# We're Having a Garage Sale!



### Beau Newsletter - September 2013

The Big Beau Garage Sale • Canon EOS 70D • Panasonic GX7 • Zoom H6 Audio Recorder • Lexar USB 3.0 UDMA Card Reader Firmware Updates • New Thinnk Tank Bags and B+W Filters • ILFORD Galerie Prestige Papers • The Instant Lab from Impossible • Student Specials • Lots of Upcoming Events to Check Out...

BEAU

PHOTO

#### The Big Garage Sale!

## Saturday and Sunday, September 7th & 8th I0am - 2pm

## Monday and Tuesday, September 9th &10th 8:30am - 5pm

We are doing some fall cleaning here at Beau and have found interesting and unusual items in the far corners upstairs. We would like to make room for new incoming stock so there will be many good deals on this stuff. Sure, you might say that some of it is so old and out of date that no one will want it, but we think there is more than one use for a lot of these things. Also, some of it is just plain cool.

There will be sales throughout the store for all four days on discontinued and slow moving items, and some of this stuff is really great. You can find filters, camera bags, inkjet paper, books, lensbabies, stick and stretch canvas wrap systems, presentation products, on camera flash light modifiers and more!

Come and see us on Saturday or Sunday and be rewarded with a hot dog (veggie too) and drinks up on our deck! Angie and his brother Bill will be running the barbeque and would love to see you.

Have a look at these photos and see what you might want to pick up. We will be featuring a few special items on our Facebook page and Twitter in the days leading up to the event so like us or follow us to get the sneak previews.







An assortment of Polaroid cameras.



Bulbs, step rings, filters...



Cool old digital stuff.

BEAU NEWS SEPTEMBER 2013



Darkroom equipment



Laminators



Blank DVDs



Weird Polaroid cameras.

And much more including cameras, lenses, lighting... See you there!

#### **RENTAL NEWS**

IASON K,

#### Canon 70D Coming Soon to Rentals.

By the time you read this, Canon will be starting to ship their new EOS 70D DSLR, and consequently, that means a new piece of kit in the Beau Photo rental pool! This new camera has an all new 20.2MP "Dual Pixel CMOS AF" sensor that is supposed to have greatly improved auto-focusing during live view, a fast 7fps frame rate and built in WiFi among other new features.

The big news for the EOS 70D is the new sensor which has a fast auto-focus during live view or video recording. In theory, this will allow you to follow your star basketball player progeny as he dribbles down the court, or a ballerina pirouetting across the stage, all while maintaining focus. Older DSLR's had a tendency to hunt and miss focus in these types of situations.







#### **DIGITAL NEWS**

MIKF M

#### New! Canon EOS-70D

Strangely enough, and I do apologize for this, the new Canon EOS-70D announcement somehow slipped through the cracks and never made it into our last newsletter! It was announced a little bit too late to make it into our July newsletter, and I think that I had discussed it with so many people that by the time the August newsletter rolled around, I somehow thought I had written about it already! Unfortunately, I have yet to test an 70D myself so I am unable to comment on its ergonomics, performance or image quality, but here is a rundown of its major features. The 70D is, obviously, an upgrade to the excellent EOS-60D...

- NEW 20.2 megapixel APS-C CMOS sensor
- ISO 100-25,600
- Dual-pixel CMOS phase-detect AF during live-view and movie recording (more on this after)
- 7 fps stills shooting
- Full HD (1920×1080) at 24, 25 and 30 fps. HD (1280×720) at 50 or 60 fps.
- 19-point AF, all cross-type, similar to the EOS-7D
- 98% coverage VF with 0.95 magnification
- Single SD/SDHC/SDXC memory card slot
- Built-in WiFi
- Fully articulated, I.04 million dot, 3" touchscreen LCD

So most of those specifications are likely pretty obvious, but you may be asking what the heck is "Dual-pixel phase-detect AF?" Basically all 20 million pixels on the CMOS sensor are actually split into two, giving a total pixel count of 40 million! While these 40 million separate pixels are combined into 20 million actual pixels for your image (sorry, likely no chance of getting a 40 MP image from this camera), each pixel pair, at least across 80% of the entire sensor, can be used for phase-detect auto-focus while in live-view ordering video recording. What this will mean is far faster and more decisive AF during live-view, on par with

## Canon

#### The New EOS 70D body

- 20.2 megapixel APS-C CMOS sensor
- Dual-pixel CMOS phase-detect AF during live-view and movie recording
- 7 fps stills shooting
- Full HD (1920x1080) at 24, 25 and 30 fps.
- 19-point AF, all cross-type.
- 98% coverage VF with 0.95 magnification
- Single SD/SDHC/SDXC memory card slot
- Built-in WiFi
- Fully articulated, 1.04 million dot, 3" touchscreen LCD



\$1299 - body only Available at Beau in early September for sale and rental.

> Rebates have been extended on many Canon bodies, lenses, flashes and accessories.



#### **Canon Large Format Printer Deals!**

Get up to a total of \$1500 off the price of a Canon large format graphics printer! An instant rebate of up to \$1000 is applicable as well as an additional trade-in credit for your old printer (17" wide or larger) on some models.

> Call or e-mail Mike at Beau for information. digital@beauphoto.com

Try before you buy - rent a body or a lens and if you decide to buy one, we will credit up to two days of the rental toward your purchase.

**BEAU** Beau Photo Supplies 1520 West 6th Ave. Vancouver, BC PHOTO 604,734,7771

www.beauphoto.com

Keep up to date, follow us on -



@beauphotostore



Visit our blog for up-to-date reviews on Canon products and information on sales and rebates. beauphoto.blogspot.ca



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the conventional phase-detect AF in DSLR bodies, plus the ability to finally focus convincingly, even while tracking moving subjects during video recording. This new system should more or less eliminate all the back and forth hunting of the current contrast-detect systems in use for all other Canon bodies. Some sample images I've seen from the new sensor also seem to show that despite its pixel count increase, it will have less noise and better dynamic range than Canon's previous I8MP sensors. The EOS-70D should be a great new APS-C camera for Canon!

#### Panasonic GX7

The Panasonic GX7 is a new high-end, compact Micro-4/3 body from Panasonic, available in black or in a more retro-styled two-tone silver and black. It is a substantial upgrade from the similarly sized GX1 in that not only



Panasonic GX7 - \$1,099 body

does it have a rear capacitive touchscreen LCD that can pivot up or down, but it also has a built-in EVF that is offset "rangefinder style", similar to the Fujifilm X-EI and doesn't create a big viewfinder hump on top. This integrated EVF can also pivot up 90 degrees and in the above photo of the black body, you can see it up at about a 45 degree angle.

I had an opportunity to play with a pre-production GX7 the other day and my impressions were extremely posi-



tive. Nearly perfect ergonomics and control feel, lightning fast AF, rock solid construction with beautiful build quality, and after doing an impromptu ISO comparison to my Fujiflm X-E1, it seems image quality will be exceptional as well. The body will come in at \$1,099, the kit with the new 14-42mm zoom will be \$1,199 and the kit with the new version II of the legendary 20mm f/1.7 will be \$1,299. If you want one of these, I highly recommend you pre-order one ASAP as they will likely be somewhat scarce initially, if past experiences are any indication. Thankfully, unlike the GH2, spare batteries are already available!

For a very detailed preview of the GX7, and why I've ordered one of these for myself (indeed I did), please see my personal blog here: http://mikemander.blogspot.ca/2013/08/new-panasonic-gx7.html

#### Continuing sales on Micro-4/3 gear!

There are rebates and sales continuing on Panasonic and Olympus Micro-4/3 gear! The new GX7 isn't the only good Micro-4.3 body, so check out our sale pricing on the excellent GX1, G5 and GH3 bodies as well as numerous lenses from Panasonic and Olympus!

#### Coming Soon - Zoom H6 Audio Recorder

Zoom is starting to ship a truly impressive new audio recorder and considering its capabilities, at a very reasonable price too. What sets the H6 apart from other recorders is its interchangeable



capsule system. Not only does the H6 have four dual-mode XLR/Phono-I/4" mono jack inputs built in at all times, but you can interchange capsules for high-quality X/Y stereo recording (included), Mid-Side mono recording (included),

directional mono shotgun (optional) or even another two additional XLR/Phono-I/4" in an XLR Capsule (optional). Yes, the H6 is indeed a size-channel recorder! Not only are the pre-amps said to be upgraded from the H4n for less noise and higher sound quality, but it now has discreet input level knobs that are far easier to tweak that the push-button up/down controls of the H4n. A slanted colour display adds significant legibility to the audio monitoring process as well. Call us if you want to reserve one of these today!

lust \$429.

## Important Note! Lexar USB 3.0 UDMA Card Reader Firmware Update

Recently it was brought to my attention that some people have been having issues with the latest Lexar Professional USB 3.0 UDMA card readers, the popup ones that can read both CF and SD cards. Not only may there be compatibility issues with the very latest USB 3.0 Macintosh systems, but you may even experience issues downloading and possibly even file corruption, with certain specific memory cards. This can apply to Windows computer systems as well. I am not sure at which point the readers started shipping with the latest firmware, but it is worthwhile to download the updater and try to update your reader if you have that particular model, even if you've only recently purchased it.



# Some of the digital items in the garage sale...



Leaf Digital back for Hasselblad 500 series cameras.



Kodak Dye Sublimation printers.



Epson 1270 printer.

#### **ACCESSORIES**

Meghan S.

## Coming in September! New Think Tank Turnstyle Sling Camera Bag!

These durable camera bags are great for your mirror-less system in the small size or DSLR system in the two larger sizes. There is also room for a tablet, and a front organizer pocket for extra accessories. Their tough water-

resistant fabric will provide protection from the elements and their soft, contoured shape make for all day comfort. These hybrid bags can be worn as a shoulder sling bag or a belt pack, allowing for quick accessibility to your gear. We will have the Turnstyle 5, Turnstyle 10 and Turnstyle 20 available in the charcoal color arriving in September.





#### **FILTERS**

Simon B

## NEW - B+W 77mm XS-Pro Digital ND Vario MRC nano Filter

Introducing a new variable neutral density filter produced by B+W. It provides an exposure reduction of I to 5 stops simply by rotating the filter. ND filters are commonly used for long exposures or to enable you to keep a fixed aperture when lighting conditions vary. They reduce or modify the intensity of all wavelengths or colour of light equally, giving no change in hue or colour rendition.



In stock now - \$347.50

The B+W XS-Pro Digital ND Vario MRC nano filter has a Multi-Resistant Coating (MRC) that is both an anti-reflection coating as well as a protective surface. It also reduces reflections, scattered light, and ghosting. The nano-coating associated with XS-Pro filters incorporates an additional 8th layer over the regular MRC and results in a better beading effect with water for greater cleaning efficiency.

B+W filters are made from high quality Schott glass for increased optical clarity. It features a hard stop to prevent the filter from rotating too far which can cause colour shifts or blotchy areas. This is the perfect ND filter tool to have in your camera bag for those times you need more control with light.

## **D7100**







- Up to 7 fps shooting speed
- Rugged weather sealed body
- •51 point AF module 15 cross sensors







Rent the D7100 and if you decide to buy one, we will credit up to two days of the rental toward your purchase.



BEAU Beau Photo Supplies 1520 West 6th Ave. Vancouver, BC

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#### **INKJET PAPER**

Meghan S.

#### Ilford Galerie Prestige Papers

If you are interested in doing your own printing, we have a range of professional inkjet papers available for you to try. One of the most versatile ranges being the Ilford Galerie Prestige paper line, which includes many photographer's favourite Gold Fibre Silk, as well as the Smooth Glossy and Smooth Pearl. The Prestige line allows you to get consistently



great results across the board that are compatible with all high-end inkjet printers currently on the market. You will find that this line of paper provides an unmatched degree of sharpness and gorgeous vivid color reproduction. The major difference between the new Prestige line of papers and the previous line of Ilford Smooth Glossy or Pearl, is the 310gsm weight of the new paper. This heavier weight really makes the photos feel like they are professionally printed. That being said, it isn't too heavy feeling either and shouldn't curl on or off the roll.

These days, when dealing with inkjet and digital media there is a always the question of how long an image will last when printed on an inkjet printer. These papers have been rigorously tested and the Smooth Pearl and Smooth Gloss were found to withstand fading and yellowing for more than 250 years when preserved in an archival album, and should hold their stability for more than 200 years when displayed under glass. See the results of testing at the Wilhelm research website here. These papers also show an excellent resistance to high humidity conditions, which is a bonus in our climate here! We carry this paper in a variety of sizes (8.5×11, 17×22, A3+) and other sizes can be ordered as well, including rolls ranging from 17" × 39ft to 50" × 39ft.

#### Galerie Prestige Gold Fibre Silk

If you are looking for something close to the look of traditional silver halide photo paper, then the Gold Fibre Silk is a great paper to try. This paper consists of an inkjet layer coated directly onto a true baryta layer (barium sulphate) with a fibre base. This produces vivid color, with creamy whites and velvety blacks. It's a great paper for true black and white photos!

#### Galerie Prestige Smooth Pearl

The Smooth Pearl paper is a great choice for your professional printing, giving you a clear coating that reduces glare and fingerprints. It has a high dynamic range which helps produce vivid colors, and a natural photographic white. With the black and white printing especially it shows very nice saturation for deep blacks and nice contrast. Its slightly textured finish also gives it a very similar look to standard pearl analog darkroom papers, and with the heavier weight of this new line you will find this paper to be very satisfying to handle and appealing to your clients.

#### Galerie Prestige Smooth Gloss

A high gloss paper that produces rich, bright colors and very nice true blacks. Great for fashion shots or images of subjects with reflective services like water, cars or any metallic service. Like the Smooth Pearl it has a very high dynamic range and the heavier weight of the new Prestige papers really set it apart from its former counterpart.





#### FILM / ANALOG NEWS

Nicole L,-D

## Introducing the ultimate instant photo from the Impossible Instant Lab!

Say you're out and about and you see the perfect photograph, but sadly you've left your Polaroid camera at home. Now, thanks to the Impossible Project there's an easy answer. Just take the photograph with your iPhone and later on when you get home, use Impossible Project's latest instant invention, the **Instant Lab**, to create an Impossible photo of the image you captured with your phone!

It's as easy as downloading Impossible Project's Instant Lab App onto your iPhone. Then place your iPhone in the iPhone cradle (currently there is only an iPhone/iPod compatible cradle available, though Impossible is working on an android version) and slide open the shutter located on the base of the Instant Lab. It will signal you when the photo is finished exposing. After closing the shutter simply press a button and the Instant Lab ejects your photo! The Impossible Instant Lab collapses, becoming even more portable, perfect for truckin' around with you anywhere!



without trying it out first, Beau also rents the Instant Lab for \$20.00 per day. Weekends are special, rent it on a Friday and keep it till Monday for only \$20.

#### Student Specials!

Get in on Beau's back to school sale. For the month of September, student pricing is in effect on all film and darkroom paper. Students also receive 10% off on most

accessories and darkroom supplies, including Paterson developing tanks, Ilford antistatic cloths, Print File and much more. And if classes take all day, don't forget Beau is open until 7pm every Thursday evening so you can get your shopping done.



#### **New Product!**

Legacy Pro Select All Soft paper developer is a low contrast developer that allows you to control the contrast in the details when used in combination with other paper developers. It has been formulated to be an equivalent for Kodak's Selectol Soft developer. \$12.60 - makes approximately 4 liters of stock solution.



While stock lasts, Beau has some of the last run of Lomography's ISO800 I 20 film. Perfect for squeaking in the extra light sensitivity needed for certain small aperture and low light situations!

Sold in a pack of three for just \$18.19

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#### Just arrived! The Impossible Instant Lab.







These images were taken with Lomography's ISO800 film in a Rolleicord twin lens camera.

e-mail film@beauphoto.com for more information.
All photos ©Nicole Langdon-Davies



See some of the images staff have been producing on the Beau Photo Flickr page at flickr.com/photos/beauphotostore

## PHOTOHAUSGALLERY & BEAU PHOTO

present

## PROJECT IM90SSIBLE

CANADA V1.0

Oct 25 - Nov 1



## [OPEN CALL FOR SUBMISSIONS] SUBMISSION DEADLINE OCT 3

Calling all Canadian Impossible Film shooters, show us your Impossible view! Beginning Tuesday September 3rd, we will be gathering entries for our first annual Impossible Project photography exhibition. Entries will close Thursday October 3rd at 5pm.

The exhibition will be held at PhotoHaus Gallery opening Friday October 25th., 7pm Submissions can be dropped off at Beau Photo Supplies or Vancouver Photo Workshops, or can be mailed to Beau Photo Supplies. All submissions will be included in the show and a selection of entries will be chosen for framing and exhibition style hanging. Prizes will be awarded for the best in show as well as judges choice black and white, colour and emulsion lift/mixed media work.

#### Submission Details

Submissions are restricted to images produced with Impossible Project film only; any Impossible format will be accepted. Emulsion lifts or mixed media that include the original photograph are permitted. Digital reproductions of Impossible Project film images will not be accepted. Submissions are open to Canadian residents only.

If you would like original photos returned, please include a self addressed envelope with sufficient postage with your submission. Photos can also be picked up from Beau Photo Supplies after the show.

An entry fee of \$10.00 + GST for one to three photos applies. If you wish to mail your submission, please call Nicole at Beau Photo to make a credit card payment over the phone. The payment will be processed when the print arrives at the shop. Alternately, you can include a money order for \$10.50 with your submission. Please note: submission fees are non-refundable.

Photographs that are selected to be framed, and the best in show and other awards will be determined by a three person jury consisting of one representative from Beau Photo Supplies, one from Vancouver

Photo Workshops and one photographic artist in the community. More details about prizes will be announced as they become available.

If you don't have a Polaroid camera, there is a good selection of used cameras for sale at Beau. Afraid to commit? You can rent a camera for two days for free with the purchase of a pack of Impossible film and payment of the submission fee. Contact Nicole at Beau for more information or to reserve a camera.

www.beauphoto.com film@beauphoto.com 604.734.7771 toll free 1.800.994.2328 Beau Photo Supplies I520 W.6th Ave Vancouver, BC V6J IR2

PHOTOHAUSGALLERY www.photohausgallery.com





**IM90SSIBLE** 



#### **ALBUMS**

SIMON B.

The summer is quickly drawing to a close and our shelves are fully stocked and ready to fulfill your orders. We recommend pre-ordering your albums in advance as this can be a busy time. Remember to allow 4-8 weeks for all custom orders. If you have not had a chance to view Renaissance products check out the events below:

Renaissance albums showcase events:

**September 29th – Victoria, B.C.** PPOC-BC Island convention

October 6th Prince George, B.C. PPOC-BC Northern Branch Salon and Seminar. "Shoot for Style & Fine Art Print Profits" Beau Photo will be there with a trade show and Renaissance Albums so come by and see us.

\*\* If there is anything specific you would like to see at either of these shows, contact Simon at albums@beauphoto.com with your requests.

#### PRESENTATION PRODUCTS

BARB B

Back to School, every parent's favourite time of the year. This also means that class and sports team photos are imminent. Please consider how you plan to present these photos. If you need advice about mount sizes, prices, and how long it takes to order, I'm very happy to help. Please remember that once your specially ordered items have left the factory, they are yours and cannot be refused or returned, unless defective.

And, (sorry) Christmas isn't too far away..

TAP still makes the Christmas Party/Mall-type cards for 4x6 and 5x7 photos. We stock the 4x6 'Christmas Santa' style

starting at .32 each, dropping to .31 each at purchase of 100 mounts and .29 at purchase of 1,000.5x7 mounts are only available as special orders by case, but at the same prices!







Their other style is 'Santa's Chair'. (please remember that these are only available by special order and in case quantity, so your minimum order will

be 500 mounts). The 'Santa's Chair' style cards are .28 each and drop to .27 at 1,000.

Unfortunately, if you are looking for new TAP cards, they have discontinued making their photo Insert and adhesive-strip Christmas cards. However, the Cape Cod 'photo insert' note cards can cleverly be adapted for this use (and special-ordered in a number of colours, including a very festive red, a deep green, and white.) Packages of 25 cards with envelopes are \$25.50 per package. Bulk prices are available.

#### **UPCOMING EVENTS**

#### Join Vancouver Photo Workshops for their Fall Photography Seminar Event and Open House. September 7th and 8th

Make it a photography weekend and take a short workshop at Vancouver Photo Workshops before or after dropping by Beau for the garage sale. Their Open House Weekend allows attendees to sample a wide variety of photography related courses through 34 different 1-hour seminars hosted by over 15 renowned instructors. The seminars cover everything from technical to creative for all levels of photographic experience! And if you miss the BBQ at Beau, join VPW for a community BBQ on site (at lunch-time).

If you aren't able to attend any seminars, drop by anyway and see what VPW is all about. You can browse the studio facilities, check out the photography exhibition space (more info at www.PhotohausGallery.com), and meet and mingle with their instructors and staff.

For information and seminar listings see the VPW website at www.vancouverphotoworkshops.com/workshops/VPW\_Seminar\_Event\_Sept\_2013.php



## Photography Workshops in Mexico October 2013

Aura McKay is hosting two very different photography workshops in San Miguel de Allende, a UNESCO world heritage site.

**Boudoir in a Bordello** – a week of posing, lighting, composition, and processing tips for creating intimate portraits and fine art nudes in a variety of environments.

Oct 17th - 25th

auramckay.com/boudoir-photography-workshop-mexico

Day of the Dead – one of the most colourful cultural celebrations, this week long workshop has unique opportunities for the travel and story-telling photographer. Mojiganga builders, decorated cemeteries and crazy parades in a picturesque colonial town.

Oct 27th - Nov 3rd

auramckay.com/day-of-the-dead-photography-tour-and-workshop

\*Registration is limited to 8 participants and closes September 15th.

Aura is an internationally Certified Professional Photographer and is Nationally Accredited in Figure, Fine Art, and Travel Photography



by the Professional Photographers of Canada.





Whether you are coming from traditional video cameras, are a still photographer or currently shoot DSLR video – DSLR Dynamics will cover all the stages of filmmaking and take your videos to a new level. The workshops are taught by two award-winning instructors.

**Barry Andersson** is the author of a top-selling Amazon book for DSLR video/filmmaking,THE DSLR FILM-MAKER'S HANDBOOK, speaks at top film schools, & is a regular instructor for many NFL, MLB, NBA & NHL production crews.

**planetMitch** is the owner of planet5d.com — a highly ranked website that features blog and video reports on topics vital to the HDSLR community — and he also interviews industry leaders via his popular planet5D podcasts. In addition, planetMitch co-produced the short film "Incident on Marmont Avenue."

You'll gain expert knowledge, as well as practical tips and tricks necessary to take greater control over creative projects, consistently deliver impactful videos, and master the look & feel you've been looking for.

- Lighting
- Compostion and Framing
- Camera Movement
- Audio
- Editing and Post Production and More...

Get more information and register on their website at **dslrdynamics.com** 

#### Capture Photography Festival

Capture is an annual celebration of photography and lens-based art.

Vancouver's first annual city-wide photography festival launches October 1st, 2013. Capture, a not-for-profit festival, is dedicated to celebrating local and international photography and lens-based art. The festival aims to foster emerging talent, encourage active community participation, and initiate public conversation about photography as an art form, as a means of communication, and as a mode of cultural documentation and social reflection.

Throughout the six week festival, Capture will feature dynamic, high-profile exhibitions from Vancouver's leading public and commercial galleries, public realm installations, and a series of community-based photo workshops, tours, artist talks, films, and panel discussions.

Fore more Information, visit their website at - http://capturephotofest.com

#### Vancouver Book Fair

Book fairs are a great place to find vintage photographs and prints as well as books about photography. Sat. Sept 28 Noon to 7pm Sun. Sept 29 Noon to 5pm UBC Robson Square 800 Robson Street Vancouver: BC

The Vancouver Book Fair is the only antiquarian, collectible and rare book fair in Western Canada, and will feature many of Western Canada's top booksellers. A wide selection of antiquarian, collectible and rare books, ephemera, maps, prints, manuscripts and works on paper will be on offer at the fair - including Canadiana; children's and illustrated; fine press and limited editions; history and military history; literature and fine arts; modern first editions and signed copies; natural history; travel and exploration; science and technology as well as many other subject areas.

www.vancouverbookfair.com