

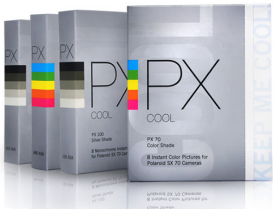
Boxing Day Shopping at Beau...



before Christmas,



and after!



'Twas the days before Christmas and shopping's not done.
Come in to Beau for some gift giving fun.
There'll be lots of great deals on cameras and gear,
perhaps something special for the one you hold dear.
If you've become overwhelmed and time slips you by,
give our Boxing Day sale in January a try!



Here at Beau, we put Boxing Day on early so you can get what you need before the holiday.

The sales start Monday December 23rd and most end on January 3rd so shop while you can! Have a look in the newsletter at what we have on sale, but be sure to check [Facebook](#),

[Twitter](#) and our [Beau Photo blog](#) for special deals we aren't allowed to advertise yet!

Holiday Hours:

8:30 AM - 5:00 PM Monday December 23rd

8:30 AM - 2:00 PM Tuesday December 24th

We will be closed over the holidays and will re-open on January 2nd at 8:30AM

Find big savings starting Monday
December 23rd and extending into
the new year until January 3rd!

Beau Newsletter - January 2014

BEAU
PHOTO

PRO SALES

KEN S.

The don't wait for Boxing Day, Boxing Day sale.

Why wait for Boxing Day? Why fight the crowds when you can have the best deals now? Here are some great deals on some in store stock, while quantities last.

- **Gitzo:** Professionals the world over acknowledge Gitzo tripods, monopods, heads and accessories as setting the industry's standards for excellence. We are making way for new products. **25% all in store stock!**

- **Manfrotto MVM500A Video Monopod.** The MVM500A is a lightweight fluid monopod with a specially adapted 500 video head attached. It has an innovative fluid pan cartridge incorporated into the monopod base that gives you an incredibly smooth panning action. Great compactness while folded thanks to the retractable feet.
Reg.: \$426.95 Super Sale \$329.95

- **Manfrotto 502A Fluid Video Head and 546B Video Tripod Legs with carrying bag.** The 502A head is perfect for the DSLR Videographer. The 546B Video Tripod is a two-stage, extremely rigid, stable tripod able to carry loads up to 20kg (44lb). The tripod's telescopic mid-level spreader helps set leg angles accurately.
Reg.: \$795.95 Super Sale \$550.95

- **50% off** our regular selling prices on all **Norman in stock items.**

- **Hensel e-flash.** Already a great deal and now at a super duper great price! This 2-head kit is the perfect gift for the photographer on the move. With a 250 w/s maximum power output per unit in a very compact design, they are ideal for a small portrait studio, table top applications, interior photography or out in the field with a battery inverter. The heads come with a built in slave and use all HENSEL accessories.

Kit Includes:

2 - eFlash units, 2 - 150w modelling lamps, 1 - umbrella

reflector, 1 - economy umbrella, 1 - 7" reflector, 1-honeycomb grid #2, 2 - economy stands and 1 - softbag
There are very limited quantities. Don't miss out!
Regular price \$ 1289.95 Sale Price \$ 899.95

Cinevate Holiday sale on in stock items only!

Cinevate Cyclops w/ Articulating mount. (2 only)
Reg. \$539.95 Sale \$479.00

Cinevate Cyclops grip kit (3 only)
Reg. \$102.95 Sale \$79.00

Cinevate Atlas 10 26inch with All terrain legs (2 only)
Reg. \$778.95 Sale \$649.00

Cinevate Atlas 10 with 36 inch Rail (1 only)
Reg. \$684.95 Sale \$569.00

Cinevate All terrain upgrade (2 only)
Reg. \$216.95 Sale \$149.00

Cinevate DSLR Core Package Package (1 only)
Reg. \$2594.95 Sale \$2040.00

Cinevate core DSLR Bag (1 only)
Reg. \$259.95 Sale \$215.00

Cinevate Dromos Bowl Riser (1 only)
Reg. \$399.95 Sale \$279.00

Cinevate Durus Follow Focus 15mm. (2 only)
Reg. \$1225.95 Sale \$899.00

Sunbounce

Sun Swatter Mini 2/3 start kit (reg. 412.95) **Sale 325.00**

Pro Kit Zebra/White (reg. 516.95) **Sale 425.00**

Sun Swatter Pro 2/3 Start Kit (reg. 688.00) **Sale 595.00**

Flash Bracket Extendable (reg. 78.95) **Sale 60.00**

Pad Lock (3 pack) (reg. 31.95) **Sale 24.00**

Sun Mover Silver/White (reg. 109.95) **Sale 79.95**

Sun Mover Zebra/White (reg. 123.95) **Sale 89.95**

*in stock items only

Straps

Sun Sniper One Black Strap	(reg. 80.95)	Sale 65.00
Sun Sniper Compact Steel & Bear	(reg. 80.95)	Sale 65.00
Sun Sniper Double Press Harness	(reg. 228.95)	Sale 165.00
Black Rapid Brad	(reg. 22.95)	Sale 16.00
Black Rapid Double Strap connector	(reg. 26.00)	Sale 18.00
*in stock items only		

Upcoming Workshop at Vancouver Photo Workshops

Just announced **January 18-19th Renee Robyn** will be offering a 2 day intense masterclass: Lighting for Retouching. This course includes one day of shooting and one day for retouching.

Day 1

The morning covers set etiquette, inspiration, posing, what to know when creating composite images, understanding composition, and the importance of story telling.

We then shoot a portrait set and a full length series, with the full length shot intended for doing composite work.



Day 2

The entire day is spent in Photoshop. We cover the skills for beautiful portrait retouching in a non-destructive fashion, the importance of using brushes, layer masking, dodge and burning, colorizing, makeup retouching, and hair repair. We will begin to bring in our background elements and create a seamless transition from a studio shot image to something out of fantasy.

Sponsored by Beau Photo and VPW. Visit vancouverphotoworkshops.com for info.

RENTAL NEWS

JASON K.

Great Deal for the Holiday!

This is a reminder that as we are closed between **December 24th to January 2nd**, any rentals booked for that time period will only be charged a **TWO day rate** (Huzzah!)? Also, if you purchase the same item that you rented over the holidays, you will be credited the two day rental on your purchase! Book ahead to ensure you get what you need.

New in Rentals...

Last month, I wrote about the **Nikon 58mm f1.4G lens**, and how we were eagerly awaiting its arrival. Well, it has arrived, and it is a beauty of a lens! The bokeh quality is very pleasing, and it would be a great lens for portraiture. **\$30/day**

Canon EOS 70D DSLR

New in the rentals department for 2014 is Canon's latest DSLR, the EOS 70D. This new member of Canon's family sports a 20.2MP resolution APS-C sensor with a "Dual Pixel CMOS AF" design, which translates to very fast AF during Live View. The 70D will lock focus and track moving subjects very well when using Live View for shooting stills and video. The 70D also has a 19 point AF sensor for conventional AF through the optical viewfinder, and can shoot at a fast 7fps. The camera also has a very nice touchscreen interface that can come in very handy. During Live View, one can touch the screen and the camera will lock focus and take a shot all without your finger going near the shutter release! The EOS 70D is a worthy successor to the outgoing EOS 60D.

\$125/day

For rental inquiries or to book equipment, call Jason at Beau or send him an e-mail at rentals@beauphoto.com

Canon

The family that you are
happy to have move in.



Call or e-mail Mike at Beau for information.
digital@beauphoto.com

Try before you buy - rent a body
or a lens and if you decide to buy
one, we will credit up to two days
of the rental toward your purchase.



Beau Photo Supplies
1520 West 6th Ave.
Vancouver, BC
604.734.7771

www.beauphoto.com



@beauphotostore



Beau Photo



Up-to-date reviews on Canon products and information on sales and rebates - beauphoto.blogspot.ca

DIGITAL NEWS

MIKE M.

Fujifilm XF 10-24mm f/4R OIS Ultra-Wide Zoom (Preorder now! \$999)



Fujifilm has finally announced details and pricing of their hotly anticipated ultra-wide-angle zoom lens, the image-stabilized 10-24mm which is equivalent to a 15-36mm zoom in full-frame terms. The optical design has 14 elements in 10 groups with four aspherical elements and 3 ED elements. It will have a 62mm filter thread, a 7 blade round-

ed-diaphragm aperture that's adjustable from f/4 to f/22 in 1/3 stop increments. Sadly, like Fujifilm's other zoom lenses, their aperture ring will not have markings, forcing you to rely on the LCD display or EVF to check your f-stop setting. Close focus will be at 24cm or just under 10 inches and the lens barrel will not change length when you zoom. Personally, I have found the shutter mechanism on the X-series cameras to be very well damped and I have had more success in hand-holding slow shutter speeds with non-stabilized lenses on my X-E1 and now X-E2, than just about any other camera I've ever shot with. With an effectively stabilized ultra-wide lens, I suspect one will be able to handhold very slow shutter speeds indeed and won't be surprised if reliable 1/2 second exposures are within the realm of possibility... presuming one isn't too loaded up on caffeine!

The new 10-24mm zoom may not ship until well into 2014, with a March time-frame having been mentioned. Personally I really hope it will be sooner than that! If you want to get on the list and be one of the first to get this new ultra-wide zoom, give us a call and put yourself on our preorder list!

BOXING WEEK(S) SPECIALS at BEAU!

Beau Photo will have numerous sales, with some items starting as early as Monday, December 23rd, and running through until Friday, January 10th, 2014! There are many variations on rebate amounts, sale prices and so on, rather too complicated for detailing in this newsletter. Call or drop by the store starting December 23rd for details. Please note that most of these specials are for in-stock items only, applicable while supplies last. For a taste of some of the deals, read on...

Lexar SPECIALS!

On **December 23rd, 24th as well as January 2nd and 3rd**, come in to take advantage of some excellent deals on **Lexar CF and SDHC memory cards!**

Lexar Compact Flash Professional

16GB 800x CF - \$44.99
32GB 800x CF - \$79.95
64GB 800x CF - \$149.99

Lexar Pro UHS-I SD cards

16GB Pro 400x SD - \$15.99
32GB Pro 400x SD - \$30.99
64GB Pro XC 400x SD - \$59.99

Canon SPECIALS!

From **January 2nd until January 9th** at Beau, drop by to get an awesome deal on the **EF 24-70mm f/2.8L II zoom** at only \$1,899! Starting December 23rd, take 5% off on many in-stock lenses and get special discounted bundles on some bodies that include combinations of batteries, memory cards, card readers and coupons for free rentals! Also remember that there are still some **great mail-in-rebates from Canon** that are valid until January 16th. For example, get \$250 off the TS-E 24mm, \$220 off the 100mm f/2.8L Macro IS, \$200 off the 70-200mm f/4L IS and much more!

Nikon SPECIALS!

Come in before January 9th for savings up to \$280 off D800, D800E and D610 bodies! Starting December 23rd, come into our store for some great Nikon deals and take 5% off many in-stock Nikon lenses too!

Xrite Colour Management SPECIALS!

Get low-low BELOW EDUCATIONAL prices on in-stock Xrite ColorChecker Passports (\$93.95), i1 Display Pro (\$222.95) and ColorMunki Display (\$169.95) calibrators, even if you are not a student! Start the new year right by calibrating your gear!



SIGMA 8-16mm SPECIAL!

Pick up the insanely wide Sigma 8-16mm rectilinear zoom lens (for APS-C) for only \$675, a whopping \$215 off the regular price! Valid only on in-stock Canon and Nikon inventory.

Panasonic Clearance SPECIALS!

Take an additional \$50 off our already low clearance prices on the Panasonic G5 - now only \$399, and GX1 bodies - now \$339! Save \$125 on the the 8mm fisheye for only \$625! Save \$100 on the 20mm f/1.7 (v1), now only \$389!

Olympus SPECIAL!

Get the remarkably sharp Olympus 75mm f/1.8 at a savings of \$120, now only \$749! Remember that this lens will work on Panasonic Micro-4/3 bodies too of course!



Zacuto SPECIAL!

Buy any in-stock Zacuto Z-Finder at \$30 off, now only \$369!



Phottix Aion SPECIAL!

Save 10% on any in-stock Phottix Aion wireless LCD timer remote for Nikon or Canon, now only \$89!

Tokina 11-16mm Zoom

SPECIAL!

Take \$40 off the superb Tokina 11-16mm f/2.8, now only \$649!



Which will it be?

Two exciting new cameras from Fujifilm,
two very different results.

Special Boxing Week* Value Added bundle on the X-E2!

- **FREE Lexar Pro 32GB 400x SD card**
- **\$50 off on an extra battery**

Fujifilm X-E2 digital camera.

- 16.3 MP APS-C X-Trans CMOS sensor with phase detect pixels for AF
- Wide range of superb lenses
- Smoother, faster EVF display than X-E1
- Wi-Fi image transfer
- Lightweight and compact

X-E2 body only - \$999

X-E2 kit w/ 18-55 2.8-4 OIS lens - \$1399

*offer good from December 23rd until January 3rd only



Fujifilm Instax Mini 90 camera. Now at Beau! A perfect little gift.

Create unique credit card sized prints instantly! Ideal for trading at parties or to carry a picture of that special someone.

Features include self timer, bulb setting, double exposure, macro mode and more. Capture the moment and have a print to remember it by.



FUJIFILM

It's not just about black and white or colour anymore!

ACCESSORIES

Meghan S.

Camera Bags Galore!



Do you have camera gear from one end of your house to the other? Looking for some organization? We have many different bags in stock currently at Beau that can help organize your gear and make your life easier! Get all your lenses in order, sort out those accessories and make everything you need more accessible for all your shoots. We carry a range of bags for every photographer's different needs.

Roller Bags

If you have a lot of gear that you find necessary for every shoot, you can lighten your load by putting it all in a rolling camera bag as it tends to have a higher capacity for gear than a backpack style bag. Roller bags offer some extra padding for your equipment, they are easy to pull around behind you rather than hauling everything on your shoulders and are great if you need to fly to a location for your project. Many of the roller bags are airline approved carry-on size making them perfect for travel. When on location, a roller style bag can lay flat allowing you to set

up a work station, providing you with a clean workspace to set down your gear easily and organize any documents you may need. We carry a wide range of Think Tank roller bags, highly regarded as the bag of professional photographers. Don't see what you are looking for? If it's available, we can special order it for you! Just give us a call. Here are a few of the roller bags we have available, though not a complete list.

The Think Tank Airport Airstream – This compact roller provides a lot of extra padding in its outer shell, and holds an impressive amount of gear for its size. Though compact, there is room for two DSLR bodies and a wide range of lenses. It also is equipped with TSA approved combination locks and fits international carry-on size limits.

The Think Tank Airport International V2.0 – While providing more space than the Airstream, the International still meets carry-on bag requirements with major airlines. When extra security is required, this roller bag comes with front and rear locking cables as well as a combination lock on the main zipper compartment. Sometimes it's necessary to leave your gear in a reception hall or on location and the rear locking cable allows you to secure the bag to a permanent fixture to prevent theft. The main zipper lock allows you to secure all the gear you've left behind inside and the front cable lock allows you to lock in a laptop in the front compartment. As added organization, the inside lid pockets allow you to separate all your extras such as batteries, memory cards or cords. In addition there is more organizational pockets on the front exterior.

The Think Tank Airport Security V2.0 – The largest of Think Tank's carry-on roller bag line, the Security has room for tons of gear and fits most domestic carry-on standards. When flying internationally however, you may want to check with the airline or go with the smaller International v2.0. With the same front, rear and zipper locking technology as the International, the Security allows you to securely lock up your gear in any situation as well. In the event that you encounter a lot of stairs or need to carry your roller bag for small period of time, this bag also

comes with 'emergency' straps, turning it into a backpack. The straps are completely detachable as well for everyday regular use as a roller bag.

The Think Tank Airport Navigator – This unique shaped roller bag, is a bit different from all the rest. It allows for both top and front access, making it a great bag for quick, easy access to all your gear. Because of its different arrangement, this bag would also make a great bag for transporting your portable light system around! The extra padded pocket at the front is also able to store a laptop. It's smaller than most of the other bags as well, making for a reasonably lightweight bag. Also included is a shoulder strap for the times you need to carry it or it also allows the Navigator to piggy back onto the front of one of your other rolling camera bags.



Backpacks

Get 15% off all backpacks, including already discounted ones until January 3rd.

Sometimes you need to take your camera gear into all situations and in that regard a backpack is the best way to go. There are many, many styles of backpacks available and we've gathered a wide array for various needs. Whether you are a nature photographer or hiker that needs to carry your gear out to more remote locations, or you like

to carry a moderate amount of gear around on a daily basis we have a backpack that will suit your needs. From Lowe Pro, to KATA to Think Tank, there's a wide variety of backpacks available to try on.

The Lowe Pro Pro Runner 350 AW - The Pro Runner 350 AW pack is good for the long haul, not only does it have thickly padded shoulder straps but it also has waist and chest straps, to help distribute any extra weight. This bag has a great design with lots of room, for not only camera gear but it has a specifically designed 15 inch laptop stow away section. It also is equipped with tripod straps and foot holder. The all-weather cover makes it possible to keep going whether you find yourself in a sand storm or rain storm, city or forest.

Kata MiniBee I20PL - Even though the Minibee is a compact bag it still manages to hold a lot! A DSLR with a telephoto plus a second body, more lenses, a small laptop or notepad, flash and accessories. If you decide one day you'd like a rolling bag the MiniBee has a back flap which the Kata trolley style handles and wheel combo slide into, instantly converting this backpack to a rolling bag! The Kata wheels are larger and wider than most allowing for more stability for all-terrain shooting. Such as going over lumpy grass. They are sold separately but it's nice to know you have the option.

Think Tank Streetwalker Pro – This backpack has a nice, thin sleek design but it will fit the big glass, such as most 400mm f2.8, with a DSLR attached. Or there's dividers for a smaller lens and some accessories. There's also straps and a fold out pocket for attaching a tripod and pockets for accessories on the front. Like all Think Tank bags, it comes with an all-weather cover. You can also attach the Pro Speed Belt to add the modular components to your pack. A great all around bag!

In addition to roller bags and backpacks we have a wide variety of great shoulder bags, lens cases, and drop in camera cases. If you're not looking to carry a lot of gear around many of these alternative options may be just what

you need! We also have a variety of camera straps and rain covers available!



FROM THE TOP

CAROL P.

As 2013 draws to an end, we would like to thank all our customers – without you we wouldn't be here. Really. The photo community means a lot to all of us as most of our staff are a part of that community – from digital landscape and bird photography to a dedication to film and historic processes. Being a local independent shop that caters to pro-photographers and students means you won't see us advertising in regular media, but you will certainly see us at photo shows and photo-related events. This past year was a busy one for us with more events than usual.

April in particular was a busy month. We were able to bring in **Ian Ruhter** as a speaker for both the PPOC National Convention and Fusion 2013. His talks were inspiring and his images, well, amazing. **Fusion 2013** also featured other great speakers including Kirk Neff, Nick Didlick, Kharen Hill and Life Studios. Each speaker shared tips and stories on how to be successful using your DSLR for video.

Jason headed out to Calgary for the **News Photographers Association of Canada** Conference where local Globe & Mail photographer John Lehmann took home the Photojournalist of the Year Award. Canadian Press photographer Chris Young from Toronto won the Beau

sponsored award for "Portrait/Personality." We are thrilled that the convention will be back in Vancouver in 2014.

Simon was our key guy for the **Canada Photo Convention** for wedding photographers at the Wall Center. As usual, the event sold out quickly, and as you can see from the following video, everyone enjoyed themselves both in the classrooms and out. <http://vimeo.com/71171480#> The dates for 2014 are April 21 to 24th and as of this newsletter, tickets are still available. <http://canadaphotoconvention.com/>

What would summer be without **Image Explorations**? Again we loaded up a couple of vans with all sorts of goodies and headed over to the beautiful campus at Shawnigan Lake School. We are always happy to re-connect with old friends and meet new students. You know it's a great learning experience by the number of people who return yearly! Their new website is coming soon so while you're waiting, check out their blog for updates and book your calendars for 2014 – July 27th to 31st. We hope to see you there! <http://imageexplorations.blogspot.ca/2013/09/new-website-coming-photography.html>

In the fall we hit the road again – this time to Victoria, and my personal favourite, Prince George, for the local chapters of **PPOC-BC**. We love going to events like these because it gives us the opportunity show our wares and to meet new clients that aren't able to come into the city.

In November we got all dressed up for the ceremonies at the BC Professional Wedding Awards. <http://www.bcweddingawards.com>. It was great to connect with our clients at the event and even better to see so many as finalists and winners. Beau Photo was the presenting sponsor for the photography awards, and we were happy to see that the Best Overall Wedding Photography went to Camille and Chadwick at Jonetsu Studio. This brings us back to the **Canada Photo Convention** – they will be one of the speakers at the show!

Thank you all for your friendship, your business and the opportunity to serve you. We look forward to our adventures together in 2014.

Classic Meets Modern...



Df

Have the best of both worlds with the classic look and feel of the F3 and FM series film cameras combined with D4 sensor technology on the inside. All this in a package the size of a D600 at half the cost of a D4.

Rediscover the simplicity of mechanical camera controls and the beauty of time-honoured AF and AI Nikkor lenses that are compatible with the new mount system on the Df body.

Read [Mike's blog](#) about his hands on experience with Nikon's newest camera.



Now in stock at Beau and available for rent in the rental department.



Beau Photo Supplies
1520 West 6th Ave.
Vancouver, BC
604.734.7771

www.beauphoto.com



beauphoto.blogspot.ca



[@beauphotostore](https://twitter.com/beauphotostore)



Beau Photo

FILM / ANALOG NEWS

Nicole L.-D

Impossible Project 8x10 Workshop

Finally! Beau Photo's **8x10 Impossible Project Workshop** will take place on January 14th and 16th. This workshop will be a different format than our lift workshops. Each person will have about an hour and fifteen minute time slot in which to set up whatever they like and shoot a sheet of Impossible Project 8x10 film. You are encouraged to bring your own model or still life subject matter; and you will be able to use our 8x10 camera and lighting from our rental department to create the perfect shot. The \$30 fee includes one 8x10 Impossible Project shot and instruction on the process. Additional shots can be taken for just \$20 each or you can purchase a box of film and have some left at the end of the day to use as you wish. If you are inspired, you can also do a lift with this film here at Beau or when you get home. Payment in advance is required to secure your place. Call or e-mail Nicole for information and to register.



8x10 Impossible Project film turned into a lift.

Image on 8x10 Impossible Project film.



New Impossible Project film

The new **B&W formula** with white frame has arrived for **Polaroid 600 cameras!** Very soon we will also have black and silver frame (silver frame will be limited edition) with the new formula as well. New **SX70** and **Spectra B&W** are expected to arrive in early January.



The new 600 B&W formula is different that the previous Silver Shade formulas because it contains no silver; it is purely dye-based. This ensures there will be no more colour shifting or crystallization of photo emulsion! In turn you will no longer need to use Dry Age kits when shooting these new films. The new film appears to be higher in contrast, with richer blacks and whites.

We have found that the new B&W works just as well as the Silver Shade when doing emulsion lifts. We had an Impossible Lift Workshop and lifted emulsion (and in some cases multiple emulsions) onto all kinds of fun things including glass and canvas.



For all of you **SX-70** shooters, we now stock retro Flash Bars straight out of the 70s and 80s. Each flash bar has ten one time use bulbs. The flash bars are sold as singles for \$11.64 or in a double pack for \$22.28. The

flash bars come in several different brands and the original packaging looks a little rough but this is to be expected from something that's 30+ years old. It should not affect the performance of the Flash Bar.

Fuji Instant Pack Film

Limited quantities of the discontinued FP3000B keep trickling in. Please call for availability.

Christmas Eve sale and Back to Work after New Years sale (December 23rd to January 3rd) - All in stock Impossible COOL film will be \$21.21.




ALBUMS

SIMON B.

Boxing Day Sale - (in stock albums only)

LIBRARY ALBUM




Experience the sophistication and timeless quality of our most popular album line. The Library Album is an elegant book that features durable bound pages with beautifully gilded edges.

	Reg.	SALE
Shantung Black Silk		
 LIBLG-SS1-12BBSQ---- LARGE ----12 pg	\$180	\$90
Luxesuede Black		
 LIBLG-LX1-12BSSQ ---- LARGE ----12 pg	\$180	\$90
Madison NL – Embossed Black		
 LIB91-18BS-EM ---- LARGE ----18 pg	\$171.15	\$115.50
LIB91-24BS-EM ---- LARGE ----24 pg	\$196.35	\$150.16

15% OFF all other in stock Library albums

MILANO ALBUM

Revel in the ultimate marriage of elegance and versatility. Milano Albums offer the refined style of a set capacity book with the flexibility and convenience of removable pages.


	Reg.	SALE
Madison NL - Matte Black		
 MIL91M-SQ-12--- LARGE	\$72.97	\$52.49
MIL91M-SQ-15 ---LARGE	\$72.97	\$52.49
Madison NL -Black		
 MIL91SQ-15 ---LARGE	\$72.97	\$52.49
Madison NL – Embossed Black		
 MIL91-EM-12 --- LARGE	\$57.22	\$41.95
MIL91-EM-15 --- LARGE	\$57.22	\$41.95
MIL PAGES - DLN8000BB	\$5.51	\$4.15

15% OFF all other in stock Milano albums

Contact Simon at albums@beauphoto.com
for more information

SEVILLE ALBUM

Whether used as a companion album, a portrait book or a high-end proofing book, the Renaissance Euro-Ring Seville Album is an ideal choice for any special occasion.

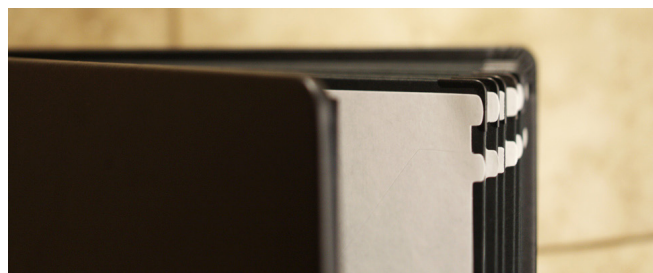
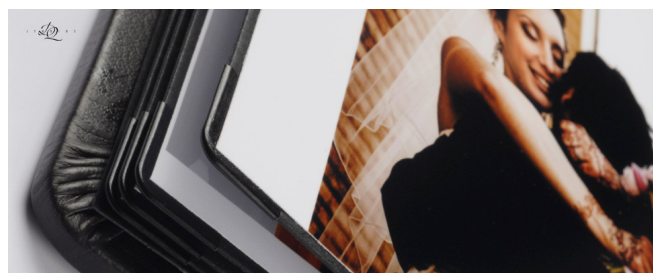
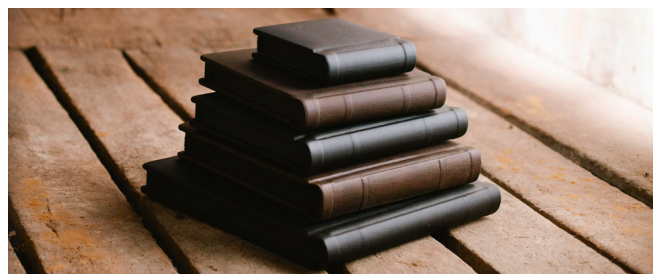
	Reg.	SALE
Madison NL - Matte Black		
 Seville 8x8 Matte Black Cover	\$31.50	\$15.75
Seville Pages	\$1.15	\$0.95

15% OFF all other in stock Seville albums

VENTURA ALBUM

A traditional self-mount book featuring full-page adhesive pages with rounded tip edges.

10% OFF All In stock Ventura Albums



PRESENTATION PRODUCTS

BARB B.

Happy New Year! Happy Hogmanay, you Scots!

I wish you Health, Happiness and Prosperity for the coming year; and I hope Santa brings you everything you hoped for and deserved. Those lumps of coal? Toss them into the fireplace, they'll keep you warm for a good hour!

Boxing Day Sales, you ask?

To help you kickstart your profitable 2014, we're offering **all in-stock mounts** (folders, panel mounts, easels, memory mates) **at the 1,000 price. That's a 20% reduction** off the regular price! Please act quickly as this offer is limited to stock on hand.

We've been warned to expect modest price increases for 2014: TAP Packaging Solutions' prices will increase by about 7% in January, and AGT's will increase by about 4%.

As always, please, take a few minutes to look at your bookings and how you plan to present your images to your clients. If you need folder samples to help you or your clients make decisions, or advice about when you'll need to order, please don't hesitate to get in touch.



Beau Photo in Vegas!

Some of the Beau Photo staff will be in Las Vegas for **WPPI** (Wedding and Portrait Photographers International Conference and Expo) March 3rd - 5th, 2014.

Our favourite album supplier **Renaissance Albums** will be there, and Simon from Beau will be with them for some of that time to meet all of the great Canadian photographers who attend this convention. If you are in Vegas for this convention, stop by to see him. If you would like some one on one time with the people at Renaissance, you can e-mail Simon and make an appointment to see their vast selection of demo albums.

If it is some **crazy new piece of equipment or special paper** you are interested in, we can visit suppliers on your behalf and ask them the hard questions. There may even be paper samples or brochures we can get for you. Just call or e-mail **Simon, Carol** or **Jason** with your requests.

Have a look at the vendor list for WPPI here: <http://www.wppionline.com/show/exhibitor-list.shtml>

LOOKING BACK

KATHY K.

New Year's is a time when people look back at the past year to reflect on events and prepare to start another year. We thought we'd look further back at past newsletters to see some of the events, sales and new equipment announcements that have come before. You could spend hours looking through our newsletter archives at <http://beauphoto.com/frames/contact/news/archnews.html> There is some pretty interesting information in here!

May 2002 - The new Canon D60...

Rentals - Yes, I have one in rentals now. It's a 6 megapixel camera that uses Canon AF lenses. We have it in a kit with 2 CF cards, a USB card reader and all the cords and cables that go with it. It rents for \$150.00 a day.

Sales - The new Canon D60 Digital Camera is becoming more readily available finally. This camera has extraordinary image quality for its price (\$3500) and when I tested it in an ambient fluorescent light situation at ISO 1000, I was surprised at how clean the image looked. Getting a good looking 16x20 print from this camera should be a breeze.

December 2002 - New from Olympus...

Olympus C730 (3.2 mp, 10x zoom) \$899.99
Olympus C5050 (5.0 mp, 3x zoom) \$1199.99

December 2003 - Software...

Mac OS X v10.3 Panther (\$189.50 – in stock) Mac OS X Panther is out and it is a pretty sweet upgrade.

Adobe Photoshop 8.0 CS Update (\$249.50 – in stock)
Adobe's latest is their line of Creative Suite (hence the CS) upgrades. Regarding Photoshop 8.0, there is a lot that is new and improved.

March 2004 - New DSLRs...

New in Rentals - Be the first on your block to shoot with the new **Nikon D2H** digital camera.

New! Canon EOS-ID Mark II - One of the hottest cameras soon to hit the street has got to be the new EOS-ID Mark II. This camera will offer the unparalleled capability of shooting at 8.5 fps for 40 shots with a whopping 8.2 millionpixel CMOS sensor!

July 2004 - Image capture...

New **Lexar Media 80x WA** professional Compact Flash cards! These cards will be available in both 512mb and 1GB sizes.

Polaroid 690 currently comes with a FREE 10 exposure bonus pack!! Limited quantities available!

October 2006 - Going digital...

THIS IS THE LAST NEWSLETTER!! In print form that is!

This will be the last newsletter that we will be printing and mailing out to our account customers. So except for the occasional copy circulating at the front desk you may not see our highly sought after newsletter again unless you SUBMIT OK more like give us your email address!

July 2008 - Film is going retro...

The 110 format has made its comeback. The film was introduced by Kodak in 1972, the same year that the company had released the popular, low cost Instamatic camera. Kodak 110 film is now available at Beau Photo in 400 speed.

November 2009 - DSLR goes video...

Canon EOS 1D Mk IV - Next up on the upgrade list is video. Yes, in this day and age, video seems to be the key feature, like it or not, so the new Mark IV gains exactly the same video functionality as the recently introduced EOS-7D.

February 2010 - Olympic excitement...

Beau Photo will open during the Winter Olympics for equipment sales and rentals from 6:30am to 6pm, every day between February 12 -28.

Upcoming Events

Coming to Sydney, BC February 1st and 2nd, 2014



Presents
The IGNITE Sessions - Sydney
February 1 and 2, 2014



The **IGNITE Sessions**, presented by the **Professional Photographers of Canada – BC Region** are the foundation of a new member experience. Accredited Photographers, committed to making a difference in our industry, volunteer their time to guide emerging photographers towards success. This two day educational program will teach fundamental skills, reveal industry standards and instill a sense of confidence and direction in your business.

Seminars include:

The Business of Photography: business practices including business models (consumer vs. commercial), defining your business personality (volume vs. boutique), setting your standards, product lines, branding, contracts, image licensing, how to sell your digital files for profit, staying in business.
Sales and Marketing: selling with projection, social media best practices, pricing, products to show, use of QR codes.
Lighting and Posing: finding available light, natural lighting for portraits, studio lighting and posing, light ratios, basic portrait light set ups.

Photoshop: fundamentals and cool tricks.

PPOC: the power of association, pre-accreditation review.

Open Forum: Challenges that you have planning for success!

Door prizes!

Visit their website for more information - <http://www.ppoc-bc.ca/2013/12/06/ignite-sessions-sidney/#!prettyPhoto>

Exhibitions

Inspiration - April 2014

André Gallant in Vancouver and Victoria



Canada's renowned fine art photographer and presenter Andre Gallant will engage you with his informative style and introduce you to photographic concepts you may not have considered before. André's presentations are a fusion of art, ideas and humour guaranteed to enlighten and entertain you. Join André in your city and leave inspired with a new vision for your own work. Public presentations are one-day seminars. Registration is on a first come first serve basis, online only.

TICKETS AVAILABLE FOR Sunday April 6 VANCOUVER
Public Presentation with André Gallant

Cost: \$80.00 (\$70.00 for CAPA Members)

<http://capacanada.ca/presentingandregallant/>

Presentation House Satellite Gallery

560 Seymour Street, 2nd Floor

Ornament and Reproach - Moyra Davey

Moyra Davey is an acclaimed photographer, writer, and filmmaker based



in New York. This exhibition presents notable projects that Davey has undertaken with John Goodwin since 1993. Through an understated approach to photography and video, as well as her insightful critical writing on photography, she considers the meanings carried in everyday objects. This exhibition provides an overview of her practice with early works including the multiple Money Box (1993), published by Shark Editions, New York, photographs from her Newsstand series (1993-94), Bottle Grid series (1996-2000), and video works.

Museum of Vancouver

Foncie's Photos - Closes January 5th, 2014!

1100 Chestnut St.

Foncie Pulice was the last man standing from Vancouver's great era of post-war street photography. Creator of about 15 million images over his lifetime, Foncie captured Vancouverites in action as they strode the city streets. His photographs trigger vivid memories for long-time residents who recall the particular day, the hour, their companions, the circumstances.



Call to Photographers

North Shore Photographic Challenge

Individual Entries Submission Deadline Jan 31



David Laronde, "A Quiet Moment" 2nd prize winner 2013

The North Shore Photographic Challenge marks its 30th anniversary in 2014 by expanding the competition to include entries from individual photographers as well as CAPA-member photo clubs. Subject is open. This is an unprecedented chance to include your work in Western Canada's 'premier' competitive photographic event.

Entry details are on the North Shore Photographic Society website at www.nspcs.ca.



The **North Shore Photographic Challenge** combines competition and stunning visuals in one evening of 300 images from outstanding photographers of BC and the Yukon. Long recognized for setting standards of excellence in fine art photography, a showcase for outstanding examples of wildlife, landscape, human form, portrait, architecture, abstract, studio and street photography. The Challenge is also a platform for innovation and cutting-edge digital technique.

This year, in reaching out for participation from the broader photographic community, we expect fresh viewpoints and infusions of creativity. Inspiration is in our galleries; creativity flows from the rich selection of photography courses offered by our universities, schools and workshops, from gifted students under the unheavy mentorship of dedicated instructors, and, not least, from the lenses of independents whose personal vision is in daily interplay with the cityscape. Is there a Vivian Maier out there? Above all, we expect to be challenged. Challenge us with your vision, and expect inspiration in return.

There is a \$10 fee to enter the competition as an individual. For 2014, NSPS is offering a special bundle price including contest entry plus a ticket to the show for just \$20. Everyone who enjoys creative photography, visual ideas and techniques, will take away something from this event—including, if you're lucky, one of many great door prizes from our generous corporate sponsors.