



The Creative Passport: The Journey from Snapshots to Amazing Images while Traveling – Kate Siobhan Mulligan

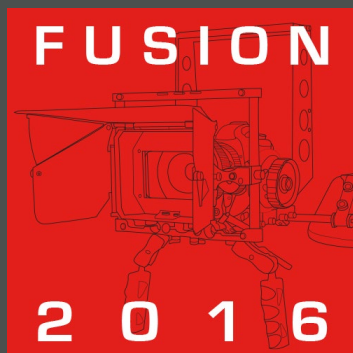
Introduction to Shooting Cinematic Stills  
Robert Falconer



Sit, Stay, Learn. Pet Photography with Ashleigh Wells



The Process of Creating Short Films  
Wayne Hoecherl



Sports Action Photography - Christopher Morris



Dynamic and Creative Lighting on Location with Off Camera Flash – Craig Minielly



Finding Your Authentic Voice – What the \*%#& does that even mean? – Kendra Coupland



Portrait Lighting: Common Mistakes and How to Fix Them  
- Nino Rakichevich

## Finding Your Niche in the Age of Digital Imaging Saturday, November 5th, 2016 Anvil Centre, New Westminster, BC

Pick your subjects! There are three 90 minute speaker sessions running concurrently, with three blocks throughout the day for a total of 9 presentations. Talk to suppliers and see the latest equipment or just ask questions about the gear you own at the Industry Expo. See the exhibition in the gallery for inspiration!



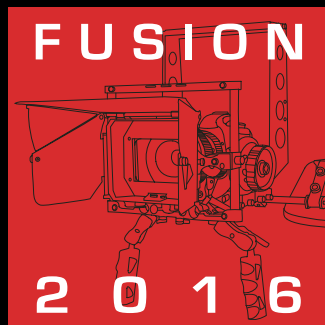
DIY Fine Art Printing: Learn to love your printer and understand ICC profiles for the best prints possible.  
- Evan Parker

BEAU

PHOTO

## Beau Newsletter - October 2016

New from Profoto, Fujifilm, Sigma, and Sony announced at Photokina • Sale pricing on Manfrotto Backpack 30 • New rolling bag from Lowepro • New Fujifilm Instax Mini film and printer • Impossible Project Spectra Film in stock again • Film photography workshop at Beau • New Lee filters for LED lights • more...



# Finding Your Niche in the Age of Digital Imaging

*Saturday, November 5th, 2016*

*Anvil Centre, New Westminster, BC*

Use promo code  
**BEAU2016** to get a  
20% discount on the  
speaker series!

Fusion 2016 encompasses many aspects of photography including DSLR video, travel photography, pet photography, portraits, lighting, sports photography, and much more. View the exhibition in the gallery and attend social events.

Tickets are available to see individual speakers or a full day of speakers, and for the Industry Expo only. All speaker tickets include a pass to the Industry Expo.

Sponsored by:

**STRAIGHT**  
THE GEORGIA  
UNIVERSITY NEWS & ENTERTAINMENT WEEKLY  
www.straight.com

Immerse yourself in photography! Attend a full day speaker series and Industry Expo.

Tickets available online at -  
[www.photographiefestival.ca/fusion](http://www.photographiefestival.ca/fusion)


**PHOTOGraphie**  
Professional Photography Festival

Fusion 2016 is held in conjunction with Photographie, attend two events in one!  
[www.photographiefestival.ca](http://www.photographiefestival.ca)

**BEAU PHOTO** Beau Photo Supplies  
1520 W. 6th Ave  
Vancouver, BC  
604 734 7771

[www.beauphoto.com](http://www.beauphoto.com)

 @beauphotostore #beaufusion

 Beau Photo

Industry Expo 10am - 5pm

Langara.  
THE COLLEGE OF HIGHER LEARNING

**SONY**  
**FUJIFILM**



**HASSELBLAD**  
CREATE TO INSPIRE

**Canon**

 **Hahnemühle**  
PAPER MAKES THE DIFFERENCE

 **IFootage**

 **VANGUARD**

**SIGMA**

**IMPOSSIBLE**

 **PocketWizard**

 **Profoto**

 **Manfrotto**

 **CYBERSPORT** Photo

**EPSON**



## PRO SALES

KEN S.

### New Products from Photokina

Even before Photokina 2016 officially opened its doors there were show stopping announcements about new products from Profoto, Fujifilm, Nikon, Panasonic and many more. There are too many to look at in one newsletter so I will have to pick a few and leave more for Mike.

**Profoto announced the new and improved D1, called the D2.** They've combined some of the most desirable features of the B1 and packaged them in a monoblock designed for studio use. I say this because it is AC powered but takes the traditional monoblock to new and exciting heights. It is similar in size, weight and output to the D1, but that is where the similarities end.



The D2 can provide super quick flash durations - up to 1/63,000 of a second compared to 1/2600 on the D1. The D2 can also shoot up to 20 flashes per second. You might just have to buy a new camera to keep up with this amazing strobe! Now with the Profoto AirTTL transmitter you can access Profoto High-Speed Sync (HSS), which enables you to shoot with shutter speeds up to 1/8,000 of a second. These new features make it perfect for dance, food and commercial photographers who want to capture their model in mid-air, or splashing water flowing out of a glass.

D2 flash duration normal mode (t0.5):  
1/12,000s (2.4Ws) – 1/800s (2400Ws)

D2 flash duration freeze mode (t0.5):  
1/80,000s (2.4Ws) – 1/1000s (2400Ws)

The D2 can be fully integrated with AirTTL flashes like the B1 and B2. You can shoot with all flashes in TTL or manual mode or combine them as you wish. For example, set the D2 in manual for the background and use the B1 or B2 in TTL as the main flash. HSS is available in both manual and TTL modes.

### Preorder your Profoto today !

Profoto D2 500 AirTTL - \$2099.00

Profoto D2 1000 AirTTL - \$2775.00

Profoto D2 Duo Kit 500/500 - \$4099.00

Profoto D2 Duo Kit 1000/1000 - \$5450.00

### Profoto also announced an AirTTL-S transmitter for Sony

Good things come to those who wait ... and Sony shooters will have to wait a just a little longer for their own Sony dedicated version of the Profoto AirTTL which is due to be released in early 2017. This versatile transmitter will give photographers with select Sony cameras the ability to shoot TTL, yet tap into the power of Profoto's off camera flash B1, B2, and the new and new D2, allowing them to take advantage of Profoto's HSS. Compatible cameras are: Sony a7 II, Sony a7R II, Sony a7S II, and the Sony a99 II. You can pre order yours to make sure you get one of the first to be shipped. **Profoto AirTTL-S - \$590.00**



**Profoto's most powerful announcement is the amazing PRO-10 pack.** The new PRO-10 opens up a world of possibilities. It's fast with a breathtaking flash duration of up to 1/80,000 of a second. It's powerful: 2400Ws of power to be exact. Recycling time is equally impressive: 0.02-0.7s (quick burst up to 50 flashes per second). The Pro-10 can easily match the fastest cameras even when the light output is set high, making it easier to capture the perfect

moment by shooting in bursts. Combine all of that with TTL and Profoto's patented High Speed Sync (HSS) technology, and you have a flash that is capable of High Speed Sync up to 1/8,000s with Profotos AirTTL transmitters. With all these amazing features it will change how you photograph well into the future.



For more information go to: <http://profoto.com/speed-redefined/int/pro-10/>

## Used Profoto Packs for Sale

The Rental department of Beau Photo is selling off some of our older Profoto packs. All used packs come with a 30 day warranty. Selection is limited so come in soon.

**Profoto 6a 2400 Pack \$1600.00 - 3 available**

**Profoto 7a 2400 Pack \$1899.00 - 2 available**

**Profoto 7b 1200 Pack with 3 batteries \$1700.00 - 1 only**



## Camranger Specials

**During the month of October save 10% on all Camranger products!**

CamRanger is a stand-alone device that connects to select Canon or Nikon DSLR cameras with a USB cable. It creates its own WiFi network that your device (iPad, iPhone, iPod Touch, Android, or Mac or Windows computer) can connect to. The free CamRanger app then enables control of the camera. There is no need for a computer or existing Internet connection.



## Countdown to FUSION 2016

We are only a month away from our once a year Photo/Video Industry Expo and speaker series. This year's expo will be the biggest ever: Joining Canon, Nikon, Sony, Fujifilm, Sigma, Profoto, Manfrotto, Moab and Epson from last year will be Hasselblad, PocketWizard, Impossible Project, Peak Design, KEH, iFootage, WenPod and a host of other products you can get your hands on. There are seventeen exhibitors in total. That is not even mentioning the lineup of nine great speakers. Not enough? Here are some more reasons you will want to go to FUSION 2016: Profoto D2, Canon 5D Mark IV and M5, Nikon D5, Hasselblad's X1D and H6D-100c, Sony A99i, Fujifilm X-T2 and more surprises announced closer to the date, plus a demo stage where you can learn about photo and video techniques for FREE! More info and to purchase your tickets : <http://www.photographyfestival.ca/fusion/>

# Not Too Big, Not Too Small...

Choose the camera that is just right for you.



## D5

- New 20.8MP FX-format
- ISO 100 to 102,400
- 153 focus points
- 12 fps continuous w/full AF

D5 body - \$8499



## D810

- 36.3 MP sensor without low-pass (AA) filter
- Detailed images with wide dynamic range
- PC-sync, 10-pin remote, dedicated AF-On button
- Excellent low light capabilities
- Dual memory card slots - CF / SD.
- Full HD video

D810 body - \$3999



## D500

- New 20.9MP DX-format
- ISO 100 to 51,200
- 153 focus points
- 10 fps continuous
- WiFi, Bluetooth, NFC, and SnapBridge

D500 body - \$2699



## D750

- 24.3 MP FX sensor
- Built in WiFi
- Many features of the D810 in a lighter body
- Full HD video
- Excellent low light AF sensor (-3 EV)

D750 body - \$2499

## D7200

- 24.2 MP DX-format
- Built-in Wi-Fi and (NFC)
- No optical low-pass filter captures pure, sharp images
- EXPEED 4 image processing
- ISO 100 to ISO 25,600
- 1080p Full HD video with a built-in stereo mic



D7200 body - \$1299

Less \$24 instant rebate off final invoice - until October 6th!

## D610

- 24.3 MP FX sensor
- Wide dynamic range
- Excellent low light capabilities
- Full HD video
- Compact, lightweight body

D610 body - \$1899



We have Nikon bodies and an extensive selection of lenses in our rental department. Try one out and apply the rental fee toward the purchase. Ask us for details.





## DIGITAL

MIKE M.

### Announced at Photokina...

While Mike was on holiday, we were keeping an eye on what was happening at Photokina. Here are a few things we're sure Mike will have a lot to say about when he returns!

The one announcement that has everyone talking!

### ➡ Fujifilm announces development of new medium format "gfx" mirrorless camera system!

The new Fujifilm GFX 50S will have a 50 megapixel, medium-format sensor with an all-new lens mount and a series of new high quality lenses. It promises to be relatively lightweight and compact, looking a lot like an upscaled X-T2 body, and with Fujifilm's track-record of producing superb lenses, we feel



this new system will be a serious contender in the medium format market. Price (in USD) for the body and the standard 63mm prime lens, is expected to be "well under"

\$10,000. How much under "well under" actually means is, for the moment, still speculation though! The new system, with three initial lenses, is slated to become available in early 2017, with more lenses under development for future release. Keep an eye on our newsletter for updates!

[http://www.fujifilm.ca/press/news/display\\_news?newsID=881072](http://www.fujifilm.ca/press/news/display_news?newsID=881072)



### Sigma – 3 new lenses!

**Sigma 85mm F1.4 DG HSM Art** - The ultimate portrait lens

**Sigma 12-24mm F4 DG HSM Art** - Ultra-wide angle zoom for the Era of Ultra-High Resolution Digital Cameras

**Sigma 500mm F4 DG OS HSM Sport Lens** - Pro fast-aperture prime super telephoto

<https://www.sigmaphoto.com/article/photokina-new-products-12-24mm-85mm-500mm/>

Sigma has expanded on their premium lens lineup with some very interesting new offerings. We have yet to receive any pricing or ETA for these lenses here in Canada, but once we do, we should have the info in time for our next newsletter. The 85mm 'Art' portrait lens has been one a lot of people have been waiting for, and it should prove to be a popular one. The new 12-24mm zoom will be a great option for those Nikon shooters looking and Canon's 11-24mm 'L' lens with envy and being a Sigma 'Art', the lens promises to have superb image quality and will likely be substantially cheaper than Canon's version. If you are

a Canon shooter and cannot justify the \$4,000 plus pricing either, then the Sigma 12-24mm will likely be roughly half the price. Have you always had the urge to buy a 500mm super-telephoto lens for wildlife, but couldn't justify the price? Well the new Sigma 500mm will allow you to satisfy that urge at many thousands of dollars less! Once again, being a premium 'Sport' series lens, we anticipate its image quality and focusing performance to be top notch.

### Sony's new a99 II

**α99 II**



Are you a Sony shooter with a bunch of legacy Alpha SLR lenses? Well the new full-frame A99 II may just be the camera body you've been waiting for! While all the buzz lately has been about Sony's mirrorless bodies, there's still something to be said for a solid DSLR style body with lots of mechanical controls and buttons and superb, pro-level performance. It also features a back-illuminated full-frame image sensor. Note that we rent lots of Alpha mount lenses still too! Exact price and ETA to come on this one as well...  
<https://www.sony.ca/en/electronics/interchangeable-lens-cameras/ilca-99m2>

### Mike on Vacation

Meanwhile, here are a few photos from Mikes travels. He has been testing his newly IR converted Fujifilm X-E2 camera and will write more about it in the next newsletter so make sure to watch for it if you like these images.



Fujifilm X-Pro 2 w/ XF35mm f2 R lens



Fujifilm X-Pro 2 w/ XF35mm f2 R lens



IR converted Fujifilm X-E2 w/ XF23mm f1.4 R WR lens



# High-Volume Event Photography Printers

Beau Photo now carries these high volume printers that are perfect for your next event. We also stock the media, ink and ribbon you need to keep the prints coming!



**\$3,899**

## Frontier DX100 Printer

- a compact, pigment inkjet based printer.
- print standard sizes from 3.5"x5" up to 8"x39" panoramic formats.
- vivid, yet accurate colour reproduction with great skin-tones.
- prints are waterproof with longevity that can match or exceed traditional photographic printing processes.
- prints up to 360 4x6 prints per hour, or one every 10 seconds,

## Fujifilm ASK 300 Dye-Sublimation Printer

- a compact dye sublimation location printer, with an 11"x17" footprint.
- outputs 3.5x5, 4x6, 5x7 or 6x8 sized prints.
- print speed is 12 seconds per 4x6 print
- prints come out of the printer 100% dry and waterproof
- features a dust-proof design, with a filtered and pressurized printing compartment, which minimizes print flaws.



**\$1,499**

## Media

Lustre 6" DX100 Paper Roll (615 4x6 prints) - \$69.95  
Lustre 8" DX100 Paper Roll (246 8x10 prints) - \$96.95  
DX100 Ink (200mL) - \$87.95ea printer uses a 6 ink set

4x6 ASK 300 Dye-Sub Media (800 prints) - \$182.95  
5x7 ASK 300 Dye-Sub Media (460 prints) - \$209.95

\*other paper sizes available for both printers



**Beau Photo Supplies**  
1520 W. 6th Ave, Vancouver, BC  
604.734.7771

# FUJIFILM



## BAGS

MEGHAN S.

## Bag of the Month On Sale For The Month Of October!

### Manfrotto Pro Backpack 30

**SALE - \$231.00** Regular price \$256.95

\*in stock only

This great backpack has a nice straightforward layout that allows you easy access to your pro body with lens attached. It will hold a pro DSLR body with grip and 70-200



f/2.8 lens attached, plus an additional camera body, 3 extra lenses, flash, tablet, and up to 15" inch laptop. You can also attach a tripod to the front with the included straps. I like that it can open up completely at the front so you can lay all your gear out exactly how you want, and access it easily, but that it also includes two clips to stop the zipper from

completely undoing if you want to quickly access just the top half of the bag to pull out your camera with lens attached. It also

features adjustable straps where they connect at the shoulder so you can make them fit snugly and properly. I find these types of bags with extra adjustment to be easier on the shoulders over a long period of time. An all-weather cover is also included for extra protection and security.



## NEW!

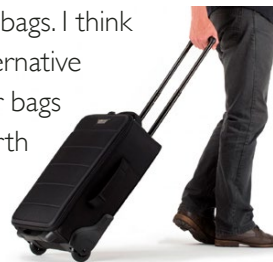
### Lowepro PhotoStream 150 Rolling Bag

I'm very excited about this new roller bag from Lowepro! It is aptly named, as it is streamlined and very light weight,



weighing in at only 8lbs! Its exterior is like a molded hard outer shell, allowing it to keep a low profile and making it an ideal roller bag for carry-on. You wouldn't want to check this bag when you fly however, as its front flap/cover is definitely not as padded as other roller bags. I think it is a great alternative to all the other bags

out there though, and certainly worth checking out if you are wanting a really nice, especially light rolling bag! I'm also very impressed with



the quality of the wheels and retractable handle. I find some of them feel a bit more flimsy, but that is certainly not the case with this bag. It has a very smooth operation. There is also still room for some added accessories in the inside front panel and a dedicated laptop spot as well.

What fits inside? You can still get a lot of gear in this smaller roller! It will hold 1-2 Pro DSLRs (with lens attached on one, up to 70-200 f/2.8), up to 8 lenses or speedlights, a 15" laptop, and accessories. You can also attach a tripod to the outside.

### Lowepro PhotoStream 150 Rolling Bag - \$267.95



## Filters & Accessories

SIMON B.

### ZIRCON Gel from Lee Filters

Lee Filters have introduced ZIRCON Filters, a selection of new gels that work with LED lighting.

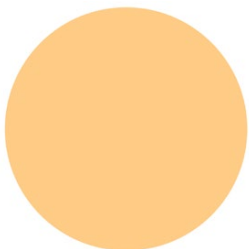
The standard gel filters sold by Lee also correct LED lights, but over time the intensity of LED fades the standard gel forcing them to be replaced after 30 hours of use which is not ideal. The new Zircon filters have been developed in a way that ensures they last longer and resist fading when used with LED lights. Lee Filters claim the ZIRCON gel will retain at least 80% of its effectiveness for 8 months.

The ZIRCON gels themselves feel much more robust than Lee's original gels. They are approximately twice the thickness making them tough enough to stay in place when mounting them into barn doors or a snoot without any kinking or scratching.

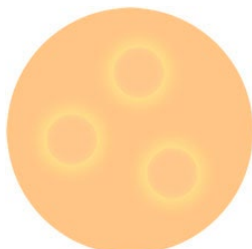
Beau Photo is stocking the Zircon pack which contains 12x sheets measuring 12"x12" of the common colour corrections such as Minus Green 1, 2, 3, 4, 5, Warm Amber 2, 4, 6, and 8, and Diffusion 1, 2, 3 filters

**Zircon Colour Correction Pack 12x12 - \$58**

## ZIRCON FILTER



Zircon CTO filter after 30 hours



Regular CTO filter after 30 hours

## RENTAL NEWS

JASON K.

We have just received two of the most anticipated cameras in recent history. The Canon EOS 5DmkIV and the Fujifilm X-T2 are available to rent immediately.

### Canon EOS 5DmkIV DSLR - It's now here!

This new full frame body from Canon features an all new 30.4MP dual pixel full frame sensor, a small boost to 7fps from the 5DmkIII's 6fps, an improved AF system, a higher resolution touchscreen



back LCD and the capability to shoot 4K video at 30fps. The 5DmkIV also has had upgraded weather sealing, and has added GPS & WiFi chips to make our lives that much more bearable. The new 24-105 f4 L IS II lens will be arriving sometime in October. \$200/day or weekend

### Fujifilm X-T2



Fujifilm's X-T2 body has a new 24.3 APS-C X-Trans sensor designed for very fine details with higher sensitivity over the X-T1. This new sensor can shoot at 8fps with AF tracking and up to 14fps (!) in

silent mode using the electronic shutter. The AF system is comprised of 325 points to ensure accurate focus and tracking of moving subjects. The video system is much improved over the other Fujifilm cameras that came before the X-T2, and now can record 4K video at 100Mbps for very detailed capture.

\$125/day or weekend

### Fujifilm 18-55mm f2.8~f4 R LM OIS

A small, versatile lightweight lens that is perfect for almost all situations. Great for keeping your Fujifilm kit inconspicuous in a crowd for street photography or travel.

\$25/day or weekend



## Film / Analogue

NICOLE L-D.

### Inkjet Paper and Film at Fusion

Some inkjet paper giants will be joining us on November 5th 2016 for our annual Fusion Industry Expo. This is a wonderful opportunity to connect with representatives from **Hahnemuhle, Harman, Moab, and Epson** to ask questions or share your thoughts on their product.

The Fusion Industry Expo will also include representatives from the two Instant film giants, **Fuji and Impossible Project**. Our Impossible Project rep will be delighted to answer all your questions, listen to feedback or simply check out what photos or art you've been creating with Impossible Project film! If you've been curious about trying out IP film this would be a great opportunity to see it in action.

Our **Ilford** representative will also be joining us at Fusion, if you have any questions about Ilford darkroom products, this is the perfect time to ask.

### The Digital Darkroom - Fusion 2016 Speaker

If you've recently had to downsize and 'get rid' of your darkroom perhaps its time to set up a digital 'darkroom' or creative space. This could allow you to still shoot film, and even process it yourself because it doesn't require much space, but print your positives in a tidier smaller area by using a scanner and ink-jet printer instead of a wet lab. The thought of printing in a 'digital darkroom' can be overwhelming to start, with all the different paper surfaces and their ICC profiles, colour theory and screen calibration. **Fusion speaker Evan Parker** can help with this. Evan will be sharing his knowledge about everything ink-jet in his presentation: **DIY Fine Art printing**. Join him and dispel the mysteries of creating your own digital printing art space.

### Impossible Project Spectra Film

Good News! Impossible Project Spectra film is available to wholesalers again, which means it will be available again in



store! This is great news as the Spectra is a great camera with more settings on it than the average Polaroid 600 or SX70.

### New Fujifilm Instax Mini Film and Printer

Fuji has announced their new Instax Mini film in Monochrome! **Fuji will have samples of this exciting new instant film at Fusion.** They will also have demos of their



latest Instax Printer, the SP2. This new improved version of the original SP1 is said to have better exposure range, speedier wifi- in turn spitting out the desired photo faster, custom settings and a fancy colour choice- gold or silver!

### Learn About Film Photography at Beau

We are proud to present a 2 1/2 hour seminar on film and cameras with Ross den Otter. We will explore the functionality and mechanics of the camera, look at the creative uses of shutter, aperture, film ISO and the effect each has on the image. We will compare images made with a variety of lenses and camera positions and the resulting perspective changes.

Because of the vintage nature of many film cameras, we will discuss legacy batteries and light meter workarounds as well as simple maintenance and care.

**Thursday October 13th - 6:00 8:30pm at Beau Photo**  
**Cost \$39**

**Register in advance with Nicole - [film@beauphoto.com](mailto:film@beauphoto.com)**

### About Ross den Otter

Ross is a lens based mixed media artist who began working with film in the mid 1980's; a kid with a couple cameras, a bicycle, and a newspaper editor who would send him off to follow stories for the hometown paper. He has processed film and prints as a darkroom technician for over thirty years. He works in both digital and analogue photographic processes with cameras that range in size from miniature to room sized.

If you are making the effort to shoot high-res images, why not make big beautiful prints too?



Canon imagePROGRAF PRO 1000 printer - \$1599  
ask us if there are any current rebates!

### imagePROGRAF PRO-1000

- 17" wide, archival pigment based inkjet printer
- New firmware allows prints up to 25" long
- Newly formulated LUCIA PRO 11-colour plus Chroma Optimizer ink system
- Wireless or USB printing
- Anti-clogging technology eliminates banding from clogged heads and reduces head cleaning frequency
- Air feeding system vacuum grips the paper in perfect alignment

### imagePROGRAF PRO-2000

- 24" wide roll feed, archival pigment based inkjet
- Revised LUCIA PRO inks for wider gamut and better D-Max
- Chroma Optimizer to reduce gloss differential and improve durability
- Internal colour densitometer for automated linearization
- Optional dual-roll setup that doubles as a take-up spool
- New anti-clog print head with automated nozzle remapping

Canon imagePROGRAF PRO 2000 printer - \$4195  
ask us if there are any current rebates!



We have both of these printers out of the boxes at Beau and are happy to do a test print for you! Call or e-mail Mike to arrange a demo.

# Canon



## RENAISSANCE ALBUMS

SIMON B.

### Renaissance Albums at Upcoming Shows

#### An Event for Wedding Photographers!

I am excited to announce that Renaissance albums and Beau Photo Supplies will be attending The Experience // ARC in Vancouver on October 18-20th. The show has an incredible speaker lineup including Renaissance Albums client Gabe McClintock. We will have new samples from many of our clients including Gabe's recent work. More information and tickets can be found online at <https://experience.thisisarc.co/>

If you are unable to make the conference you have the option to join us at the after party. The founder and producer of the event Sachin Khona is welcoming everyone from the industry to get together and party. Tickets are \$10 for an epic Chiaroscuro themed farewell party complete with live performances, award-winning DJ's, and a secret surprise or two. All proceeds go to charity to help the Downtown Eastside Community. Only 150 tickets are available. <https://experience.thisisarc.co/product/after-party-pass/>

#### Renaissance at Fusion 2016

Beau Photo will be showing Renaissance Albums at Fusion 2016. Come by and have a look, ask us questions, and see lots of other great products all in one place.

#### Holiday Deadlines

Holiday season is quickly approaching and it's wise to plan ahead. Here is a reminder about the ordering deadlines:

**Custom albums:** Order must be in-house by Friday, November 18th 2016.

**Stock custom orders:** Order must be in-house by Wednesday, November 23rd.

Happy Thanksgiving to everyone. Enjoy the upcoming long weekend!

## PRESENTATION PRODUCTS

BARB B.

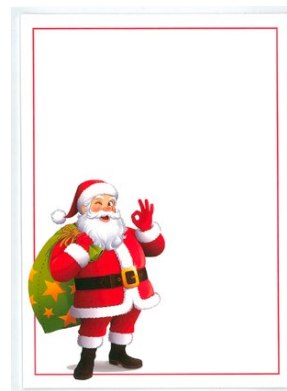
### Sports Mounts for Team Photos

Fall is here already. What happened to September? Class and sports team mounts are always popular at this time of the year. There's plenty of stock in the warehouse currently, but they sell out fast! If you know you will have a large number of photos that you need mounts for, please let me know how many of each style you would like as soon as possible. I will either set them aside for you, or reorder to top up stock.

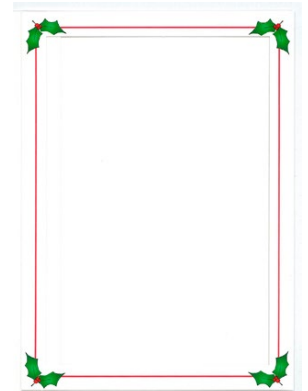
#### Christmas ordering deadlines will be as follows:

AGT Photomount: I'll be placing my final order for delivery before Christmas on December 2nd. AGT manufactures our Vancouver Folders and Vancouver Easels, Viewmounts, Heritage-style mounts, and Thank You cards.

Tyndell Photographic: My final order for delivery before Christmas will go in on November 30th. Tyndell has replaced TAP as our primary U.S. Based manufacturer. They provide T-50 folders (equivalent to TAP's Buckeye folders), T-30 folders (equivalent to TAP's PF-12 folders), Panel Mounts and Memory Mates. Tyndell also makes 4x6 or 5x7 mounts for 'Santa' encounters at malls and special events.



Tyndell's Santa folder outside



Tyndell's Santa folder inside

TAP Packaging: If required, I'll be placing my Christmas order on November 30th.

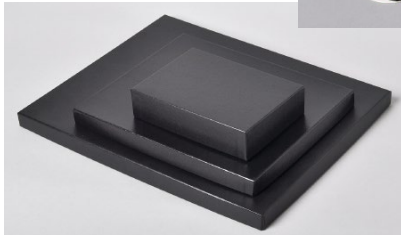
I still have some residual stock of some sizes of Buckeye folders, Memory Mates, and Panel mounts on hand if you need to match and use the leftovers you have. Once depleted, I'll gladly special order TAP products by the case.

I also have a limited number of TAP's 4x6 Santa cards on hand for Children's parties, breakfasts, and shopping malls. Once depleted, I will happily special order by case (500 quantity) for you, or move you to the Tyndell product.



TAP Christmas mounts

We will continue to stock the popular TAP specialty Memory Mates (Dance, Backpack, Schooldays, Soccer), Customview folios, and Print/Presentation Photo boxes, as there is no equivalent product available from our other manufacturers. Please give me at least 3 weeks notice if you will be needing large numbers of these



## Backdrops

CAROL P.

### Seamless Backdrops – Sale and New

We had a little ordering mishap which means you can **save 25% off a 9x36 foot Savage Olive Green seamless backdrop**. While quantities last! **Sale \$59 (Regular \$79)**



And due to popular demand, Boysenberry has become a regular stock colour of BD 9x36 backdrops.

### Translum

Here's a quick reminder that we stock Translum from Savage Universal. Translum is many things! It can be used as a light table, prop set up or



background. It can soften light to help cut on reflections, or you can create a cool silhouette by placing your light and a subject behind it. We stock all 3 thicknesses as well as a package of 6 sheets.

*Lightweight grade:* creates medium diffusion for a soft light effect in situations where some contrast is still desired.

*Medium grade:* creates a dramatic soft light effect where the elimination of most shadows is desirable.

*Heavy grade:* creates a dramatic soft light effect where diffusing light over a large area is desired. This is an ideal and cleanable surface for shooting tables and table tops.

Size	Weight	F-Stop	Light Loss	Cat. #	Price
54" x 18"	.0135 Styrene	2	-64%	55418	\$89.00
60" x 18"	8 mil Polypropylene	1.5	-57%	46018	\$89.00
60" x 18"	.005 Polyester	3/4	-31%	36018	\$89.00
12" x 12" Sheet Assorted Variety (2 of each)				TL212-PK	\$28.00



## The Classifieds

This is a new section we are trying out in the newsletter. If you have a studio space to share or an event going on you would like people to know about, let us know and we'll try to fit it in this column! We are not using this to sell equipment, it is more of a community building area.

### Rent/share studio in North Vancouver.

102-814 West 15th St. (corner of Fell Ave.)

1000sft total. 13x20 natural light camera room on street level has 12 ft ceilings.

2 parking spots, air conditioning, wifi, music system, projector, kitchen, reception, change/washroom, possible office space.

604-990-4301 call or text tamara@studio2.ca



## An exhibition worth checking out...



James Nizam - Ascensions of Time

September 8th to October 22nd, 2016

Burrard Arts Foundation

108 East Broadway, Vancouver B.C.

Photography and site-specific installation

## TRAVEL PHOTOGRAPHY TOURS:

1. INDIA - JAN 2017
2. MOROCCO - APRIL 2017



PHOTO BY: J. WAYNE KAULBACH

PRESENTED BY LANGARA COLLEGE.

[WWW.LANGARA.BC.CA/EDTRAVEL](http://WWW.LANGARA.BC.CA/EDTRAVEL)

E: [JJANSEN@LANGARA.BC.CA](mailto:JJANSEN@LANGARA.BC.CA)

JOIN PROFESSIONAL PHOTOGRAPHER

J. WAYNE KAULBACH: [WWW.WKAULBACH.COM](http://WWW.WKAULBACH.COM)

WHO WILL BE CONDUCTING BOTH TOURS.

PRESENTED BY:



# 2016 VANCOUVER INTERNATIONAL PHOTOGRAPHY FESTIVAL

Aug 20th  
Tue | 7PM

## Fundraising Event

- 📍 VanDusen Botanical Garden
- 🎫 Ticket: Regular \$35 | VIP \$200

Oct 8th  
Sat | 11AM - 5PM

## VIPF

- 📍 VanDusen Botanical Garden
- 🕒 Opening Ceremony | Workshop | Seminar | Camera Expo
- 🎫 Ticket: \$15 per day (include admission for 1 seminar)
- \*Please check website for additional details.

Oct 9th  
Sun | 11AM - 3PM

## VIPF

- 📍 VanDusen Botanical Garden
- 🕒 Closing Ceremony | Workshop | Seminar | Camera Expo

Oct 15th  
Sat | 1PM

## Aberdeen Photo Fest

- 📍 Richmond Aberdeen Center



[www.VIPF.ca](http://www.VIPF.ca)



[info@VIPF.ca](mailto:info@VIPF.ca)

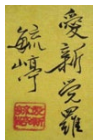


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### DIAMOND



Canadian Manu  
Investment Group Inc.  
加拿大商盈投資集團

### GOLD



### BRONZE



### INDUSTRY PARTNERS



Association of North America



SHOOT THE FRAME

Canadian Camera Association

### CATERING



### PUBLISHING



### DESIGN



ICDEE Design

### EXHIBITION



### VIDEOGRAPHY



### MEDIA

