-Slip Padding-BLK PDUTL 75% Off

Your Camera. Your Workflow. Wireless with Air Direct.

Canon FUJIFILM Nikon SONY
HASSELBLAD OLYMPUS
PHASEONE LUMIX LEICA



AIR DIRECT
Tethered Workflow. Wireless. Direct.

5x Faster

The latest USB-C technology coupled with 802.11 AC wireless protocol for 5X faster transfer speed. TetherPro Cables for all supported cameras* included.

*Phase One Cable Kit sold separately.



Raw & Jpeg Transfer

Transfer any image file directly from your camera to your computer with Wireless PTP. No watch folders. No hot folders.



Your Software. No Compromises

Air Direct provides all native features in your tether software of choice. Adjust camera settings, LiveView, overlay, capture rate and tag images right in your own catalog.



Power How You Work

Top loading battery for quick access. DC port for external USB Battery Packs or uninterrupted A/C power. Hot swap power and Air Direct remains connected. No downtime.



Dual Band, Greater Range

2.4GHz or 5GHz bandwidth for faster transmission, further distance and less environmental interference. Dual high-powered internal antennas for greater range.



Robust Mobile App

Go Mobile with Air Direct's robust app for instant image visibility and intuitive camera controls. Change settings, set timelapse and Bracketing, Shutter Release, movie mode and more with Canon and Nikon.



Tether Table Aero Bracket LP2BLK - 50% Off
 Aero Black Bag for MacBook 17" BGAERO17 - 75% Off
 Aero Peel and Place MousePads Black MP90 - 50% Off
 Aero Peel and Place MousePads Fabric MP91 - 50% Off
 Aero Peel and Place MousePads Concrete MP92 - 50% Off
 Aero Power Mount RS624 - 25% Off

Cables

TetherPro USB 2.0 to USB Female Active Extension, 16"
 (5m) BLK CU1916 - 10% Off

TetherPro USB 3.0 to USB Female Active Extension, 16"
 (5m) BLK CU3016 - 10% Off

TetherPro USB 2.0 to Mini-B 5-Pin, 1" (30cm) ORG
 CU5401ORG - 50% Off

TetherPro USB 3.0 to USB Male B, 15" (4.6m) BLK
 CU5460BLK - 50% Off

Cable Management

JerkStopper Extension Lock, Black JS026BLK - 25% Off
 TetherPro Cable Management Bag STND TTPCC - 25% Off

Rapid Mount Speedlight Mounts

RapidMount SLX with RapidStrips RMSLX - 50% Off
 RapidMount Q20 with RapidStrips - RMQ20 50% Off

Power Solutions

Case Relay Camera Power System CRUPS I10 - 10% Off
 *Some Items are a special order Item.

PocketWizard

Too good to pre-announce! Wait for posting of this amazing deal on the 29th on the Beau Photo blog!

Used Lighting

Save 20% on all used ex-Rental lighting this is for two days only November 29th and 30th!

GoPro

All remaining GoPro items are 50% off original prices!

ACCESSORIES

HUNTER W.

All Filters are on sale!



In-stock B+W and Kenko filters are at least 15% off regular price and Lee Filters and Nisi Holder systems are all at least 10% off.

I get asked all the time what the difference between our B+W and Kenko filters are. The biggest difference overall is build quality. As Mike has said in one of his previous filter reviews, "the B+W is by far the most robust, with thick glass, perfect threads and a weighty, solid brass mounting ring." The Kenko Filters are made from aluminum and definitely don't feel quite as rugged. In terms of optical quality, Kenko definitely holds their own against B+W. However, where the Kenko truly shines through is with their ND filters. Kenko has the most colour-neutral ND filters we have tested yet. B+W on the other hand gives you a brown-ish warm tinge.

You can go on forever about which filter is better in what situation, but the best thing to do is figure out what is most important to you. If you tend to knock around your lenses a bit or are more accident prone, the B+W is probably going to be better for you but if you are just looking to protect your lens on a budget and don't mind replacing a fused or broken filter Kenko will save you some money. If you don't mind more post processing to have a tougher filter, B+W is great but if you want colour as close to accurate as you can in camera and don't need to worry about the durability of the filter so much, Kenko is the one for you. You can read Mike's reviews on a variety of different filters here - <https://beauphoto.blogspot.com/2015/02/review-deep-nd-filters-compared.html> and his Kenko review on page 5 of the

April 2019 Newsletter - <http://www.beauphoto.com/wp-content/uploads/apr2019news.pdf>

Check out some of the deals below, we have more sizes and types in store so come by and see us!

Kenko Filters

Protection: 15% Off Circular Polarizers: 15% Off

58mm: \$34.81 (reg. \$40.95)	58mm: \$72.21 (reg. \$84.95)
67mm: \$42.46 (reg. \$49.95)	67mm: \$93.46 (reg. \$109.95)
77mm: \$46.71 (reg. \$54.95)	77mm: \$118.96 (reg. \$139.95)
82mm: \$59.46 (reg. \$69.95)	82mm: \$127.46 (reg. \$149.95)

3 Stop ND 15% Off 6 Stop ND 15% Off

58mm: \$50.96 (reg. \$59.95)	58mm: \$59.46 (reg. \$69.95)
67mm: \$67.96 (reg. \$79.95)	67mm: \$84.96 (reg. \$99.95)
77mm: \$93.46 (reg. \$109.95)	77mm: \$101.96 (reg. \$119.95)
82mm: \$110.46 (reg. \$129.95)	82mm: \$118.96 (reg. \$139.95)

10 Stop ND 15% Off

58mm: **\$67.96** (reg. \$79.95)
 67mm: **\$93.46** (reg. \$109.95)
 77mm: **\$118.96** (reg. \$139.95)
 82mm: **\$135.11** (reg. \$158.95)

B+W Filters

Protection: 15% Off Circular Polarizers: 15% Off

58mm: \$59.93 (reg. \$70.50)	58mm: \$102.00 (reg. \$120.00)
67mm: \$75.23 (reg. \$88.50)	67mm: \$127.50 (reg. \$150.00)
77mm: \$116.03 (reg. \$136.50)	77mm: \$164.48 (reg. \$193.50)
82mm: \$140.25 (reg. \$165.00)	82mm: \$191.25 (reg. \$225.00)

Lee Filters - 20% Off

Foundation Holder Kit: **\$116.00** (reg. \$145.00)
 Lee 105 Polarizer: **\$316.00** (reg. \$395.00)
 Lee 105 Polarizer Ring: **\$64.00** (reg. \$80.00)

Lee Filters - 10% Off

Lee 100 Holder: **\$135.83** (reg. \$150.92)
 Little Stopper 100x100 (6 Stop): **\$180.00** (reg. \$200.00)
 Big Stopper 100x100 (10 stop): **\$180.00** (reg. \$200.00)
 Lee Grad ND Set 100x150 (1,2,3 stop): **\$358.16** (reg. \$397)

Nisi Filters - \$10% Off

V5-Pro Holder Kit: **\$224.10** (reg. \$249.00)
 V6 Holder Kit: **\$242.99** (reg. \$269.99)
 Nano IR ND 100x100 (6 Stop): **\$220.50** (reg. \$245.00)
 Nano IR GND 100x150 (3 Stop): **\$229.50** (reg. \$255.00)
 Natural Night 100x100: **\$224.10** (reg. \$249.00)
 Natural Night 77mm: **\$211.50** (reg. \$235.00)

Tiffen Filters - 15% Off

82mm Variable ND (~2-8 Stops): **\$199.71** (reg. \$234.95)

Magmod - 10% Off



All in stock Magmod is 10% off! Magmod is all about letting you be creative and getting that amazing shot without your equipment getting in the way. Designed for speedlights, their magnetic system lets you attach and switch between lighting modifiers with ease. They also now have their new Magbox system which is a 24" octobox that snaps on with, you guessed it, magnets to a holder that can have up to two speedlights attached. This system allows you to create beautiful, soft light quickly and easily.

Magbox Starter Kit: **\$386.99** (reg. \$429.99)
 Magmod Pro Kit: **\$251.99** (reg. \$279.99)
 Magmod Basic Kit: **\$125.99** (reg. \$139.99)
 Magmod Starter Flash Kit: **\$143.99** (reg. \$159.99)
 Maggrip: **\$35.99** (reg. \$39.99)
 Gel Set: **\$44.99** (reg. \$49.99)
 Magsphere: **\$71.99** (reg. \$79.99)
 Magbounce: **\$71.99** (reg. \$79.99)

BLACK FRIDAY ONLY!



50% OFF ALL MINDSHIFT BAGS!

Limited to stock on hand

ACCESSORIES

MEGHAN S.

Black Friday Sale on Bags!

15% off most camera bags! From great brands like Lowepro, ThinkTank, Manfrotto, Roots, Vanguard and Tenba. Plus all BlackRapid Straps 15% Off! (Some exceptions may apply.)

Here are a few examples of the great deals we will have in store on Friday...



ThinkTank Digital Holster 20 V2.0 - Sale \$106.72
Reg \$125.55



ThinkTank Mirrorless Mover 30I - Sale \$113.60
Reg \$133.65



ThinkTank Airport Roller Derby
Sale \$636.70
Reg \$749.06



Vanguard Alta Fly 49T Roller Bag
Sale \$242.25 Reg \$285.00



**Roots 73 Flannel Collect
Large DSLR - Sale \$48.45**

Reg \$57.00



**Black Rapid
Double Breathe
Strap**

Sale \$185.26

Reg \$217.95



Manfrotto Reloader 55 Rolling Case

Sale \$386.71 Reg \$454.95



LowePro Adventura SH 160 II

Sale \$62.01 Reg \$72.95



LowePro Fastpack BP 250 AW II

Sale \$147.86 Reg \$173.95

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**BEAU
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RENTAL NEWS

JASON K.

NEW in Rentals!



Fujifilm GFX 100

By the time you read this newsletter, we should have Fujifilm's amazing new GFX 100 body in our rental pool. What is a GFX 100, you ask? The Fujifilm GFX 100 is a medium format 100 mega-pixel

mirrorless body with astounding image quality. In addition to the fine 100MP sensor, this camera features 4K 30 fps video recording, a removable 5.75m dot OLED electronic viewfinder, 5-axis in body image stabilization, 5 fps burst shooting and 16 bit RAW output and many other great features!

\$375/Day or Weekend.

Fujifilm GF 50mm f3.5R LM WR

Fujifilm's new wide angle lens is approximately equivalent to 40mm on a 35mm body. It is akin to a pancake lens, and will be less intrusive on any of FujiFilm's GFX bodies.

\$40/Day or Weekend.

Rental Deals for Black Friday

In honour of Black Friday, and our 1 year anniversary at our new location, we are offering a 20% discount on all rentals picked up on Friday, November 29!



Profoto CI Plus

The Profoto CI Plus light from Profoto is a light designed for smartphone photographers to help improve lighting for food &

product photography. The CI Plus can also be used for close range portraiture too. The round shape of the light, and larger light source compared to tiny LED lights on a phone provides a much more natural light quality. At the moment, the CI Plus will only work with Apple iPhone 7 and newer, as one must download the Profoto app onto the phone if one wants to pair the light to the phone. Once paired, you can press the shutter button on the phone or on the CI Plus to take a photo and the the CI Plus will automatically adjust the light output to give you the correct exposure. The CI Plus has a built-in Air remote, so it can also control other Profoto Air lights, or be controlled by an Air Remote for ultimate control. We have had some architectural photographers use the CI Plus for interior shots - placing a CI Plus inside a lampshade for example. As you can adjust the white balance from 3000K~6600K you can set the perfect mood. The CI Plus has a very high Colour Rendering Index of >90 for very accurate colours.

\$15/day



iPhone 8 Plus



Profoto CI Plus

FILM / ANALOGUE

NICOLE L-D.



The Black Friday/ Anniversary Odds 'n' Sods Sale Table...

This table will feature fun things like reallllly random lighting knick knacks, peculiar 35mm SLRs, Mystery film ~bulk loaded and long ago forgotten~ a guaranteed surprise in

every canister!! Find some great treasures for yourself, or maybe as a unique gift for someone else.



ILFORD

BLACK FRIDAY EXCITEMENT
15% off Ilford & Kodak Film and
Chemicals for everybody!

New from Fujifilm

Fujifilm's 100 Acros II is anticipated to arrive in Canada in late winter/early spring... I find this extremely unfair, because Japan will have it in the upcoming weeks! Watch our social media pages for the announcement that it has arrived!

Kodak Packaging

Kodak is re-packaging their products again, after switching to rectangular bottles only a few years ago, they are once again reverting back to cylinder bottles. The powder chemical packets are changing too, they will be longer and completely white, do not let this alarm you! They are only re-vamping the HC-110 and TMAX formulas, all other recipes will stay the same.

ILFORD
ORTHO
PLUS
80

BLACK & WHITE FILM

NEW



NOW AVAILABLE IN
35MM & 120
FORMATS



Ortho Plus 80 film from Ilford is here!

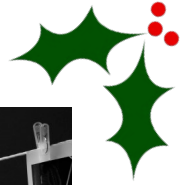
Ortho film was made to register all blues and some greens. This is pretty handy because it can be loaded or unloaded in red light and not be ruined.

In both 120 & 35mm for \$13.17/roll



©Natalie Oberg

Film Photographers - Are you ready to give yourself a gift this Holiday Season?



\$36/yr
member
fee

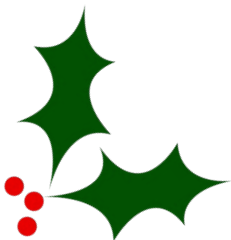
Make this the year you rediscover the beauty of analog!

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Darkroom Access • Workshops • Great People!

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westenddarkroom.ca



Beau Photo is the Canadian Dealer for Renaissance Albums

Renaissance Albums are handmade and printed in New York by a family owned company who have been creating these beautiful albums for over 30 years. With many classic and modern album styles to choose from, Renaissance continues to be a leader in custom professional album production.

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Photography by Rebecca Gosselin



RENAISSANCE
RENAISSANCE ALBUMS

For more information or to set up an appointment to view our sample albums, please contact Meghan at albums@beauphoto.com.



The Makerlabs community darkroom is located in a quiet corner of the 42,000 sq ft Makerlabs warehouse at 780 East Cordova Street. We have a Besler 23c enlarger, negative carriers for all formats, film developing tools and printing materials and are surrounded by other workshops and studios in a creative, collaborative environment.

The darkroom orientation (Photolab101) is scheduled by appointment to familiarise you with the shared space and offers an introduction to b/w film developing and b/w printing, as well as darkroom safety and protocol.

There are free tours of Makerlabs every day at 6:30pm if you just want to check it out before jumping in. To book or for more information: email education@makerlabs.com or call 778-984-7299





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