

Shop Boxing Week Deals!



Holiday Hours

Friday December 23rd - Open until 5pm

Saturday - Tuesday, 24th - 27th - Closed

Wednesday - Friday 28th - 30th - regular hours

Monday January 2nd - Closed

Tuesday January 3rd - Open regular hours



Beau Newsletter - Boxing Week / January 2017

Boxing Day Deals! • Used Lenses and Lighting from the Rental Department
The New Canon M5 • Hasselblad X1D 50c in Rentals • New Film from Kono and
ORWO • Beautiful Bokeh Shapes • 2017 Renaissance Album Catalogues are Coming
Soon • Cameos • more...



Happy Holidays from Everyone at Beau Photo!

It has been wonderful to see everyone over the past year and we thank all of you for your support. We look forward to seeing you in 2017!

Check out these holiday greetings from the elves at Beau!



DIGITAL

MIKE M.

The Biggest Sale of the Year!

December 28th - 30th*

Some manufacturers are offering special Boxing Week deals and in addition, we have some great in-store specials on some cameras and lenses! Many digital cameras and kits will also include a substantial rental coupon which you can use for anything from Beau Photo's extensive rental department! Note that there are too many deals to list them all in this newsletter, so if you don't find the item you are interested in below, call or drop by and ask!

*Some of the listed rebates will remain in effect well into January! Call us for details.**

NIKON

If you've always wanted that 36 megapixel flagship Nikon D810, now is the time since between our sale and Nikon's rebate, there is a **whopping \$1000 savings!** In addition, get a **\$50 rental coupon with any Nikon body or kit**, which might allow you to test out that lens you always wanted for free. Some other really good deals are listed below too...

D750 Body - \$2,099 \$350 savings

D750 Kit w/24-120mm VR - \$2,699 (\$450 savings)

SB-5000 Flash + Wireless Controller - \$729 (\$275 savings)

AF-S 20mm f/1.8G - \$889 (\$110 savings)

AF-S 28mm f/1.8G - \$779 (\$90 savings)

AF-S 35mm f/1.8G - \$599 (\$70 savings)

AF-S 35mm f/1.4G - \$1,814 (\$285 savings)

AF-S 50mm f/1.8G - \$224 (\$25 savings)

AF-S 85mm f/1.4G - \$1,769 (\$230 savings)

AF-S 85mm f/1.8G - \$529 (\$70 savings)



D810 Body - \$2,999 - \$1,000 savings!

D7200 Kit w/18-140mm VR - \$1,449

\$280 savings



D500 Body - \$2099

\$600 savings

Save big on that Nikon you've always wanted.

Boxing week specials are on. Shop for yourself or for the photographer on your list!



D500



D750



D810



Beau Photo is a local independent shop, providing personalized service that can't be found online. Come by or give us a call, we can help you out.



D7200



Try before you buy! Rent one of these cameras or lenses to help you decide which is best for your needs and get up to two days of your rental free if you make a purchase. *Conditions apply, ask us for details.

Sales • Rentals • Advice • Community



Beau Photo Supplies
1520 W. 6th Ave
Vancouver, BC
604 734 7771

*Open late on
Thursdays until 7pm!*

www.beauphoto.com



beau1520



Beau Photo



@beauphotostore

AF-S 105mm f/2.8G VR Macro - **\$1,039** (\$90 savings)
 AF-S 14-24mm f/2.8G - **\$2,049** (\$320 savings)
 AF-S 70-200mm f/4G VR - **\$1,539** (\$260 savings)
 AF-S 70-200mm f/2.8G VR II - **\$2,459** (\$240 savings)
 AF-S 80-400mm f/4.5-5.6G VR - **\$2,739** (\$260 savings)
 AF-S 200-500mm f/5.6E VR - **\$1,579** (\$170 savings)

CANON - Sale in effect until January 5th

The following rebates - some are HUGE! - are special Boxing Week deals. Note that we've only listed the most interesting rebates, and there are savings on many other bodies and lenses! Call and ask about all the deals!

Selphy CPI200 4x6 Dye-Sub Printer - **\$110** (\$40 savings)

5D Mark III - **\$2,999** (\$400 savings)

6D Body - **\$1,599** (\$400 savings)

80D Body - **\$1,399** (\$200 savings)

70D Body - **\$849** (\$300 savings)

EF 28mm f/2.8 - **\$609** (\$130 savings)

EF 35mm f/1.4L II - **\$2,139** (\$290 savings)

EF 40mm f/2.8 STM - **\$199** (\$90 savings)

EF 50mm f/1.8 STM - **\$149** (\$30 savings)

EF 85mm f/1.2L II - **\$2,399** (\$300 savings)

EF 400mm f/5.6L - **\$1,499** (\$190 savings)

EF 11-24mm f/4L - **\$3,589** (\$460 savings)

EF 16-35mm f/4L IS - **\$1,099** (\$380 savings)

EF-S 15-85mm f/3.5-5.6 IS - **\$919** (\$180 savings)

EF 24-70mm f/2.8L II - **\$1,999** (\$560 savings)

EF 70-300mm f/4-5.6L IS - **\$1,749** (\$70 savings)

EF 100-400mm f/4.5-5.6L IS II - **\$2,559** (\$410 savings)

EOS M5 Mirrorless Promo

Canon's brand-new EOS-M5 mirrorless body is an intriguing new camera. To me, this is the first EOS mirrorless that I feel could appeal to advanced



AF-S 24-70mm f/2.8E VR II
\$2,599 \$400 savings



imagePROGRAF PRO-1000 Archival Inkjet Printer
\$1399 - SAVE \$200!



7D Mark II Body - \$1,699* - \$500 savings!

*Includes free accessory kit w/Camera Bag, LP-E6N Battery and Premium Strap (while supplies last)

EF 70-200mm f/2.8L IS II
\$2,199 (\$630 savings)



amateurs or pros that are looking for a very capable backup or light-weight travel system. **The EOS M5 is \$1,249 for the body and at the moment (until the end of December), there is a promo for a FREE EF-lens adapter so you can use all your existing Canon glass, as well as a FREE Connect Station CS100.** The CS100 is a wireless media hub that connects to your HDTV, downloads from your camera and prints wirelessly to a variety of Canon printers, and also has a built-in 1TB hard drive. Together, these two free items have a \$550 value



I just received a sample M5 to test, and I must say, so far I am quite impressed. The camera is well thought out with lots of external controls and many smart touch-screen



options, for example, the ability to use it as a virtual trackpad to move the focus point while you are looking through the excellent EVF. To avoid "nose activation", you can restrict the touchscreen to only be sensitive in a certain area too. For me, I set it to work on the right side only and then could use my thumb to move around the focus point.

I still haven't done too much lens testing yet, but I can say that the EF-M 11-22mm f/4-5.6 IS STM is superb! When

stopped down, it is tack sharp to the corners and it is extremely flare resistant as well, so you can shoot right into the sun without worry. The EF-M 28mm f/3.5 Macro IS STM is also very sharp and has a cool, built-in LED macro light with two brightness settings. It also has a "Super macro" mode that is basically like an in-built extension tube, allowing you to focus super close, bigger than 1:1 in my estimation. The lenses are also really compact and many of them collapse so the gear takes up even less room in your camera bag.



Focusing generally seems very quick and the camera has lots of options for customization. With Canon's own EF lens adapter, which I did not test unfortunately, you can also use all your existing EF or EF-S lenses. The EOS M5 would make a very nice, compact travel camera, smaller than many of its competitors, including even some that actually have smaller sensors! It is not missing much in terms of features that an enthusiast or pro photographer would want either. About the only real criticism I can muster against it, is that native lens choices are still somewhat limited, although there are already some very good ones in the lineup. If this sounds like the camera for you, then make sure you take advantage of the great promo mentioned above!

FUJIFILM - Sale in effect until January 5th

X-Pro2 Body - \$1,849 (\$150 savings)

X-T10 Body - \$799 (\$100 savings)

X-E2S Kit w/18-55 - \$1,099 (\$150 savings)

X100T (23mm f/2) - \$1,399 (save \$200)

XF 14mm f/2.8R - \$699 (\$400 savings)

XF 23mm f/1.4R - \$849 (\$250 savings)

XF 35mm f/1.4R - \$549 (\$150 savings)

XF 60mm f/2.4 Macro - \$699 (\$100 savings)

XF 90mm f/2R WR - \$899 (\$200 savings)

XF 10-24mm f/4 OIS - \$999 (\$200 savings)

XF 16-55mm f/2.8 - \$1,199 (\$200 savings)

XF 100-400mm OIS + 1.4x or 2.0x TC - \$2,399
(\$500 savings)

There are many more Fujifilm lenses on rebate, so please call and ask! If we run out of stock on Fujifilm bodies, you can place an order with deposit to secure the savings.

SONY - Sale in effect until January 5th

A7 S II Body - \$3,799 (Get a \$300 Beau Gift Card*)



A6300 Body - \$1,349

Get a \$100 Beau Gift Card*

E 10-18mm f/4 OSS - \$929 (\$100 savings)

FE 24-240mm f/3.5-6.3 OSS - \$1,299 (\$100 savings)



E 18-200mm f/3.5-6.3 OSS - \$949
(\$100 savings)

* Ask us for details on the gift cards! Note that some Sony products have been notoriously difficult to keep in stock. If we run out of stock, you can place an order with deposit to secure the savings.

X-T1 kit w/18-55 - \$1,499

\$400 savings



XF 50-140mm f/2.8 OIS + 1.4x or 2.0x TC

\$1,999 - \$500 savings



RODE

Sale in effect until January 5th

VideoMic Pro - \$259
\$40 savings



VideoMicro - \$65 (\$14 savings)

VideoMic ME - \$65 (\$14 savings)

SmartLav Plus - \$85 (\$20 savings)

Filmmaker Kit (wireless) - \$439 (\$90 savings)

PRO SALES

KEN S.

Special Boxing Week Only Pricing on Lots of Great Items!

Manfrotto Tripod Specials:

*in stock items only

Manfrotto MT055CXPRO4 - Sale \$529.95 Reg. \$607.95

Manfrotto MT055CXPRO3 - Sale \$499.95 Reg. \$583.95

Manfrotto MT0190CXPRO4 - Sale \$469.95 Reg. \$547.95

Manfrotto MT055PRO3 with MH3W Head - Sale \$379.95
Reg. \$437.95Manfrotto MVM500A Fluid Video Monopod w/500 head
Sale \$335.95 Reg. \$389.95Manfrotto 496RC2 compact ballhead - Sale \$79.95
Reg. \$128.95Manfrotto MT190X3 Aluminum tripod w/MVH500AH
fluid head Sale \$379.95 Reg. \$479.95

Cinevate on Sale!

Cyclops w/ Articulating mount. (2 only) - Sale \$440.00
Reg. \$539.95 Save \$100Cyclops grip kit (3 only) - Sale \$53.00
Reg. \$102.95 Save \$50!All terrain upgrade (2 only) - Sale \$116.00
Reg. \$216.95 Save \$100.00DSLR Core Package Package (1 only) - Sale \$2140 and
receive a Cinevate core DSLR Bag at no cost ! That's a
\$260 Value Reg. \$2594.95Durus Follow Focus 15mm. (2 only) Sale \$799.00
Reg. \$1225.95

25% off on sale on all other in stock Cinevate items.

does not apply to Duzi products.

Specials on Qudos Action Lights. Boxing Week Only!

The Qudos Action (Light) from Knog seamlessly partners

with the GoPro 2, Hero3, 3+ and 4, as well as Sony action cam or any action camera with GoPro conversion mounts. It delivers 400 lumens of light from its three powerful LEDs yet only weighs 150 grams. With multiple modes to adjust brightness and light beam the Qudos Action allows users to control their shots in any scene or location – whether underwater, on the trails, or on mountain peaks, finally there is a light that will go anywhere your GoPro takes you. While quantities last!

Qudos Action light black - Sale \$79.00 Reg. \$129.95

Qudos Action Battery pack - Sale \$27.00 Reg. \$39.95

Qudos Action Mount pack - Sale \$14.00 Reg. \$19.95

GoPro Hero 4 and GoPro Accessories

We have clearout prices on our remaining GoPro Hero 4 cameras and GoPro Accessories. Call or drop by the store to see these deals.

Phottix Odin Twin Pack

The Phottix Odin TTL Twin pack consists of an on-camera transmitter and control unit (TCU) and 2- receiver units for compatible hot shoe flashes. The Odin offers photographers four wireless channels and three flash control group designations. Flashes can be controlled in TTL ratio modes A:B with EV +/- adjustments of three stops.

Odin TTL Twin Pack for Nikon - Sale \$299.00 Reg. \$429.95

*Limited quantities

Odin TTL Twin Pack for Canon - Sale \$299.00 Reg. \$429.95

*Limited quantities



Get Calibrated in the New Year!

Spyder colour calibration boxing week promos -
December 26-30th only!

Datacolor Spyder5 Elite - Sale **\$299.00** Reg. \$379.00

Datacolor Spyder5 Pro - Sale **209.00** Reg. \$269.00

Used From Rentals!

The rental department at Beau is selling off some of their older **Profoto packs**. All used packs come with a 30 day warranty, selection is limited so come in soon.

Profoto 6a 2400 pack - \$1500 3 available

Profoto 7b 1200 pack with 3 batteries - \$1600 1 available

Get a good deal on some **used lenses** from rentals! These have a 30 day warranty.

Canon

EF 70-200mm f/2.8 L USM (No lens hood) \$800

EF 16-35mm f/2.8 L USM - \$990 2 available

EF 17-40mm f/4 L USM - \$600

EFS 10-22mm f/3.5-4.5 - \$400

Nikon

AF-S Nikkor 300mm f/4D ED - \$800

AF-S DX Nikkor 17-55mm f/2.8G ED - \$700

AF Nikkor 85mm f/1.8D - \$450

AF Nikkor Micro 60mm f/2.8D - \$300

AF Nikkor 35mm f/2 D - \$350

MF Nikkor PC 28mm f/3.5D - \$300

AF Nikkor 28mm f/2.8D - \$250

AF Nikkor 24mm f/2.8D - \$250

AF Nikkor 20mm f/2.8D - \$300

New in Used - Light!

Don't be caught out in the dark on these long winter nights. Beau has you covered with these battery powered strobes and battery inverters

From Rentals: Dynalite AC/DC powered Uni400 head and 2 X Jackrabbit battery kit - \$800.00



This versatile kit is great for the on location photographer who wants a portable lighting solution. It provides a total of 400 w/s of power when plugged into your regular household outlet, and 320 w/s when connected to the Jackrabbit II battery pack. It offers

up to 150 full-power flashes with a fully charged pack. As an added feature you can power up to 2 Canon or Nikon flashes off the Jackrabbit battery pack when you are not using it with the Uni 400 flash.

Key features;

- Four F-Stop power range
- Full, 1/2, 1/4 and 1/8 power settings in 1/3 stops
- 1.4 second recycle time @ full power, with AC power
- Easily replaceable flashtube (P60012).
- Built in slave
- Triggers from an infrared transmitter or optically
- Modeling light

From Rentals: Visatec Litepac 2 head kit. - \$990.00



This lightweight and compact LITEPAC battery 600 w/s lighting kit is ideal for the photographer on the go. The battery pack weighs only 6 kg, and is smaller than most

camera bags. Its sturdy construction and easy to use design make it an ideal lighting kit for the wedding, location and fashion photographer. At full power LITEPAC yields up to 200 flashes in quick-charging mode, or 280 with slow charging (at minimum power up to 4,200 flashes per charge are possible).

Includes: 1- Vistec Litepac battery generator, 2- Vistec LPI strobe heads, 1- head extension cable, 1- rechargeable battery, 1 - carrying case, 1- charger and 1- spare battery chamber.

Finally if you have lights already and are only looking for a battery inverter we got you covered too.

Used Profoto BatPac - \$1800.00

What are the reasons photographers chose the Profoto Batpac? It is safe and reliable, because it is protected against overcharging and short circuits. It is versatile: it can power flashes as well as other devices such as chargers, laptops, phones, tablets, and wind machines. High power (one BatPac can power up to four DI monolights). High capacity (up to 300 flashes with 1,000 w/s, 600 flashes with 500 w/s and 1,200 flashes with 250 w/s).



Used Dynalite XPI 100 - \$450.00 with 3 batteries.

The XPI 100 is a 1100-watt pure sine wave inverter that is safe enough to use with all your electronic equipment (power packs, computers, etc.).



The XPI 100 can power up to 1100 watts and can easily power a 1000w/s power pack or strobe for up to 200 full power flashes, while maintaining your fast AC recycle times.

Go Retro with 4x5 Cameras!

We have great selection of 4x5 Cameras for sale and many 4x5 lenses as well. Prices range from just \$60 to \$2600 - there is something for everyone.

Of note, we have a **Sinar P2 4x5 camera** with Sinar Auto aperture shutter and a Sinaron S 300mm f/5.6 MC, Sinaron S 240mm f/5.6 MC, Bag bellows, 18", 12" and 6" extension rails, roll film and Polaroid back and hard case. \$2600.00



We also have a couple of **Calumet 4x5 cameras** that are great starter cameras for those who are budget minded with prices starting at \$60. Compact and easy to use, these Calumet 4x5 cameras are great to learn on. They do not come with lenses but do have lens boards, and we have many 4x5 lenses to choose from.



If you are making the effort to shoot high-res images, why not make big beautiful prints too?



Canon imagePROGRAF PRO 1000 printer - \$1599
ask us if there are any current rebates!

imagePROGRAF PRO-1000

- 17" wide, archival pigment based inkjet printer
- New firmware allows prints up to 25" long
- Newly formulated LUCIA PRO 11-colour plus Chroma Optimizer ink system
- Wireless or USB printing
- Anti-clogging technology eliminates banding from clogged heads and reduces head cleaning frequency
- Air feeding system vacuum grips the paper in perfect alignment

imagePROGRAF PRO-2000

- 24" wide roll feed, archival pigment based inkjet
- Revised LUCIA PRO inks for wider gamut and better D-Max
- Chroma Optimizer to reduce gloss differential and improve durability
- Internal colour densitometer for automated linearization
- Optional dual-roll setup that doubles as a take-up spool
- New anti-clog print head with automated nozzle remapping

Canon imagePROGRAF PRO 2000 printer - \$4195
ask us if there are any current rebates!



We have both of these printers out of their boxes at Beau and are happy to do a test print for you! Call or e-mail Mike to arrange a demo.

Canon

<http://canonfeatures.ca/makeyourmark>

RENTAL NEWS

JASON K.

NEW for December!

We have some really cool new gear in our Rentals Department this month!

Profoto D2 500W Two Head Kit

Profoto has recently updated their D1 Monoheads to the D2, and there are many improvements made. The new D2 heads support TTL flash metering via Profoto's Air TTL remotes, and will also support high speed sync up to 1/8000 sec! For high speed shooting, the D2's will fire at up to 20 fps, and with a flash duration as short as 1/63,000 sec in Freeze mode.

\$85/ day or weekend.

Lightreign LR6 Battery Powered Strobe

This new battery powered strobe by Lightreign has 600Ws at full power, and also has the ability for high speed flash sync up to 1/800 sec. If you would like to freeze action, the LR6 can go down to 1/12,800 sec. Each battery will last for up to 400 full power flashes. Unlike the Profoto B1's, the LR6 heads do not have TTL capability,

\$35/day or weekend

- Canon or Nikon remote for Lightreign LR6: \$15/day or weekend.

Hasselblad X1D 50c

We have finally received the long awaited Hasselblad X1D 50c, a 50 megapixel medium format mirrorless system. This system is less than half the weight of a conventional medium format camera system and is small



enough to take with you anywhere, but powerful enough for some very high quality imagery...and it shoots 1080p video too! The X1D is currently available with either a 45mm f3.5 or 90mm f3.2 lens, but we will be getting the 30mm f3.5 lens soon.

\$300/day with your choice of 45mm f3.5 or 90mm f3.2.
Second lens \$45 per day or weekend.

Nikon PC NIKKOR 19mm F/4E ED tilt-shift



Nikon's new wide angle tilt shift lens is a real beauty! The lens landscape, architectural and real estate photographers have been waiting for! The main feature of this lens is that now one can rotate the tilt & shift functions independently of each other, which makes for a much more useful lens.

\$50/day or weekend

Winter Holiday Opening/Closing - 1 Day Rate!

We will be closed on Monday, December 26, & Tuesday, December 27 for the holidays, and re-opening on Wednesday, December 28. We will also be closed on Monday, January 2. For both long weekends, we will be charging a ONE day rate, so if you have some plans for a shoot, get your bookings in ASAP!

Don't forget about our try before you buy program! Try something out that is available in our rental department before you decide to buy. If you love it and want to buy one within 30 days, you can receive up to two days of the rental cost as a credit toward the purchase. Ask us for more details and if restrictions apply.

BAGS

MEGHAN S.

For Boxing Week, Shop for Bags!

Manfrotto Pro V 410 PL Backpack.

We've got a great deal on one of the bigger Manfrotto backpacks, the Pro V 410 PL. This backpack is ideal for anyone with a mixed kit of still and video equipment. The unique set up of this bag allows you to pack everything around a centre padded compartment into smaller zippered sections that can be accessed from both inside and out. This way you can put your main camera or video rig in the middle and all your cords, extra lenses,



flashes or even another body in the side mesh pockets. The side pockets are still protected by sitting comfortably in the main part of the backpack, but held in place with the zippered mesh cover, which really stops everything from moving around at all. They are also very conveniently accessed by individual zippers from the outside. Great for on location or outdoor shoots. It also comes with an all-weather cover and straps to attach a tripod to the front.

BOXING WEEK SALE PRICE: \$322.00 Reg. \$378.95

LowePro Street & Field System - Save 10%!

We also still have our sale on all the Street & Field belts and components from LowePro that are currently in stock, including lens cases. The new square filter pouches have arrived too!



Perfect for your Lee Filter System. This sale only runs until the end of December!

Manfrotto Shoulder Bag 20BB

We recently got in a great new Manfrotto shoulder bag, however it will only be available for a limited time so be sure to check it out while stock lasts! This is a medium-large shoulder bag that can accommodate a DSLR, a telephoto lens such as a 70-200 and a few other smaller lenses and accessories. It has a zippered front pouch for more small accessories, with padded slot for a tablet as well. It includes an all-weather cover.



Available for a Limited Time Only! Just \$39.00



* Limited quantities on these bags at the sale price!

Filters & Accessories

SIMON B.

Boxing Week Deals on Filters, Light Modifiers and More!

10% OFF ALL IN STOCK ROGUE PRODUCTS

Rogue Flash Gels - Colour Correction Kit

18 colour correction flash gels, 3 each of 6 different gels. Includes: 3 Rogue Gel bands to colour correct multiple speed-lights and a storage pouch with quick reference guide.

Sale: \$35.09 Reg. \$38.99



Rogue Large Flash Bender

Can be to use as a reflector to bounce light onto a subject, a flag to shield light or a snoot to produce a tight and narrow circle of light.

Sale \$46.80 Reg. \$52.00



Rogue Flash Bender 2 Large Soft Box Kit

An on-camera or off-camera flash accessory that can be used as a bounce flash, soft box, reflector or a snoot.

Sale \$116.10 Reg. \$129.00

10% OFF in stock screw-on filters from all manufacturers!

Choose from a wide variety – Clear protective, Polarizers, Neutral Density, UV and more. During the summer we changed our supply from Hoya Filters to Kenko as they are both made in the same factory and made of the same quality materials. We have a full range of ND, circular polarizers and protective clear from 49mm – 82mm. We are offering a

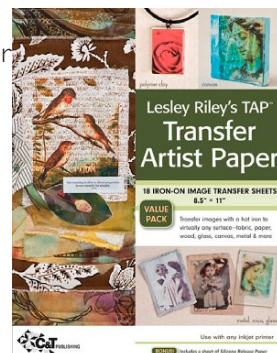


10% discount on all screw on filters during Boxing week, so it is a great time to try out a new filter.

Transfer Your Images Onto Almost Anything!

Lesley Riley's TAP Transfer Artist Paper

Simply create a design print on the transfer paper via an Inkjet printer or your own creative hand by drawing or stamping. Then grab an iron and transfer onto virtually any surface: fabric, paper, wood, glass, canvas, metal and more. Using the transfer, you can create unique fabric images from photographs that stay vibrant and colourful, even after washing



18 sheets iron-on transfer paper 8.5 x 11" - Sale \$23.96

Reg. \$29.95

5 sheets iron-on transfer paper 8.5 x 11" - Sale \$8.25

Reg. \$9.95

Big Sale on Lumi Inkodye

Now this is a fun product! Use Lumi Inkodye to make interesting designs and photo prints on various fabrics. The most common way to use the Lumi Inkodye is to place a transparent negative onto cloth coated with the Inkodye and then expose it to the sunlight to reveal a positive image on your fabric. We currently have a huge sale on Lumi products

Lumi Inkodye Kits (red, blue and orange)

Was 29.95 Now \$17.95

Lumi Inkodye 8oz Bottle

Was \$14.95 Now \$8.67



Film / Analogue

NICOLE L-D.

In store now:

New experimental pre-exposed film from Kono!

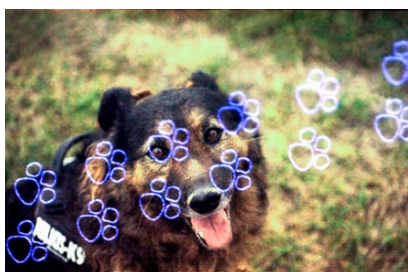
Kono's Wintermarchen

is cheerfully seasonal, exposed with candy canes, present boxes and stars! \$15.64 - 36 exp.



Kono's Katz edition is covered with paw prints, purrrfectly fun for pet portraits.

\$15.64 - 36 exp.



Kono has gotten a little spaced out with their **Alien and UFO** pre-exposed films. \$15.64 - 36 exp.



ORWO Film

Beau Photo will now carry Orwo Black and White re-spoiled motion picture film. Orwo 35mm film is available in 27 exposure rolls.

DP31 ISO 3 is a Duplicate Positive Black & White film; a fine grain film that makes it great for duplicating black & white negatives or copying colour negatives into black & white and still retaining a large range of greyscale information. \$9.14 /35mm-27

UN54 is a ISO 100 Universal Negative Black & White film; ideal for processing as either a negative or a positive. \$9.14 /35mm-27

N74 is a 400 ISO Negative Black & White film; a higher speed film that was originally intended for lower lighting situations such as news coverage, under water footage or industrial cinematography. \$9.14 /35mm-27

Beautiful Bokeh

One of my regular customers came in the other day and reminded me of a fun trick for making "bokeh blob" shapes. This time of year is perfect because of all the Christmas lights people have put up around the city! Whether you're shooting film or digital this is an amusing little trick.



Photo ©Chris Evans

It's very simple: take a black piece of card the size of the end of your lens and cut a shape into it! Really the only



technicality is that you need to remember to divide the focal length of your lens by the wide-open aperture on your lens, or the aperture you're planning on using. For example, my favourite lens right now is an 85mm f/1.8 and I want to shoot it wide-open, so my cut-out

shape should fit inside an $85/1.8 = 47\text{mm}$ circle. However a wide-open f-stop works best since you will get the largest bokeh blobs. I attach the card to the end of the lens and shoot the subject with lights behind it, or just shoot lights themselves as the subject. Remember that the closer the subject and the farther back the lights, the larger the bokeh blobs will be. If you're shooting lights only, just dial in the appropriate amount of defocus to create bokeh blobs that are the size you want.



Post Holiday Shopping

Didn't get that film camera you dreamed of for Christmas?

Come see us during boxing week and buy your own! Great deals on select Pentax 35mm SLR's and 35mm point & shoots.

If 35mm isn't your thing come and see

the sweet I 20 Plastic Fantastic holiday bundles that are on sale through the season.



We Are Having a Party!

Join Beau Photo for our 35th Anniversary party, which will be hosted at **Creative Coworkers** work space at 343 Railway Street. Beau staff will be on hand to celebrate, and we will have food, drinks, music & photography! What more does one need in life?!

Mike, Jason and Ken will be set up with a variety of digital cameras (including some exciting new cameras - stay tuned!) and Profoto studio gear in the Creative Coworkers Photo Studio Space to demo, answer equipment questions or help you try out the studio set ups yourself! This will give everyone the opportunity to see this space that you can rent out for your own photo studio needs.

Kathy will be shooting the 8x10, which will be loaded with colour Impossible instant film. For \$25 you can have an instant picture taken!

There will also be live Impossible Project demo stations, a Fujifilm printing station, and some sweet old cameras to check out and more.

Keep your eyes peeled and watch the Beau Photo social media sites for updates as we dial in the details! It will be a great night to mingle, and meet other professionals.

Celebrate With Us!

35 Years of Beau Photo Supplies!

Join us and Creative Coworkers
in their studio space for...

8X10 Instant Portraits

Exciting New Gear Demos

Music, Drinks, Food

...and more!

Watch our
Facebook page
for more info!



February 25th, 2017
343 Railway St, Unit B1



RENAISSANCE ALBUMS

SIMON B.

New Catalogues are Coming








Happy New Year! We are expecting the 2017 price list to be distributed by February 13th, just after WPPI Las Vegas. We don't expect any factory price changes. Once I have a copy, we will distribute the price guide via our email list. If you don't believe you are on this list please email simon@beauphoto.com to be added.

Cameos

Almost all Renaissance products offer a cameo opening on the front of the albums. This allows you to create a unique album for your clients.

A cameo is "a brief appearance or voice part of a known person in a work of the performing arts", or in the album world it is a small hole in the front of an album that holds a photograph in place.

For many years Renaissance have offered a standard size cameo centered on the front of the album for a cost of \$21. Today I am glad to report we have options such as choice of position, custom sizes, and an option for multiple cameos on one album. Below I have some examples of cameos used by our clients.

Plain Cover: Standard	One Opening (OP1): \$21	One Opening (OP2): \$21	Two Openings (OP3): \$28
			
	Small: N/A, Medium: 3x3 Large/Wide: 5.5x2.5	Small: N/A, Medium: 3x3 Large/Wide: 5.5x2.5	(2) 2.5x2.5 Available only on 10x10 & up
Three Openings (OP4): \$35	Overlapping Cover: \$70	Custom Opening: \$42 first opening \$14 each additional opening	
			
(3) 2.5x2.5 Available only on 13x10	Medium & larger: 2.5x2.5 Silk & Chateau leather only	2x2 minimum	



Clearance - \$5 Mini Albums

Renaissance Ventura 2x3 and 3x3 albums in white, red, blue and pink are now priced to clear. Renaissance Albums have discontinued all the colours except for black and brown, which will continue to be available.

The Ventura album 2x3 and 3x3 albums are a perfect presentation product for your business.



PRESENTATION PRODUCTS

BARB B.

Boxing Week Sale - Only until December 30th!

50% Off All In-Stock Stick & Stretch Supplies

We're keeping the 'season of giving' going by extending the December discount on our on-hand stock of Stick & Stretch supplies (corner kits and stretcher bars) to 50% until close of business, December 30, 2016. It's a good time to stock up, especially if you're putting on a promotion for museum wrapped prints for Valentine's Day. When existing stock has been depleted, I'll be glad to special order supplies (at regular price) for you, by case quantity. Please note: 1 1/4" (Regular) stretcher bars are by case of 20 'sticks', and the 1 3/4" (Pro) stretcher bars are by case of 8 'sticks'. Please call or email barb@beauphoto.com for pricing, stock levels or to reserve your order.

Our folder manufacturers typically increase their prices by around 6% in January. If you already have jobs booked for next year, please consider ordering the mounts for them before the end of the year.

Happy New Year, everyone! I really hope 2017 will be YOUR year!



TRAVEL PHOTOGRAPHY TOURS:

1. INDIA - JAN 2017
2. MOROCCO - APRIL 2017



PHOTO BY: J. WAYNE KAULBACH

PRESENTED BY LANGARA COLLEGE.
WWW.LANGARA.BC.CA/EDTRAVEL
E: JJANSEN@LANGARA.BC.CA

JOIN PROFESSIONAL PHOTOGRAPHER
J. WAYNE KAULBACH: WWW.WKAULBACH.COM
WHO WILL BE CONDUCTING BOTH TOURS.

Melissa Rodwell Fashion Photography Workshop

Feb 18 - 19 Vancouver



We are delighted to announce that Fashion photographer Melissa Rodwell is coming to Vancouver, British Columbia, February 18th - 19th, 2017 for her exclusive and only Canadian workshop!

With over 30 years in the fashion industry she here clients range from Ralph Lauren, Nike, Playboy, Harper's Bazaar, and Vogue. She is co-founder and owner of [Breed Networks LLC](#) and Editor in Chief of [Alice Magazine](#)

Have you wanted to take your fashion photography to the next level, but don't know where to start? This is your chance to be mentored personally by Melissa. This is a special exclusive opportunity to work alongside Melissa on everything from staging, lighting, and shooting in a professional studio, to organizing and retouching photographs in post....and industry insights, business practices, and what you need to do to make it in the Fashion world.

This is an event you won't want to miss!



You can also contact Hugh Tull at
info@hugtullphotography.com

https://www.picatic.com/MelissaRodwell_VancouverWorkshop

WENDY PHOTO

Upcoming Workshops with Wendy D.

Take Better photos with your Phone camera

Date: Saturday December 3

Time: 10am - 12am

location: D'Studio - 130 - 350 2nd Ave East

Cost: \$25

Come and join me at Red Truck Brewery to learn how to take better photos with your phone and enjoy a beer! Hang out, learn some tips and tricks, and enjoy a beer too!

Topics we will cover:

looking for the best Lighting

Composition

Angles

Processing – adding a creative touch

posting to social media – tags, sizing.

Set your Camera on Manual - Don't Be afraid

Dates: Saturday, December 10, 12-5

*****Thursday, December 29, 12-5 - 1 Parent and 1 Child for 1 price

Location: D'Studio - 130 - 350 2nd Ave East

Cost: \$125

You have made the big step to getting a better camera because you love taking pictures. Now you are finding that your pictures aren't turning out the way you want them to. This workshop is designed to teach you the fundamentals of photography. The techy stuff, in a non techy (as possible) way. You will learn about F-stops, shutter-speeds, ISO, white balance, and lenses. Its a lot to cover in one session but we will do it! The class will be small and we will learn by doing. Bring along your camera

Please note - The session on December 29 is specifically for a parent and Child to come and learn together for the same price as one person. Learning photography together is a very special experience, which you can continue to learn together after. I'm not going to put an age limit on this, if you think your child is ready, lets do it!

Processing your Images - Lightroom Basics

Date: January 17

Time: 6:30 - 9

Location: D'Studio - 130-350 2nd Ave East

Cost: \$60

To me one of the most overlooked part of photography is the post processing, what happens after you take that photo. Lightroom is a powerful tool to help you create what you imagined your images would be. Lightroom also helps you keep things organized.

This night is an overview of Lightroom, an introduction. I will be adding more classes based on our first class.

Portrait Weekend Workshop

Date: January 21 and January 22

Time: 9 - 4 approx

Location: D'Studio - 130-350 2nd Ave East

Level: basic working knowledge of DSLR helpful but not fully necessary.

Requirements: DSLR camera, Laptop with Lightroom (I have one desktop and one laptop that could be used)

Cost: \$300 +gst

Day 1

Creating the portrait

This workshop will be highly interactive and hands-on covering Wendy's portrait process from beginning to end. The weekend will cover, creating the portrait you and your client want, planning a session, working with natural light, finding backgrounds, creating a comfortable, trusting, positive, environment for your subject, basic posing and how to make it feel natural, Introduction to flash photography. We will be a small group in order to facilitate hands on learning.

Day 2

Processing your images

Taking the images is just part of the equation. Day 2 we will spend working with lightroom and learning how post processing can completely change an image. Its your ultimate artistic voice. We will be hands on and you will use your own images to work with.