

BOXING WEEK SALES!

See inside for some of the deals we'll have - stop by Beau during Boxing Week and see even more!

Holiday Hours

Boxing day - Closed (so you can get that big screen TV you really want)

Thursday December 27th - 8:30 - 7pm

Friday December 28th - 8:30 - 5pm

Monday December 31st - 8:30 - 2pm

Tuesday January 1st - Closed (Polar Bear Swim!)

Wednesday January 2nd - Back to our regular hours!

➤ Saturday December 29th 10am-2pm!

Merry Christmas and Happy New Year!

Thank you to all of you, our wonderful clients, who supported us through our big move and made our year successful and fun! We are looking forward to a new year and new adventures in 2019.



BEAU

PHOTO

Beau Newsletter - Boxing Week / Happy New Year!

Boxing Week Specials... and more in-store • Used and demo Canon printers • Profoto B10 Air TTL now in rentals • 10% off all camera bags, and 15% off Mindshift bags • New ROOTS bags • 10% off B+W and Kenko filters • A new face at Beau • Inkjet papers • more...

DIGITAL

MIKE M.

Digital Department Boxing Week Sales

Don't fight the crowds on Boxing Day, instead, come into Beau Photo during Boxing Week for some of the best bundles and prices of the year on select Canon, Fujifilm, Nikon and Sony bodies and lenses! Most bodies sold that use SD memory cards will **receive a free SanDisk Extreme Pro 32GB UHS-I SDHC memory card** and many bodies and lenses qualify for a rental coupon as well, designated below as "RC". Come into our store during Boxing Week for the full details, as well as some last-minute specials! Also note that there are many additional discounts and rebates on bodies and lenses not mentioned here - there are too many deals to fit in this newsletter!

RC = Rental Coupon. Rental credits for up to \$280

Fujifilm Specials

X-T2 Graphite Silver Body - \$1,680
+ \$280 RC (SAVE \$320)



- X-H1 + VPB Kit - \$2,535 + **\$275 RC** (SAVE \$265)
- X-T2 Body (black) - \$1,330 + **\$200 RC** (SAVE \$420)
- X100F (Brown Leather) - \$1,550 (SAVE \$100)
- X-E3 Kit w/XC15-45mm - \$1,200 + **\$200 RC** (SAVE \$100)
- X-E3 Body - \$1,050 + **\$180 RC** (SAVE \$100)



X-E3 Kit w/XF18-55mm - \$1,430 + \$230 RC (SAVE \$220)

X-E3 Kit w/23mm f/2 - \$1,350 + \$200 RC (SAVE \$100)

- VPB Battery Grip for X-T1 - \$155 (SAVE \$55)
- VPB Battery Grip for X-T2 - \$295 (SAVE \$155)

Nikon Deals



D750 Body + FREE AF-S 50mm f/1.8G - \$1,899
+ \$95 RC (SAVE \$800)

- D850 Body + *FREE MB-D18 - \$4,299 + **\$200 RC** (SAVE \$530)

- D7200 Kit w/18-140mm VR - \$1,349 + **\$95 RC** (SAVE \$350)
- AF-S 28mm f/1.8G - \$799 (SAVE \$60)
- AF-S 300mm f/4E PF VR - \$2,299 (SAVE \$300)
- AF-S 14-24mm f/2.8G - \$2,099 (SAVE \$270)
- AF-S 24-70mm f/2.8E VR - \$2,699 (SAVE \$300)
- AF-S 28-300mm f/3.5-5.6G VR - \$999 (SAVE \$200)
- AF-S 70-200mm f/2.8E FL VR - \$3,199 (SAVE \$400)



AF-S 200-500mm f/5.6E VR - **\$1,549 (SAVE \$250)**

Canon Sale



5D Mark IV - **\$3,699 + \$200 RC plus...**

*a free BG-E20 battery grip or premium accessory kit (SAVE up to \$1,280!)

- 1DX Mark II - \$7,099 + \$300 RC (SAVE \$900)
- 6D Mark II Body - \$1,699 + \$300 RC (SAVE \$900)
- 80D kit w/18-135 IS STM - \$1,599 + \$400 RC (SAVE \$800)

- EF 35mm f/1.4L II - \$2,149 (SAVE \$280)
- EF 50mm f/1.2L - \$1,649 (SAVE \$310)
- EF 85mm f/1.8 USM - \$399 (SAVE \$170)



EF 24-70mm f/2.8L II - **\$2,049 (SAVE \$500)**

- EF 100mm f/2.8L IS Macro - \$899 (SAVE \$310)
- EF 11-24mm f/4L - \$3,499 (SAVE \$550)
- EF 16-35mm f/2.8L III - \$2,299 (SAVE \$550)
- EF 100-400mm f/4.5-5.6L IS II - \$2,349 (SAVE \$620)

*limited quantity of grips and accessory kits available

Sony

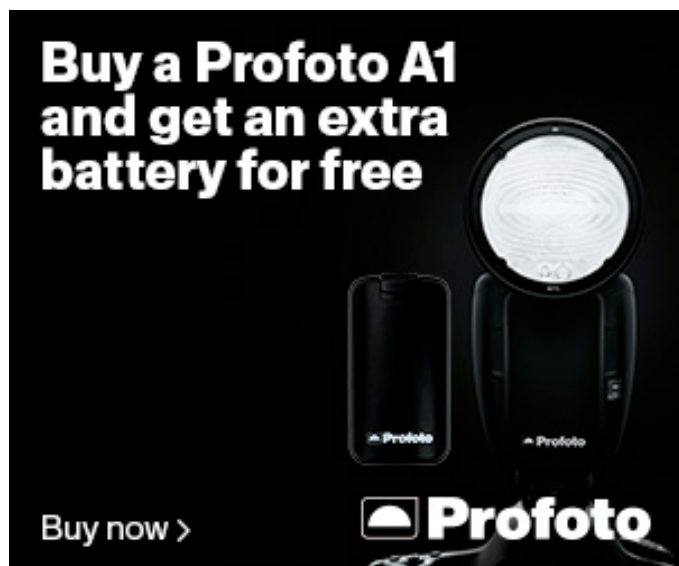
Receive a **free SanDisk Extreme Pro 32GB UHS-I SDHC memory card**, and many bodies also qualify for a **rental coupon**. Regular rebated and sale pricing on many Sony products is in effect. See us for all the details...

Come and see us in the store for more sale prices on audio equipment, DSLR video accessories, color management products and more!

PRO SALES

KEN S.

Profoto A1 Free Battery Promotion Now Extended till February 18th



The Profoto A1 Fall Promotion continues! If you have been waiting to purchase a Profoto A1, now is the time with the extended promotion.

The Profoto A1 has been dubbed the world's smallest studio light. It is designed with very pleasing light shaping capabilities; It has a unique round head with a soft, smooth fall-off that makes it easy to create a natural and beautiful light. It also includes a smart magnetic mount and three dedicated A1 Light Shaping Tools that click on and off quickly and easily – a Dome Diffuser, Wide Lens and Bounce Card. They can be stacked for more creative options. The A1 offers a built-in LED modeling light that makes it easy to set the light and understand how light and shadows work together, and it's extremely easy to use. Like all Profoto products, it's intuitive to use and you don't need to read a long instruction manual to understand how it works.

AirTTL remote is also built in to the A1. With AirTTL and HSS you create professional results fast and easy and with the remote you can seamless connect to other Profoto

flashes and control them easily from the A1.

Profoto A1 is not only an on-camera flash, it's also very effective off-camera as a standalone unit. The A1 has its own Li-Ion high capacity battery built-in that lasts up to four times longer than AA batteries with no performance fade, and a facility to recharge quickly, so you can shoot for longer with confidence. A1 can keep up with you because it recycles four times faster than other on-camera solutions – that's 1.2s at full power. Put simply, you'll never miss a shot.

Purchase a Profoto A1 between now and February and get a free A1 battery. That is a \$142.00 value!

Used Canon Printers

Canon Pro10 \$350.00



We have one used **Canon Pixima Pro -10 Printer**. It is in great condition and priced to move. All the specs on this series of printers can be found at: http://www.canon.ca/en/product?name=PIXMA_PRO-10&category=/en/products/Printers/Desktop

Canon PIXMA PRO-100 (Demo) Sale Price \$150.00



If you are looking for a great deal on a great printer that prints up to 13" x 19" pro quality prints. This is great deal for you. More details can be found at: http://www.canon.ca/en/product?name=PIXMA_PRO-100&category=/en/products/Printers/Desktop

Cinevate on Sale



Cinevate DSLR Core Package
Sale \$999.00 (1 only)
Reg. \$2594.95

Cinevate Durus Follow Focus 15mm. (1 only)

Sale \$699.00 Reg. \$1225.95

Cinevate Cyclops with articulating mount (2 only)

Sale \$250.00 Reg. \$539.50

Cinevate Cyclops grip kit (2 only)

Sale \$35.00 Reg. \$102.95

Cinevate Atlas All terrain upgrade (2 only)

Sale \$75.00 Reg. \$216.95



25% off on sale on all other in stock Cinevate items

CRA Brolly Box Sale

We have a few 43" Brolly boxes on sale. What is a Brolly box you ask? It is like an umbrella and softbox rolled into one. It has the setting up speed of opening an umbrella and the soft light qualities of an octabox. It is a great light modifier for those quick jobs or for the photographer on a tight budget.

CRA 43" Brolly box Sale \$39.95 Reg. \$49.95



Lastolite 72cm All in one Umbrella. The All-in-One umbrella can be a silver bounce, white bounce, silver / white bounce or shoot through.

Lastolite 72cm All in one Umbrella Sale \$39.00
Reg. \$89.95

New and Demo Lights on Sale

New Lightrein LR4 400 w/s two head portrait kit

The Lightrein 400w/s two head portrait kit includes 2-400w/s heads, 2 heavy duty stands, 1-2x3 ft. softbox and speed ring, 1-umbrella, and a radio transmitter. That's everything you need to create beautiful portraits or other photographs.

Sale \$1899.00 Reg. \$2189.95



Hensel Porty 1200 lithium Kit On Sale.

This is a great location kit for the outdoor photographer. This kit includes 1- Porty L 1200, 1-Eh Pro mini 1200P head, Charger, 7" reflector and rolling bag. With the shift to a

Lithium battery from the old lead acid batteries, Hensel has re-engineered the Porty Not only faster, the Porty L 1200 is smaller, lighter, and stronger than the previous lead-gel cell battery units. This generator has a 1200W/s output but only weighs 13 lbs. (5.9 kgs). It has very fast flash recycle times, starting from 0.2 sec. Combine that with extremely short flash duration up to 1/8100 sec, symmetric or asymmetric power distribution, individual settings in 1/10 f-stop increments and an output range of 7 f-stops, you have one great portable studio light kit.

One only, floor model. Sale \$3599.00

Regular \$ 4295.95

Used Lighting Deals:

We have a lot of monolights that would like to find a nice home or studio to illuminate. Adoption prices are listed below.

- Used Photogenic Powerlight 1250DR 500 w/s monolight \$175.00 each. 4 available.
- Used Norman ML600 600 w/s monolight \$200.00 Note: These heads have no swivel
- Used Lighttrain LR3 400w/s monolight \$250.00
- Aurora Uni-lever pro U-300 monolight with speedring \$450.00
- Visatec Solo 1600B 600w/s Monolight \$300.00

RENTAL NEWS

JASON K.

NEW in Rentals!



Profoto B10 AIR TTL

Profoto's new B10 battery powered strobes are a small, but powerful tool for outdoor photo shoots or even indoors! The small form factor



allows you to be very mobile so you can get in & out quickly. Even though it is small, it packs a 250Ws punch, about 5x more powerful than the top speedlights. With Profoto's Air TTL remotes (available

for Canon, Fuji, Nikon & Sony) you can have full TTL capabilities in addition to High speed sync or go full manual for ultimate control. The new lithium ion battery allows for fast cycling times, even at full power, and colour adjustable (3200K ~ 5600K) modelling light is bright enough for basic video shooting too. As a Profoto product, there are 120+ light shaping tools at your disposal to fine tune the light quality.

New for the B10, the Profoto app is available for iOS (iOS 11 and later). The app allows you to control the B10 from your iPhone, and will also flash the LED lights when you take a photo with your iPhone!

*** The B10 does not have a sync port and does not work with non-Profoto radio triggers. An IR sensor does allow it to be triggered as a slave.

\$35/day or weekend - As of now, we only have one battery for each of our four units. We will rent them out with two batteries once they arrive from Profoto.

New Year's Hours

We will be open 8:30am ~ 2pm on New Year's Eve, closed on New Year's Day and will re-open January 2nd with our regular hours (8:30am ~ 5pm). Any rentals picked up on December 31 and returned by 1pm on January 2 will be charged as a one day rental.

ACCESSORIES

MEGHAN S.

Boxing Week Super Sale!

**10% off ALL BAGS and get
25% OFF ALL MINDSHIFT GEAR!**

We've got a great variety of Mindshift Gear bags in right now and they are ALL on sale! These unique bags feature a rotating beltpack, ideal for hiking, travelling, or daily commutes where you just can't leave your camera at home. They come in various sizes to accommodate everything from small mirrorless cameras to pro DSLRs. With lots of space up top, the Mindshift bags also make it easy to carry your everyday essentials such as a book, lunch, your extra sweater and everything in between. If you need even more room to carry your camera gear though, there is an extra padded insert for the Rotation 180 Panorama and Horizon. We also have great gear bags -- small zippered packs to get yourself organized! These are good for batteries, memory cards, film, cords and more! Also 25% off until the end of the year! If you were thinking about getting a Mindshift bag, now is definitely the time!



MS Rotation 180 Horizon
SALE \$336.75 Reg. \$449.00

MS Rotation 180 Panorama: SALE \$261.75 Reg. \$349.00
MS Rotation 180 Pro: SALE \$524.25 Reg. \$699.00

Photo Insert for Panorama/Horizon: SALE \$60 Reg. \$80.00
GP 2 Kit Case Blue: SALE \$44.25 Reg. \$59.00
GP 2 Med Bundle Set: SALE \$104.25 Reg. \$139.00



MS Rotation 180 Trail
SALE \$224.25
Reg. \$299.00

New Roots Uptown Collection

10% OFF UNTIL DECEMBER 31st, 2018!



Everyone here knows how much I love plaid, and Roots manages to get me every time with their sweet buffalo plaid camera bags. Well they've done it again with their new Uptown Flannel collection. This new version of their flannel line is business on the outside, pure Canadiana on the inside with the iconic Roots red buffalo plaid lining. I really love the new look of these bags, which feature a nice clean grey exterior with premium metal buckles to keep your camera secure. We are stocking it in two sizes of messenger bag, and there is also a backpack available.



The **small shoulder bag** is great for a small DSLR or mirrorless camera kit, with lens attached and room for accessories such as batteries, memory cards and a charger. Also features a nice padded shoulder strap.

SALE PRICE: \$38.65 Reg Price \$42.95

The **messenger bag** will fit a bit more, including a DSLR or mirrorless with lens attached plus 1-2 additional lenses. Or if you are like me... an SLR and a TLR! There is also a bit of extra room for an extra battery, memory cards, a charger, or film. Features a very nice padded shoulder strap.

SALE PRICE: \$51.25 Reg. Price: \$56.95

10% off all B+W and Kenko filters.

We've just restocked our filter section, which includes B+W's brand new packaging. Their new packaging ensures you are receiving an authentic B+W product from a certified dealer. Unfortunately there are many knock-offs out there, especially online, so I strongly encourage you to check boxes closely so you know you are purchasing from a certified dealer like Beau Photo.

FILM / ANALOGUE

NICOLE L-D.

Boxing week sale! 15% off select darkroom papers, chemicals and film.



The Pentacon Six TL

One camera lens combo I've always said takes wonderful photos is the Pentacon Six TL w/ the ausJENA 80mm f2.8. I took what is possibly my favourite portrait ever with my Pentacon. I like my Pentacon Six TL because it feels like a



35mm camera (which is what I am most used to) but has a large waist level viewfinder (which is the best part about using a TLR), and it shoots 120 film. I find that it is actually lighter than expected when using the waist level finder.

Once you swap that out for the prism finder it becomes a beast!

The Pentacon Six was manufactured in East Germany. It has a high shutter speed of 1/1000. The standard 80mm lens is a 2.8, however many other lenses are available. What more does one need? It can even use 220 film, for those of you lucky enough to still have some!



We have a tidy little Pentacon Set kit in on consignment right now. It has the 80mm, waist level finder, a strap (which is VERY important and makes me wish mine had one), a prism finder and a 150mm f3.5. There is a 300mm f5.6 that is there with it as well, but it suffers from some kind of coating deterioration, I decided to include it for experimentation purposes..... \$700.00

Get Your Kodak Ektachrome!

Good news, though I don't want to jinx it, but it looks as if Kodak's Ektachrome E100 135-36 is now in regular supply! No more back orders!

Used Photography Books

Looking for photographic reading material? Well we've got you! Come in and check out our books on consignment! Everything from Photography How To's to volumes of great artists such as Ansel Adams, Robert Doisneau and Karsh.

DIGITAL PRINTING

HUNTER W.

If you've had the chance to visit us in our new location you may have noticed a new face at Beau. My name is Hunter and I've taken over a few of Dene's and Barb's responsibilities here since each of their retirements. I'm currently in charge of our filters, lighting gels, inkjet paper, and speedlight modifiers so if you have a question about those, I'm your guy! I'm also very interested in digital and film, and how the technology and processes work so if you have any questions or just want to chat about those, I'm always up for it!



A little bit about me: I graduated from Langara College's Photography Program in 2016 and have been working in the industry since. I photograph odd jobs here and there but working at Beau, and another camera store previously, allows me to work more on personal projects. I love tech specs of digital cameras, pixel peeping, and scrutinizing lenses but have recently been more focused on film and traditional processes.

I'm always interested in learning more about photography and our customers, so please stop by and say hello next time you're in!

Inkjet Papers

As you may have seen in our last newsletter we have a brand new Canon Printing Station with a Canon Pro-2000



Come by and try out our Canon printing station and have control over the way your images look!

and Canon Pro-1000. Of course to go along with this we have a variety of papers available for you to use in store, and to purchase for printing at home! Unless otherwise noted, paper is available in 8.5x11, 13x19, and 17x22 sizes.

Standard papers included with printing:

Hahnemuhle Studio Book and Decor

(240 gsm – 24" roll only)

Ilford Prestige Fine Art Smooth (Matte - 200gsm)

Ilford Smooth Gloss (310 gsm)

Ilford Smooth Pearl (310 gsm)

Premium papers included with printing:

Harman FB Gloss AI (320 gsm – 8.5 x 11 only)

Harman Matte FB Mp (320 gsm – 8.5 x 11 only)

Hahnemuhle Photo Rag Fine Art (Matte – 308 gsm)

Hahnemuhle Photo Silk Baryta (310 gsm)

Papers available for purchase:

Hahnemuhle Photo Rag Metallic (340 gsm)

Hahnemuhle German Etching (8.5x11 only)

Hahnemuhle Fine Art Pearl (285 gsm)

Ilford Gold Fibre Silk

Ilford Gold Fibre Gloss

Ilford Gold Mono Silk

Ilford Metallic Gloss



We also have a few different Hahnemuhle matte papers to test out such as Albrecht Durer, Torchon, William Turner, Museum Etching, and Monet canvas. These papers are limited in supply as they are test sheets so if you are interested, act quickly!

We do have access to all of the Ilford and Hahnemuhle lines so if there is a paper type or size you don't see on this list we would be happy to take suggestions or place a special order for you!

I'll be reviewing the papers above in future newsletters so stay tuned!

15% off all Hahnemuhle and Ilford inkjet paper until December 31st!



Upcoming Workshop...




SOULMATE PRODUCTIONS PRESENT

WIDE HORIZON

A LANDSCAPE PHOTOGRAPHY MASTERCLASS

Guest Speaker **EDWIN MARTINEZ** / CANON AMBASSADOR **JANUARY 19 AND 20, 2019**
Fee \$490 Early Bird \$420 til Dec 15, 2018 VANCOUVER, BC

To register: soulmatesproduction@gmail.com
