

BLACK FRIDAY DEALS!

Savings throughout the store. Save big on cameras, lenses, tripods, and more.

* Shop now, most deals for a limited time, and on in stock items only!



December Holiday Hours

Thursday December 22nd - Open until 7pm

Friday December 23rd - Open until 5pm

Saturday - Tuesday 24th - 27th - Closed

Wednesday - Friday 28th - 30th - regular hours

Monday January 2nd - Closed

Tuesday January 3rd - Open regular hours

BEAU
PHOTO

Beau Newsletter - December 2016

Save Big on Black Friday/Cyber Monday • Used Profoto Packs from the Rental Department • The Fujifilm Photo Walk • Fujifilm 23mm f2 Lens Review • New Lowepro Belt System • New! NiSi Line of Square Filters Now In • Film Washi - New Fun Film to Try Out • A More Practical 4x5 Developing Tank • more...

Find these amazing deals and more in the Black Friday/Cyber Monday Beau newsletter. **Some deals good for November 25th and 28th ONLY, some run through December - just in time for some gift shopping, or maybe a little something for yourself!



7D Mark II Body - \$1,699
\$500 savings



D500 Body - \$2399
\$300 savings



D810 Body - \$3,499
\$500 savings!

AF-S 24-70mm f/2.8E VR II - \$2,799
\$200 savings

EF 24-70mm f/2.8L II
Just \$1,999
\$560 savings



EF 70-200mm f/2.8L IS II - \$2,199
\$630 savings

X-T1 kit w/18-55 - \$1,499
\$400 savings



XF 14mm f/2.8R - \$699
\$400 savings



XF 50-140mm f/2.8 OIS +
1.4x or 2.0x TC - \$1,999
\$500 savings



Qudos Action light - Black
Sale \$79.00 Save \$50



Manfrotto MT0190CXPRO4
Sale \$449.95 Save \$98



Manfrotto MT055CXPRO3
Sale \$469.95 Save \$114

Peak Design Everyday Messenger Bag 13"
Black Friday Sale - \$255.00 Save \$42



Odin TTL Twin Pack for Nikon
Sale \$299.00 Save \$130
 Limited quantities

Odin TTL Twin Pack for Canon
Sale \$299.00 Save \$130
 Limited quantities



LowePro Photo
Classic BP300AW
Special Sale - \$127
Reg. \$150
 Friday & Monday only!



Great deals on vintage cameras! So many to
choose from - 35mm, TLR, box cameras...
Prices from \$20 - \$300. Availability varies.

50% OFF ALL IN-STOCK STICK & STRETCH
SUPPLIES - Friday and Monday Only! Stretch
your own canvas and save!



Impossible I-I Camera
 Get a Black Friday/
 Cyber Monday deal!
 Ask in store for pricing.



Go Wide..



At the heart of the image



The new **PC NIKKOR 19mm f/4E ED** lens lets you photograph scenes from your own perspective! With more options to tilt and shift in any direction, you can have the creative control you need. Ideal for architecture, landscapes, interiors, panoramas and more.

Coming soon to rentals!

Or maybe longer is what you're looking for!

AF-S NIKKOR 70-200mm f/2.8E FL ED VR

The perfect lens with so many uses! The new 70-200 f2.8 from Nikon features cutting edge optics, an electronic aperture for stepless aperture control, up to ~4.0 stops of image stabilization, improved weather sealing, new fluorine coated front element that repels dust, water, grease and dirt, and more.



Now Shipping!

These two new lenses will also be available for rent so take them out and put them to the test.

We have Nikon bodies and an extensive selection of lenses in our rental department. Try one out and apply the rental fee toward the purchase. Ask us for details.



DIGITAL

MIKE M.

Digital Dept. - Black Friday & Cyber Monday Specials!

Some manufacturers are offering special Black Friday deals, and in addition, we have more in-store specials on some cameras and lenses. **Many digital cameras and kits including ones not listed here, will also include a substantial rental coupon which you can use for anything from Beau Photo's extensive rental department!** Finally, some of these specials and rental coupons will also be available during Boxing Week at Beau, so if you miss out on our Back Friday deals, you'll still have a chance to save during Boxing Week! Ask us for details on specific items.

Note that there are too many deals to list them all in this newsletter, so if you don't find the item you are interested in below, call or drop by and ask! * Unless otherwise stated, sale pricing is for in stock items only.

SONY

A7 II Body - \$1,799 (\$200 savings)

E 10-180mm f/4 OSS - \$929 (\$100 savings)

E 18-200mm f/3.5-6.3 OSS - \$949 (\$100 savings)

FE 24-240mm f/3.5-6.3 OSS - \$1,299 (\$100 savings)

*Note that some Sony products have been notoriously difficult to keep in stock. If we run out of stock, you can place an order with a deposit to secure the savings.

FUJIFILM

X-Pro2 Body - \$1,849 (\$150 savings)

X-T1 kit w/18-55 - \$1,499 (\$400 savings)

X-T10 Body - \$799 (\$100 savings)

X-E2S Kit w/18-55 - \$1,099 (\$150 savings)

X100T (23mm f/2) - \$1,399 (save \$200)

XF 14mm f/2.8R - \$699 (\$400 savings)

XF 23mm f/1.4R - \$849 (\$250 savings)

XF 35mm f/1.4R - \$549 (\$150 savings)

XF 35mm f/2R WR - \$399 (\$100 savings)

XF 60mm f/2.4 Macro - \$699 (\$100 savings)

XF 90mm f/2R WR - \$899 (\$200 savings)

XF 10-24mm f/4 OIS - \$999 (\$200 savings)

XF 16-55mm f/2.8 - \$1,199 (\$200 savings)

XF 50-140mm f/2.8 OIS + 1.4x or 2.0x TC - \$1,999 (\$500 savings)

XF 100-400mm OIS + 1.4x or 2.0x TC - \$2,399 (\$500 savings)

There are many more Fujifilm lenses on rebate, so please call and ask! If we run out of stock on Fujifilm bodies, you can place an order with a deposit to secure the savings.

NIKON

If you've always wanted that 36 megapixel flagship Nikon D810, now is the time since Nikon is offering a whopping \$500 discount! Here are the deals...

D810 Body - \$3,499 (\$500 savings!)

D750 Body - \$2,299 (\$150 savings)

D750 Kit w/24-120mm VR - \$2,899 (\$250 savings)

D500 Body - \$2,399 (\$300 savings)

AF-S 20mm f/1.8G - \$949 (\$50 savings)

AF-S 35mm f/1.4G - \$1,949 (\$150 savings)

AF-S 50mm f/1.4G - \$499 (\$60 savings)

AF-S 50mm f/1.8G - \$229 (\$20 savings)

AF-S 85mm f/1.4G - \$1,899 (\$100 savings)

AF-S 85mm f/1.8G - \$549 (\$50 savings)

AF-S 14-24mm f/2.8G - \$2,199 (\$170 savings)

AF-S 24-70mm f/2.8E VR II - \$2,799 (\$200 savings)

AF-S 70-200mm f/4G VR - \$1,649 (\$150 savings)

CANON

The following rebates (some are HUGE!) are special Black Friday deals. Note that these are only the most interesting Black Friday rebates, and there are savings on many other

bodies and lenses, most of which will run right through Christmas! Call and ask for details!

5D Mark III - \$2,999 (\$400 savings)

6D Body - \$1,599 (\$400 savings)

7D Mark II Body - \$1,699 (\$500 savings)

80D Body - \$1,399 (\$200 savings)

70D Body - \$999 (\$300 savings)

EF 28mm f/2.8 - \$609 (\$130 savings)

EF 35mm f/1.4L II - \$2,139 (\$290 savings)

EF 40mm f/2.8 STM - \$199 (\$90 savings)

EF 50mm f/1.8 STM - \$149 (\$30 savings)

EF 85mm f/1.2L II - \$2,399 (\$300 savings)

EF 400mm f/5.6L - \$1,499 (\$190 savings)

EF 16-35mm f/4L IS - \$1,099 (\$380 savings)

EF 24-70mm f/2.8L II - \$1,999 (\$560 savings)

EF 70-200mm f/2.8L IS II - \$2,199 (\$630 savings)

EOS M5 Mirrorless Promo

Canon's brand-new EOS-M5 mirrorless body is an intriguing new camera, one that I hope to test thoroughly in the near future. To me, this is the first EOS mirrorless that I feel

could appeal to advanced amateurs or pros that are looking for a very capable backup or light-weight travel system.



The EOS M5 is \$1,249 for the body, and at the moment (until the end of December), there is a promo for a FREE EF-lens adapter so you can use all your existing Canon glass, as well as a FREE Connect

Station CS100. The CS100 is a wireless media hub that

connects to your HDTV, downloads from your camera and prints wirelessly to a variety of Canon printers, and also has a built-in 1TB hard drive. Together, these two free items have a \$550 value!



RØDE

VideoMic Pro - \$259 (\$40 savings)

VideoMicro - \$65 (\$14 savings)

VideoMic ME - \$65 (\$14 savings)

SmartLav Plus - \$85 (\$20 savings)



VideoMic Pro - \$259
(\$40 savings)

Filmmaker Kit (wireless) - \$439
(\$90 savings)



Fuji Photo Walk and a 23mm f2 Lens Review



Our recent Fujifilm photo walk was a great success! We had upwards of 60 people on the walk, numerous reps from Fujifilm, including their new Canadian president, and three X-photographers too. Lots of advice and tips were shared, and attendees had the chance to test out virtually any lens or body that Fujifilm makes. We had a meeting at Beau before the photo walk and I had the chance to see this...



... the upcoming **Fujifilm medium format mirrorless GFX system!** The camera was still a prototype of course and had very early firmware installed, so I cannot provide any functional observations. That is also why it was not shown to any Fuji Walk attendees. However the hardware was apparently near final and I must say, it was impressive! The photo on the left shows the GFX body with its optional vertical grip and Fujifilm did a very nice job of the grip's ergonomics. Overall all of the camera's buttons, dials and switches felt superb, with the same great tactile feel as the latest flagship X-system bodies like the X-Pro2 and X-T2. The GFX's regular handgrip was also very secure feeling and the overall weight of the camera was actually less than I expected. The top info display will apparently be a high-contrast ePaper style panel, allowing it to always show settings without drawing any power from the battery. In addition, Fujifilm is aiming for X-T2 levels of EVF refresh fps, which should make the viewfinder very smooth and the autofocus snappy as well!

The lenses had very smooth zoom and focus collars, and the aperture rings had perfect feeling detents. On the lenses, there are now locks for the aperture ring's 'A' setting and there is a new 'C' setting too. When an aperture ring is set to 'C', one can then use a control wheel on the body to change the f-stop, just like a modern DSLR. While I personally like the old-school aperture rings that Fujifilm uses, some people are more comfortable using a scroll wheel. My best guess as far as pricing for the GFX kit (body plus standard 63mm lens) here in Canada will be between \$9,999 and \$11,999. Final pricing and availability timeline will be announced in January.

XF 23mm f/2 Lens Review

During the Fuji photo walk, I used my brand new XF 23mm f/2R WR for the first time. I already have the 23mm f/1.4R but decided to pick up the new f/2 since it has a weather-resistant design and is more compact, so it doesn't intrude into my X-Pro2's optical viewfinder as much as the bigger f/1.4 lens does. Considering its size and modest price (\$549), what I found astonishing is how

good the image quality was on the new f/2! Of course, superb Fujifilm primes are not exactly rare, but with its compact size, I was not expecting it to be fully corrected optically for distortion...



but it is. In fact, its ever so slight residual barrel distortion might even be at a lower level than the already superb 23mm f/1.4. I do know already that its flare resistance is good and that its overall sharpness is also excellent. I still haven't shot with it enough to form a final conclusion, but I think that in most ways, it is reaching the high bar that the f/1.4 lens has already set. Please watch my personal blog (mikemander.com) for a more complete review some time down the road, and it's likely I'll cross publish to the Beau Photo blog as well. In the meantime, here are a few images I took at the Fuji Walk...



High-Volume Event Photography Printers

Frontier DX100 Printer



Black Friday/Cyber Monday Sale - Only Until November 28th!

On Black Friday November 25th and Cyber Monday November 28th take advantage of a huge promo and sale pricing on Fujifilm's swift and efficient DX100 printer! *The promo includes \$750 in instant savings, as well as \$2,500 in free goods!*

Fujifilm Frontier-S DX100 Printer - \$3,150 (SAVE \$750! Reg. \$3,899)

Free goods include:

- 1) DX100 Fabric Roller Case
- 2) 3-year Extended Bench Repair Warranty (100,000 prints)
- 3) Full set of 200mL Ink Cartridges
- 4) Four (4x) cases of Glossy or Lustre Paper, any width - or - Two (2x) cases of 8" Premium Matte

- a compact, pigment inkjet based printer.
- print standard sizes from 3.5"x5" up to 8"x39" panoramic formats.
- vivid, yet accurate colour reproduction with great skin-tones.
- prints are waterproof with longevity that can match or exceed traditional photographic printing processes.
- prints up to 360 4x6 prints per hour, or one every 10 seconds,

Fujifilm ASK 300 Dye-Sublimation Printer

Perfect for Santa photos and photo booths!



- a compact dye sublimation location printer, with an 11"x17" footprint.
- outputs 3.5x5, 4x6, 5x7 or 6x8 sized prints.
- print speed is 12 seconds per 4x6 print
- prints come out of the printer 100% dry and waterproof
- features a dust-proof design, with a filtered and pressurized printing compartment, which minimizes print flaws.

Save \$150 on Fujifilm's ASK300 Dye-Sub Printer - \$1,349
(Regularly \$1,499) Sale in effect November 25th -28th, 2016

Media

Lustre 6" DX100 Paper Roll (615 4x6 prints) - \$69.95
Lustre 8" DX100 Paper Roll (246 8x10 prints) - \$96.95
DX100 Ink (200mL) - \$87.95ea - printer uses a 6 ink set

4x6 ASK 300 Dye-Sub Media (800 prints) - \$182.95
5x7 ASK 300 Dye-Sub Media (460 prints) - \$209.95

*other paper sizes available for both printers



Beau Photo Supplies
1520 W. 6th Ave, Vancouver, BC
604.734.7771

FUJIFILM

PRO SALES

KEN S.

FUSION 2016 Wrap Up.

FUSION 2016 was a big success! It had more attendees and the most exhibitors than previous years. The speakers were fantastic and we have heard good comments from those who attended. If you were at FUSION 2016 this year I want to thank you for making it an amazing event.

Holiday Promo on iOgrapher

10% off for Black Friday and the month of December on iOgrapher products. These accessories are perfect for those using their iPhone, iPad or a GoPro to make creative movies on a budget. The iOgrapher is also ideal for coaches or athletes



who want to improve their skills with one of the many sport improvement apps out there, and want better quality non shaky video. The iOgrapher frame has two handles to help you hold your iPhone, iPad or GoPro steady, as well as a tripod mount to allow you to attach it to any tripod head when you want to be hands free. It also has a cold shoe mount to attach a small mic or sound recording device. We are also carrying the small Rode mics; VideoMicro and VideoMic Me, the perfect mic for your indie-video making needs. **iOgrapher Go for GoPro, iOgrapher for iPhone and iOgrapher for iPad sell for only \$89.95 less 10% till December 31st. In stock items only.**

New at Beau Photo

Profoto D2 now at Beau Photo.

We recently have received our demo Profoto D2 for our clients to have a look at and test. The D2 is Profoto's latest addition to their long line of professional quality studio lights and modifiers. Profoto claims it is the world's fastest

monolight, and will allow photographers to capture with a monolight what they previously could only capture with bigger and



much heavier studio packs. The D2 has the ability to freeze motion with amazingly short flash durations of 1/63,000 in "Freeze Mode". It is fast -the D2 can shoot up to 20 flashes

per second, and when shooting with **Profoto's Air TTL Remote you can shoot full TTL.** In High-Speed-Sync mode, shoot with shutter speeds as high as 1/8000 of a second. We have already had many orders from clients and you will want to



get yours in very soon so you don't have to wait too long to get your very own D2.

D2 500 Air - \$2099.00

D2 1000 Air - \$2775.00

D2 Duo Kit 500/500 - \$4099.00

D2 Duo Kit 1000/1000 - \$5450.00

Profoto Air Remote for Canon - \$590.00

Profoto Air Remote for Nikon - \$590.00

Profoto Air Remote for Sony - \$590.00 coming in February 2017 * pre order yours now*

Coming soon to Beau Photo's Rental Department - we will be getting the D2-Duo Kit 500 /500.

Cinevate Duzi 4 Has Arrived!

We just received our first shipment of Cinevate Duzi 4 Sliders and they are amazing. The addition of the on-board flywheel has made a huge difference in making this the



smoothest slider I have ever used. There is not a lot of added weight, it only makes it feel more solid than previous models. Like the previous Duzi



models, Cinevate uses the same high quality carbon fiber rails and precision machined. Come in and check it out today!

Cinevate Duzi Slider 4 24 inch \$459.95

Cinevate Duzi Slider 4 32 inch \$489.95

Cinevate Duzi Slider 4 All terrain legs \$130.95

Cinevate Duzi Carrying Strap \$36.95

Black Friday/Cyber Monday Special on Cinevate.

Cinevate Duzi Slider bag Special

Order a 24 inch or 36 inch Duzi 4 between now and November 28th and get a \$100.00 off the Cinevate slider bag.

Cinevate Duzi Slider Case 28 inch - **\$59.95** Reg. Price \$159.95

Cinevate Duzi Slider Case 38 inch - **\$70.95** Reg. Price \$170.90

Cinevate on Sale Black Friday and Through December

Cyclops w/ Articulating mount. (2 only) - Sale **\$440.00**

Reg. \$539.95 Save \$100.00

Cyclops grip kit (3 only) - Sale **\$53.00**

Reg. \$102.95 Save \$50.00

All terrain upgrade (2 only) - Sale **\$116.00**

Reg. \$216.95 Save \$100.00

DSLR Core Package Package (1 only) - Sale **\$2140.00** and receive a Cinevate core DSLR Bag at no cost ! That's a \$260.00 Value Reg. \$2594.95

Durus Follow Focus 15mm. (2 only) Sale **\$799.00**

Reg. \$1225.95

25% off on sale on all other in stock Cinevate items.

does not apply to Duzi products.

PocketWizard Bundles on Sale. Friday Nov. 25th and Monday Nov. 28th Only!

PocketWizard PlusIV Bonus Bundle 3 includes 2-PlusIV and G-Wiz squared case - **Black Friday Price \$349.00**

You save over 20% on this bundle compared to purchasing these items individually, and during the BLACK FRIDAY/ CYBER MONDAY promotion you'll receive an additional \$10.00 discount off the bundle price.

PocketWizard PlusIV Bonus Bundle 4 includes 1-PlusIV and 2-Plus3's and a G-Wiz squared case

Black Friday Price \$479.00

You save \$127.00 when buying the Bundle 4 compared to purchasing these items separately. In addition, during the BLACK FRIDAY/CYBER MONDAY promotion you'll receive an additional \$20.00 discount off the regular bundle price of \$499.00

Manfrotto Tripod Specials

*in stock items, until Nov. 28th only

With over 40 years of experience and innovation, you can count on the quality you get with Manfrotto.

Manfrotto MT055CXPRO4 - Sale \$519.95 Reg. \$607.95

Manfrotto MT055CXPRO3 - Sale \$469.95 Reg. \$583.95

Manfrotto MT0190CXPRO4 - Sale \$449.95 Reg. \$547.95

Manfrotto MT055PRO3 with MH3W Head - Sale \$379.95 Regular \$437.95

Specials on Qudos Action Lights. Friday Nov. 25th and Monday Nov. 28th Only!

The Qudos Action (Light) from Knog seamlessly partners with the GoPro 2, Hero3, 3+ and 4, as well as Sony action cam or any action camera with GoPro conversion mounts. It delivers 400 lumens of light from its three powerful LEDs yet only weighs 150 grams. With multiple



modes to adjust brightness and light beam the Qudos Action allows users to control their shots in any scene or location – whether underwater, on the trails, or on mountain peaks, finally there is a light that will go anywhere your GoPro takes you. While quantities last!

Qudos Action light - Sale \$79.00 Reg. \$129.95

Qudos Action Battery pack - Sale \$27.00 Reg. \$39.95

Qudos Action Mount pack - Sale \$14.00 Reg. \$19.95

GoPro Hero 4 and GoPro Accessories

We have some amazing in store specials on our remaining GoPro Hero 4 cameras and GoPro Accessories. Drop by the store to see these deals.

Phottix Odin Twin Pack Black Friday and Cyber Monday Super Sale



The Phottix Odin TTL Twin pack consists of an on-camera transmitter and control unit (TCU) and 2- receiver units for compatible hot shoe flashes. The Odin offers photographers four wireless channels and three flash control group designations. Flashes can be controlled in TTL ratio modes A:B with EV +/- adjustments of three stops.

What makes the Phottix Odin unique is the ability to designate groups in TTL/Mixed mode. Individual groups, A, B, C, can also be controlled in TTL mode with EV +/- (3 stops in 1/3 stop increments). Groups can also be set to Manual mode, adjusting power levels remotely, or turned off.

Flash head zoom can be adjusted as photographers adjust

their lenses or easily adjusted manually and set statically from 24 to 105 mm. The Phottix Odin system can also be used to trigger compatible non-TTL flashes and studio strobes. The four-channel, 2.4 GHz, transmitter and receiver units work at ranges of more than 100 meters and accept AA batteries.

Other features include:

- Wireless 2.4GHz TTL and Manual Flash Triggering
- Mix TTL and Manual flash – fire some groups in TTL, others as manual.
- High speed sync – shutter speeds up to 1/8000 sec.
- Second curtain sync functions
- Compatible with Phottix Strato 4-in-1 and Phottix Strato II Multi 5-in-1 Wireless Triggers.
- Upgradeable via built-in USB port.

Odin TTL Twin Pack for Nikon - Sale \$299.00 Reg. \$429.95
Limited quantities

Odin TTL Twin Pack for Canon - Sale \$299.00 Reg. \$429.95
Limited quantities

Noblex Super Wide PRO 6/150 U



Want an amazing and unique gift for Christmas? The Noblex Super Wide PRO 6/150 U is it. NOBLEX film cameras expose the film through a slit onto a curved film plane by rotating the lens 360° for one exposure. During the first half of the rotation the lens drum is accelerated to a constant

speed, ensuring absolutely even exposure of the film during the second half of the rotation. This results in distortion free photographs with an angle of view of 146° when using a NOBLEX PRO 6/150. What makes these images stand out are their remarkably even edge to edge illumination and unsurpassed sharpness. This camera was recently serviced to make sure it is fully functional. This item is new in its original box but please note the rear battery doors are missing.

Noblex PRO 6/150 U -

New Lower Clearance price! \$2200.00 Regular \$4255.00

Not so New in Used, But Now Lower Prices



Used Nikon ED AF-S Nikkor 200-400mm f/4G VR IF

This lens is perfect for sports and wildlife photographers allowing them to capture amazing shots. Its high quality optics and advanced lens design deliver consistent performance. Along with its two VR modes, this lens automatically detects when you're panning the lens and compensates accordingly. Silent Wave Motor (SWM) enables ultra-fast, ultra-quiet autofocus with seamless manual override. 4 Extra-low Dispersion (ED) glass elements minimize chromatic aberration and provide higher resolution

and superior contrast. **Included as a bonus is the lens coat cover and a Wimberley plate.**

Was \$4995.00 Now \$4695.00

Used lighting

The Rental department at Beau Photo is selling off some of our older Profoto Packs.

All used packs come with a 30 day warranty.

Selection is limited so come in soon.

Profoto 6a 2400 Pack \$1500.00 - 3 available

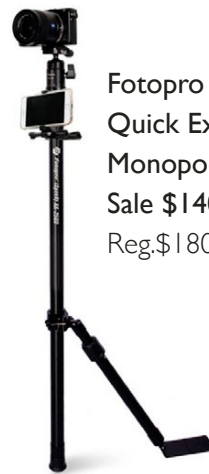
Profoto 7b 1200 Pack w/3 batteries \$1600.00 - 1 available

More Black Friday/Cyber Monday Specials Friday Nov. 25th and Monday Nov. 28th Only!

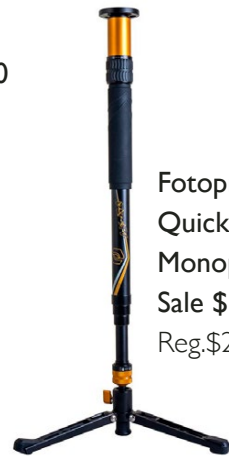
* In stock items only



F&V R-300 LED Ringlight
Sale \$250.00 Reg. \$300.00



Fotopro AK-2500
Quick Extend
Monopod
Sale \$140.00
Reg. \$180.00



Fotopro AK-64
Quick Extend
Monopod
Sale \$160.00
Reg. \$200.00



Fotopro C5i II Orange Tripod
and Ball head Sale \$230.00
Reg. 275.95

Fotopro X4CN Carbon Fiber
Travel Tripod and Ball head
Sale \$200.00 Reg. \$250.00



Nest M-10 Aluminum
Video Tripod
Sale \$220.00
Reg. \$280.00



Nest NT-777 Entry level
Video Tripod Sale \$ 135.00
Reg. 180.00



Nest Atheana 100 Trolley Bag
Sale \$150.00 Reg. \$200.00



Nest Odyssey 20
Roller Bag Sale \$230.00
Reg. \$300.0



Nest Hiker 200
Backpack
Sale \$130.00
Reg. \$170.00

If you are making the effort to shoot high-res images, why not make big beautiful prints too?



Canon imagePROGRAF PRO 1000 printer - \$1599
ask us if there are any current rebates!

imagePROGRAF PRO-1000

- 17" wide, archival pigment based inkjet printer
- New firmware allows prints up to 25" long
- Newly formulated LUCIA PRO 11-colour plus Chroma Optimizer ink system
- Wireless or USB printing
- Anti-clogging technology eliminates banding from clogged heads and reduces head cleaning frequency
- Air feeding system vacuum grips the paper in perfect alignment

imagePROGRAF PRO-2000

- 24" wide roll feed, archival pigment based inkjet
- Revised LUCIA PRO inks for wider gamut and better D-Max
- Chroma Optimizer to reduce gloss differential and improve durability
- Internal colour densitometer for automated linearization
- Optional dual-roll setup that doubles as a take-up spool
- New anti-clog print head with automated nozzle remapping

Canon imagePROGRAF PRO 2000 printer - \$4195
ask us if there are any current rebates!



We have both of these printers out of their boxes at Beau and are happy to do a test print for you! Call or e-mail Mike to arrange a demo.

Canon

<http://canonfeatures.ca/makeyourmark>

BAGS

MEGHAN S.

New Lowepro belt system in stock!

We now have a new option when it comes to lens cases and belt systems for carrying your camera gear. Lowepro has a great set of lens cases and other accessories in their **Street & Field line**, including a really comfortable waist belt.

The Light Utility Belt is one size fits all because it adjustable, and it also comes with a shoulder strap to help redistribute weight as well as hold the belt up

when you have it loaded with equipment. We also now have a larger variety of lens cases in too, which range in sizes from 7x8cm to 13x32cm. All these cases fit nicely on the Utility Belt, so you can have quick access to any one of your lenses when shooting in fast paced settings. They also come with a shoulder strap for when you want to just carry one extra lens on its own. Also available in the S&F line is a **really handy memory card wallet** that holds up to 12 CF or SD cards in

a compact, zippered case. We will soon have in the **padded filter pouch** as well, which will be great for any square filter system, such as Lee Filters. It holds up to 10 rectangular or square filters plus an extra adapter.



The Street & Field line up has many other accessories that fit the utility belt that we can also special order in for you, including a padded phone case, water bottle holder, body pouch, audio utility pouch and a variety of different types of lens pouches. Helpful for sports photographers or photojournalists, they also have the **newest version of the photographer's Technical Vest available to order** too. This vest allows you to attach many of the S&F accessories directly to it or use it in conjunction with the Utility Belt. It has many unique features helpful for photographers working a busy event, including inner and outer pockets for essential documentation, a back pouch for an extra jacket, inner straps to help hold any wired sound equipment cords, and shoulder snaps to hold your camera strap in place. If you are interested in the Technical Vest or any of the other S&F accessories that we don't currently stock, please let us know and we can order them in.



BLACK FRIDAY SPECIAL – 10% off all Lowepro S&F Accessories and Lowepro Lens Cases!

S&F Light Utility Belt (one size; adjustable): \$83.95
BLACK FRIDAY SPECIAL - \$75.55

S&F Memory Card Wallet 20: \$17.95
BLACK FRIDAY SPECIAL - \$16.15

Lens Cases

7x8: \$18.95 **BLACK FRIDAY SPECIAL - \$17.05**
8x12: \$21.95 **BLACK FRIDAY SPECIAL - \$19.75**
9x13: \$23.95 **BLACK FRIDAY SPECIAL - \$21.55**
11x11: \$32.95 **BLACK FRIDAY SPECIAL - \$29.65**
11x18: \$35.95 **BLACK FRIDAY SPECIAL - \$32.35**
13x32: \$54.95 **BLACK FRIDAY SPECIAL - \$49.45**

Peak Design Messenger Bag - Save \$40

Everyday Messenger Bag 13"



Black Friday/Cyber Monday Only - Special Sale: \$255.00

Regular: \$297.00

This innovative messenger bag is perfect for photographers, great for travelers and ideal for everyone in between. With its stylish modern design it makes a great daily camera bag



that doesn't look like a camera bag at all! Its unique flexfold divider system allows you to adjust and readjust how you carry your gear at any time, and with ease. Or you can simply flatten them all

completely and have...an everyday messenger bag! It works seamlessly with many other Peak Design products as well, like the Capture Clip. Take advantage of this great sale while you can!

Limited stock on hand.



Filters & Accessories

SIMON B.

New Line of Square Filters from NiSi now at Beau

NiSi Filters are affordable and offer excellent image quality, and are an incredible deal if you are looking for glass drop-in Neutral Density filters. The V5 filter holder comes with 67mm, 72mm, and 77mm adapter rings, an "in filter" holder, plus a polariser for only \$168.

The NiSi System also offers a 150mm filter to work with the Nikon 14-24mm F/2.8, Tamron 15-30mm f/2.8, and a 180mm size for the new Canon 11-24mm f/4L.

100mm System Filter Holder

Kit V5 - \$168 reg.\$218



150mm Holder for Nikon 14-24mm lens - \$177 reg.\$247



100mm Reverse IR Nano GND8
100x150mm 3 stop - \$225 reg.\$275



150mm Reverse IR Nano GND8
150x170mm 3 stop - \$300 reg.\$370



150mm IR ND1000 150x150mm
10 stop - \$286 reg.\$356

100mm Soft IR Nano GND8 100x150mm 3 stop - \$204

reg.\$255

100mm IR ND1000 100x100mm 10 stop - \$195 reg.\$245

150mm Soft IR Nano GND8 150x170mm 3 stop - \$286

reg.\$356

Peak Design - 10% OFF

Capture PRO Camera Clip
with PRO plate® - Sale \$99



Peak Capture with POV Kit
Sale \$74.00



Peak Slide - Sale \$75.95
Slide Lite - Sale \$60.00



Carry Speed M Sling

Carry Speed M-Sling Strap
Mirrorless Black - Sale: \$34.
Regular \$39

RENTAL NEWS

JASON K.

New in Rentals!

Canon EOS 5DmkIV DSLR
& EF 24-105mm f4L IS II



Along with our second Canon 5DmkIV body, we have just received one of the new Canon EF 24-105mm f4L IS II, an improved version of the original 24-105mm f4L IS. This is Canon's go-to general purpose lens for their full frame DSLRs, and it is quite nice....the very well controlled distortion at the wide end was surprising, as was the quality of the bokeh, thanks to the new 10 bladed diaphragm.

5DmkIV body \$225/day EF 24-105mm f4L IS II \$35/day

Winter Holiday Opening/Closing

We will be closed on Monday, December 26, & Tuesday, December 27 for the holidays, and re-opening on Wednesday, December 28. We will also be closed on Monday, January 2. **For both long weekends, we will be charging a ONE day rate, so if you have some plans for a shoot, get your bookings in ASAP!**

Don't forget about our try before you buy program! Try something out that is available in our rental department before you decide to buy. If you love it and want to buy one within 30 days, you can receive up to two days of the rental cost as a credit toward the purchase. Ask us for more details and if restrictions apply.

Film / Analogue

NICOLE L-D.

An Easier Way to Process Your 4x5 Film!

I am excited to announce we are carrying the **Stearmann Press SP-445 4x5 Film Processing System**. This system

was designed in the USA by photographer and engineer Timothy Gilbert. I had seen the SP-445 on Kickstarter and have been curious about it. It took the prompting of a loyal customer for me to contact Tim directly and see if he would allow us to carry the SP-445 as a regular stock item. After a great chat with him on the phone, he agreed to let us sell the SP-445 in our store!

The SP-445 4x5 Film Processing System processes 4 sheets of 4x5 film in one go, using only 475ml of chemicals per step! This tank is constructed of ABS plastic and has industry standard o-rings making it very reliable. **It sells for \$129.99**

On flickr there is an SP-445 large format photography group. The results they are posting are stunning!

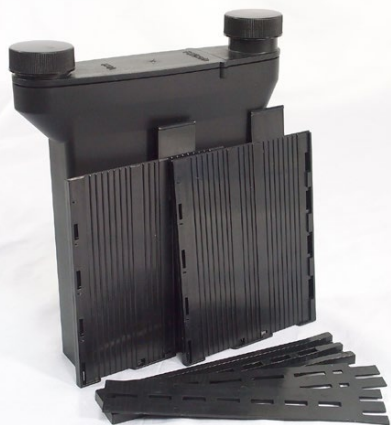
<https://www.flickr.com/groups/sp-445/pool/>

Timothy Gilbert is working on a new Kickstarter project, a 5x7 sheet film tank! It is named the SP-457 and will be a similar design to the SP-445. If you would like to take part in making this product come alive please visit Kickstarter.

<https://www.kickstarter.com/projects/1653453089/sp-457-5x7-sheet-film-processing-system>

New! Film Washi

Some more exciting news, Beau is now carrying various Film Washi products! Their flagship product is a handcrafted film emulsion on Japanese Kozo paper called **Film W**. It is



most sensitive to blue, slightly sensitive to green, and not sensitive to red light making it something totally different than your usual run of the mill black and white film! Probably best used in more urban areas and less out in the forest. It is available in a variety of roll and sheet sizes. Beau Photo will carry 35mm, 120, and 4x5.



Film "W" has provided instructions for shooting and processing it. Some finer points are that it should be processed with Tetenal Eukobrom AC paper developer or Ilford P.Q Universal paper developer. It is also noted it works just fine for long exposures, so its pinhole friendly! However the 35mm film is so delicate it can not be loaded into cameras with auto advance systems or cameras that use perforations for advancing. Some of the cameras recommended are Konica C35, Pentax K Cameras, Leica M6, Nikon EM, Canon AE-1 and more. Ask us for details.

Film W - 35mm 21.93/roll, 120 18.58/roll, 4x5 43.34/10. 8x10 87.20/10

Film "X" - 400 iso unmasked color film. It is highly saturated with a large defined grain. This film's original purpose was in traffic surveillance.

Film "X" - 35mm - 16.77/roll



Film "D" - 500 iso "SPUTNIK". It is higher contrast than regular film with well balanced grain. This film's original use was for aerial surveillance. **Film D - 35mm 12.90/roll**



Film "S" - 50 iso black & white 'ultra high definition' film with a fine grain. Originally used by motion picture pros for sound recording. **Film "S" - 35mm 6.20/roll**



Film "A" - 12 iso black & white leader film. High contrast fine grain film. This film's original use was for recording technical data (leader and protection) during reproduction process of motion picture films. **Film "A" 35mm 3.35/roll**



Featured Special Sales For Analogue Tuesday:

Leave Black Friday and Cyber Monday behind. Show analogue some love and shop analogue Tuesday at Beau!

Special pricing on select in-stock Lomography cameras:

Lomokino with Scope - \$60.00

Baby Fisheye - \$39.00

Ring flash - \$49.00

Fritz the Blitz - \$49.00

Belair - \$252.00

Diana f+ - \$96.00

Lomo' instant Wide - \$392.00

Also receive an 8% discount on Kodak, Ilford and Rollei films with the purchase of any of these select cameras.



Fisheye 2 - \$65.00

Spinner - \$104.00



La Sardina - \$139.00



Beau Photo is proud to
present a 2 1/2 hour
seminar on film and cameras
with Ross Den Otter.



FIG. VI.

Fig. VI shows how to hold the camera

We will explore the functionality and mechanics of the camera, look at the creative uses of shutter, aperture, film ISO and the effect each has on the final image.

Cost \$39.99 plus
tax, please
register early
to ensure space
availability.



December 1st
6pm- 8: 30pm

@

BEAU
PHOTO

RENAISSANCE ALBUMS

SIMON B.

Happy Holidays to Everyone!

As you can imagine, at this time of year Renaissance Albums production is very busy, and yes, the custom albums deadline has indeed passed for delivery by December 24th. However, don't forget that Beau Photo stocks many albums that can be delivered by the next day. The Ventura or Roma albums are both peel & stick options while the Park is a super easy slip in album.

In addition, **for the month of December, we are offering 20% off all in-stock Library and Milano albums.** There are still many options available at good prices for those last minute orders. You can also view the Renaissance website for additional product info. www.renaissancealbums.com/ Feel free to contact us and we can talk you through the options. albums@beauphoto.com

A special thank you to Kendra and Brad from Love Tree Photography for speaking at our Fusion event in November. It was an incredible seminar. We are honoured to have two sample albums created from Love Tree Photography's recent work, and they are now a part of our in-store collection. Feel free to stop by and see the albums in person. Here are some photos of the beautiful albums ; www.lovetreephotography.ca



Fine Art 12x12 – 24 page matte coating paper with Madison NL Distressed Brown cover.



Bowery Book 14x11 – 45 pages with Santorini Contemporary Linen Cover with a custom opening 4"x2"

Important Paper Update - Bowery Book

Renaissance Albums have temporarily withdrawn the textured white paper from production due to a supply issue. Renaissance are working on having the textured white paper back in the coming months but no date has been set as of yet. In the meantime, Renaissance have been substituting the regular white (default paper). I will keep everyone updated with this issue.

Clearance - \$5 Mini Albums

Renaissance Ventura 2x3 and 3x3 albums in white, red, blue and pink are now priced to clear. Renaissance Albums have discontinued all the colours except for black and brown, which will continue to be available.

The Ventura album 2x3 and 3x3 albums are a perfect presentation product for your business.



PRESENTATION PRODUCTS

BARB B.

FOR BLACK FRIDAY AND CYBER MONDAY ONLY! 50% OFF ALL IN-STOCK STICK & STRETCH SUPPLIES

Are you considering offering mounted canvas prints to your clients for 'gifting' this season? Stick & Stretch frames are a fast and economical way to create expensive looking museum-wrapped prints.

The Corner Kit (4 corner anchors, a practice frame, and a supply of staples and glue) is a one-time purchase. After that, you just buy the sticks you need! Beau carries stretcher bars in both the lighter weight 'regular' (1 1/4" sticks) and heavier weight 'pro' (1 3/4" sticks). For Black Friday, the pro corner kit normally priced at \$69.95 is just \$34.99, and the regular corner kit, normally \$37.50, is 18.75.

We stock the regular sticks in the most popular lengths from 8" to 24" long, and the pro sticks in the most popular lengths from 8" to 42" long. As an example, an 11x14 regular frame, normally priced at \$14.28, has a Black Friday special price of \$7.14.

There is a brief video tutorial at sticknstretch.ca which illustrates just how easy it is to work with this system.



TRAVEL PHOTOGRAPHY TOURS:

1. INDIA - JAN 2017
2. MOROCCO - APRIL 2017



PHOTO BY: J. WAYNE KAULBACH

PRESENTED BY LANGARA COLLEGE.
WWW.LANGARA.BC.CA/EDTRAVEL
E: JJANSEN@LANGARA.BC.CA

JOIN PROFESSIONAL PHOTOGRAPHER
J. WAYNE KAULBACH: WWW.WKAULBACH.COM
WHO WILL BE CONDUCTING BOTH TOURS.

WENDY PHOTO

Upcoming Workshops with Wendy D.

Take Better photos with your Phone camera

Date: Saturday December 3

Time: 10am - 12am

location: D'Studio - 130 - 350 2nd Ave East

Cost: \$25

Come and join me at Red Truck Brewery to learn how to take better photos with your phone and enjoy a beer! Hang out, learn some tips and tricks, and enjoy a beer too!

Topics we will cover:

looking for the best Lighting

Composition

Angles

Processing – adding a creative touch

posting to social media – tags, sizing.

Set your Camera on Manual - Don't Be afraid

Dates: Saturday, December 10, 12-5

*****Thursday, December 29, 12-5 - 1 Parent and 1 Child for 1 price

Location: D'Studio - 130 - 350 2nd Ave East

Cost: \$125

You have made the big step to getting a better camera because you love taking pictures. Now you are finding that your pictures aren't turning out the way you want them to. This workshop is designed to teach you the fundamentals of photography. The techy stuff, in a non techy (as possible) way. You will learn about F-stops, shutter-speeds, ISO, white balance, and lenses. Its a lot to cover in one session but we will do it! The class will be small and we will learn by doing. Bring along your camera

Please note - The session on December 29 is specifically for a parent and Child to come and learn together for the same price as one person. Learning photography together is a very special experience, which you can continue to learn together after. I'm not going to put an age limit on this, if you think your child is ready, lets do it!

Processing your Images - Lightroom Basics

Date: January 17

Time: 6:30 - 9

Location: D'Studio - 130-350 2nd Ave East

Cost: \$60

To me one of the most overlooked part of photography is the post processing, what happens after you take that photo. Lightroom is a powerful tool to help you create what you imagined your images would be. Lightroom also helps you keep things organized.

This night is an overview of Lightroom, an introduction. I will be adding more classes based on our first class.

Portrait Weekend Workshop

Date: January 21 and January 22

Time: 9 - 4 approx

Location: D'Studio - 130-350 2nd Ave East

Level: basic working knowledge of DSLR helpful but not fully necessary.

Requirements: DSLR camera, Laptop with Lightroom (I have one desktop and one laptop that could be used)

Cost: \$300 +gst

Day 1

Creating the portrait

This workshop will be highly interactive and hands-on covering Wendy's portrait process from beginning to end. The weekend will cover, creating the portrait you and your client want, planning a session, working with natural light, finding backgrounds, creating a comfortable, trusting, positive, environment for your subject, basic posing and how to make it feel natural, Introduction to flash photography. We will be a small group in order to facilitate hands on learning.

Day 2

Processing your images

Taking the images is just part of the equation. Day 2 we will spend working with lightroom and learning how post processing can completely change an image. Its your ultimate artistic voice. We will be hands on and you will use your own images to work with.