

New Year - New Hours at Beau Photo!

**Beginning in January, we will be
open until 7pm every Thursday!**



City of Vancouver Archives
LGN 1189.1 - [Time clock used by motorman
to report to Control Office from the end of a
remote streetcar line] William Stark [191?]

Beau Newsletter - January 2013

Polaroid Classic Image Soft Tone Film • Impossible American Woods and Gold Frame •

Scenes from the Past • New from Think Tank • Canon 6D and Nikon 70-200 f4VR in Rentals!

• New Year's Clearance Sales • Phase One Workshops • Nikon D600 and Lexar Specials



FILM / ANALOG NEWS

Nicole L.-D

Polaroid Classic Image Soft Tone Film

Straight from 2008, the very last Polaroid instant film available - Polaroid's Image SoftTone Film. It is sold in twin packs containing 10 shots per pack at \$35.99. This film works with all Image/Spectra cameras. Its beautiful nostalgic tones make every photograph unique - lavender, mint & rust hues melting into one another make for dreamy soft photos no matter what the subject!

Even if you don't own a Polaroid Spectra camera but still want the chance to try out this limited film, don't despair; Beau rents Spectra cameras!

If you'RE feeling extra creative, what about trying multiple exposures? It can give a cool ghostly effect! It seems the Spectra cameras with self timers were designed to do multiple exposures all along. There is a little trick that's so easy to do-

Step 1. Turn on your Spectra camera.

Step 2. Choose what you would like your first shot to be.

Step 3. Then flick the self timer switch on, your camera will progressively beep faster until it takes the photo (it will not eject the photo at this point).

Step 4. Choose a subject for your second exposure.

Step 5. Open and close the top of the camera, just as though you would if you were turning it off, tricking the camera into thinking the self timer has just been flicked on. It will again beep progressively faster; then take your second photo. You can keep this up as many times as you'd like, but the picture may become over exposed. Experimenting with the darkening/lightening setting may also help.

Step 6. After you have done the number of exposures you'd like, just flick the self timer switch off and the picture will spit out.



Photos by Nicole Langdon-Davies

Double exposures using a Spectra camera and Polaroid Image Soft Tone film.

Thanks to those who participated in our Impossible Project workshop for this great tip!

Impossible American Woods and Gold Frame

Arriving at Beau in the New Year- Impossible Project's Limited edition American Woods PX600 Color Protection triple pack. American Woods features frames designed to emulate the American Hard Maple, Canyon Live Oak and Hickory Nut.

Also here in the New Year the ever popular Gold Frame PX600 Color Protection has been brought back in limited quantities for the Winter season.



FROM THE ARCHIVE

KATHY K.

Scenes from the Past

Looking at all of the busy streets filled with people shopping for the holiday, and struggling through the snow we just had made me wonder what might have been happening around Vancouver at this time in years past.

Two great places to look for information and historical images of Vancouver is at the City of Vancouver Archives with over one million photographs in its holdings and at the Vancouver Public Library, with about 250 000 photographs. Both institutions have images online that you can search through and it is a fun way to see what used to be in your neighbourhood, or what early Vancouver looked like. If you are interested in doing further research, the archives also has shelves of documents and books that you can look through. These are not the only collections out there. Library and Archives Canada, and many other smaller institutions have material online that you can easily search.

You will also find the photographs of many well known Vancouver photographers including Leonard Frank, Philip Timms, the Baily brothers and the Dominion Photograph Company. These collections are rich with amazing images waiting to be explored.

Inspired by the season and the snow, I have found a few historical images from the Archives of Vancouver. Our day of winter doesn't seem so bad now. Have fun searching and happy holidays!

[City of Vancouver Archives](#)

[Vancouver Public Library Special Collections](#)



CVA 99-4284 - Safeway Stores Limited corner Seymour and Georgia Streets - Vancouver, B.C. Stuart Thomson, 1932.



Str P94 - [Snow piled on the sidewalk between Seymour Street and Richards Street] William Stark [between 1914 and 1918]



CVA 371-1118 - [Looking north from Georgia Street at a snow-covered Granville Street] William Stark 1916



2009-005.517 - Sweeper car brushing away snow Unknown photographer [193-]

ACCESSORIES

MACIEJ W.

New from ThinkTank!

We've had quite a few requests about the new ThinkTank CityWalker bags. We should hopefully have these in stock by the end of the 2nd week of January. We will be stocking only the black model, but we can definitely special order the other colour that features blue trim on the flap for you.

These casual, urban styled, "soft" bags feature body conforming comfort, rapid access, lightweight materials and the quality construction that ThinkTank Photo is known for.

A fully removable padded insert and dedicated tablet or laptop pocket makes the CityWalker a true multiple purpose bag. With three sizes to choose from, you'll be ready to head out with whatever camera system and editing tool you choose. Pull out the padded insert and the CityWalker quickly switches from a camera bag to a standard messenger bag with pockets for an iPad. In either configuration the CityWalker conforms to your body, making it the perfect "walk-around" bag for urban environment.

ThinkTank CityWalker 10 - \$127.95

ThinkTank CityWalker 20 - \$142.95

ThinkTank CityWalker 30 - \$163.95

**I hope everyone enjoys their Holidays
and the New Year!**

Please call or email info@beauphoto.com
for more information



RENTAL NEWS

JASON K.

New in Rentals...

Canon 6D

As I stated in last month's newsletter, I now have the Canon EOS 6D DSLR available for rent, but unfortunately the 24-70mm f4L IS lens has been delayed and I am not sure when it will arrive. The 6D is a slightly smaller body than the 5D Mark III, more like the 60D but with a 20MP full frame sensor. Image quality is excellent, and the centre point AF sensor is sensitive down to -3EV, which is 1 stop more sensitive than a 5D Mark III! Come try out this exciting new body from Canon!

\$150/day

Canon EF 35mm f/2 IS USM

I may not have received Canon's 24-70mm f4L IS, but the friendly Purolator delivery guy dropped off the new Canon EF 35mm f/2 IS USM lens instead! This was a somewhat unexpected surprise. This lens is very sharp and quiet, albeit roughly twice the size of the outgoing 35mm f2 lens. The IS is very effective, and 1/8 sec hand held shots are possible in very low light.

\$25/day

Nikon 70-200mm f4 VR

As I also stated in our previous newsletter, the new Nikon 70-200mm f4 VR has just arrived, and true to the preceding rumours, this lens is sharp! At close to half the weight and size, this lens is great for travel or hiking when you don't want/need the extra weight of big brother f2.8.

\$35/day

Get two extra hours on weekends! You can now pick up rental equipment anytime after 12 noon on Friday and drop it off by 1pm on Monday.



Photos by Jason Kazuta

Photos taken on a Canon 5D Mark III with a Canon 500mm f4 from the Rental Department.

PRO SALES

KEN S.

First of the New Year Clearance Sale

We are selling off a whole lot of gear at rock bottom prices. Many ex-rental cameras and assorted lighting gear will be available including Hasselblad, Mamiya, Canon, Nikon, Pentax, Profoto, Speedotron just to name a few. Many of these are one of a kind products.

As well, we are clearing out some older stock to make way for new products. Find Nikon and Canon lenses and accessories and products from Lensbaby, Wacom, Manfrotto, Photoflex and so much more. Many of these items will be at below cost so come in soon for the best selection.

For a full list of products go to our blog at:

beauphoto.blogspot.ca

Two Upcoming Phase One Events at Beau Photo

Capture One Pro 7 Training Workshop with Walter Borchenko

Thursday, January 24th 2013

1:00 pm to 5 pm

Course Program:

Using supplied RAW files, instructor Walter Borchenko covers new tools and workflow with Capture One Pro 7.

Topics include:

- Capture Pilot web - internet live session sharing
- True Asset management - Catalogs set-up workflow and integration to classic Sessions
- Online and Offline image Catalog workflow
- Capture One 7 Engine and changes to all tools and functions
- New analogue tools for advanced skin-tone and portrait correction
- New optical correction tools and automatic dust removal workflow for DSLR's and backs
- Advanced masking and layering techniques including auto, gradient and fill mask
- Advanced HDR workflow without the HDR look for DSLR

and Back captures

- What to watch for and work arounds
- Plus lots of extra details and tech tips

Equipment requirements:

Mac or PC Intel based Laptop required - OSX 10.6, 10.7 or 10.8 for Mac or Vista, Windows 7 or 8 for PC with Capture One Pro 7 installed. Anyone requiring help for set-up should arrive early. We will be available from 8:30am.

Course Fees

- Course only \$295.00 plus tax.
- Course, Capture One Pro 7 upgrade & Capture-U online training \$395.00

How Photography is Changing with IQ backs, DF + and Capture One Pro 7

Thursday, January 24th 7:00pm to 9:00pm

How do we make the new rates profitable and still have some fun?

- Photography prices have gone down
- Photographers are accepting lower paying work
- More is expected of photographers, and clients do not want to pay for retouching

This seminar explores what Phase One is doing to help photographers face these challenges with more profit in less time.

- Sharing rates for jobs
- Techniques to keep costs down
- Real delivered job examples
- IQ backs and Capture One Pro 7 - presenting a whole new world
- Capture One Pro 7 tools and techniques
- New advanced hardware - DF+ cameras and new Schneider Phase One optics

Join us before and after the seminar to experience the new Phase One DF+ body and the new Phase One Schneider 28mm wide angle leaf shutter lens with the IQ backs. See the New Arca Swiss Factum and RM3Di technical cameras.

Register now with Ken at Beau
email: prosales@beauphoto.com
phone : 604 734-7771



Canon's most affordable
full frame camera - great
features included.

EOS 6D

The Canon 6D is here!

We have stock available to
purchase, and one in rentals.

Book early as it is a popular rental
item. Try it with the new Canon
35mm f2 IS lens, the 24mm or
28mm 2.8 IS lenses or maybe the
40mm 2.8 STM pancake lens!



- 20.2 megapixel full frame CMOS sensor
- Built in WiFi transmitter
- Built in GPS receiver
- -3 EV Center Focus-Point Sensitivity

Try before you buy - rent the 6D and if you
decide to buy one, we will credit up to two days
of the rental toward your purchase.

PIXMA PRO-1

- 12 archival pigment inks
in large 36ml ink tanks
- 5 monochrome inks
- wide-gamut / superb B&W
- Chroma gloss optimizer that can be selectively
applied to the print
- no waste when switching from matte to photo
black ink
- 14" wide, 13x19 borderless printing



Prints not matching
your monitor?

- calibrate your display with an
Xrite or Datacolor device
- make sure your images look
good on your screen after
calibration
- ensure you have the correct ICC
profile for your paper
- use correct colour-management
settings when you print
- remember that a printed page
may never match a monitor
exactly



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Keep up to date, follow us on -



@beauphotostore



Beau Photo



Watch Mike's blog for a review of the Canon 6D and see sample
images as soon as we have a body to test! beauphoto.blogspot.ca

DIGITAL NEWS

MIKE M.

Digital Specials for January!

Since Beau Photo is closed between Christmas and New Year's, we won't be open to offer any Boxing Day/Week sales. So instead, we have decided to do some "Wicked January Specials" when we reopen on January 2nd, running through January 9th! Wishing you all the best, good health and success for the upcoming New Year!

Wicked Nikon D600 Special !

Until Wednesday, January 9th, you'll be able to buy the following kit at \$1,999, which includes a free 24-85mm kit zoom, a \$539 value!

- Nikon D600 body
- Nikkor 24-85mm f/3.5-4.5G VR kit zoom
- extra EN-EL15 Battery pack
- Lexar 32GB 400x UHS SDHC memory card
- Coupon for \$100 worth of free rentals

Nikon is also offering some additional instant rebates on bodies and lens kits as follows: D3100, D3200, D5100 bodies at \$20 off and the D7000 body is \$50 off. The D3100 kit \$50, D3200 kit \$90, D5100 kit \$70 and D7000 kit is \$100 off.



Wicked Lexar Sale ! (January 2nd - 9th)

Need to buy some memory cards for that camera you got for Christmas? Now is the perfect time! Check out these awesome sale prices on Lexar Professional memory cards. Remember that Lexar cards have a limited lifetime warranty too. If you have a card that is giving you trouble, bring it in and let us run some diagnostics. If we can reproduce the error, we will give you a replacement card from our on-hand inventory if possible!

	Reg.	Sale price!
Lexar 16GB UHS 400x SDH	\$39.95	\$22.95
Lexar 32GB UHS 400x SDHC	\$73.95	\$44.95
Lexar 64GB UHS 400x SDXC	\$142.95	\$74.95
Lexar 16GB 800x CompactFlash	\$78.50	\$53.50
Lexar 32GB 800x CompactFlash	\$132.50	\$85.50
Lexar 64GB 800x CompactFlash	\$236.50	\$152.50

Free \$100 rental coupon with any DSLR purchase!

Until January 9th, we are also extending our December special of giving a free \$100 rental coupon when you buy any Canon or Nikon digital SLR. This can apply to any rental item, be it lenses, flashes, lighting equipment and more! Wicked!

Free \$50 rental coupon with any DSLR lens purchase over \$500!

Also until January 9th, we are extending our December special of giving a free \$50 rental coupon when you buy any Canon or Nikon lens with a retail price of over \$500. Wicked too!



D600



* Special price on the D600
only until January 9th!

Get the body, the AF-S 24-85 VR, an extra EN-EL15 battery and a Lexar 32GB 400x SD card for the **sale price of \$1999.00**

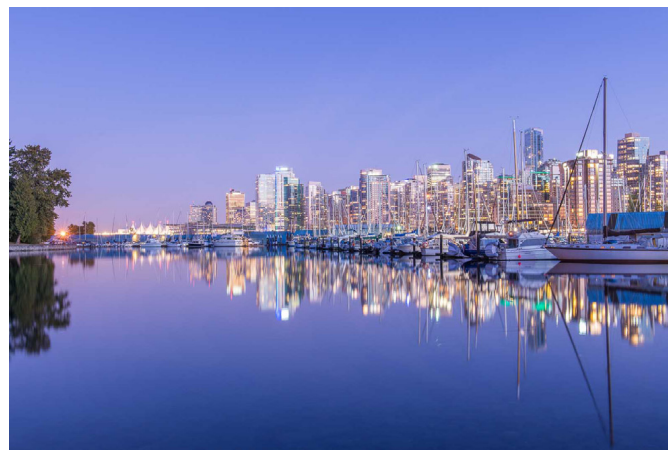


Photo by Jason Kazuta

30 seconds, f8, 200 ISO @ 35mm with D600 body
and 24-70mm f2.8G lens

Using VR for stabilization

- ensure VR is active when handholding slower shutter speeds
- turn VR off when the light is good to save battery power
- turn VR off when using a tripod
- remember that VR stabilizes you, and won't help with moving subjects!
- for moving subjects, ensure you have a fast enough shutter speed

We now have the Nikon AF-S 70-200 f4 G VR in stock and in rentals. Try before you buy - rent it and if you decide to buy one, we will credit up to two days of the rental toward your purchase.



AF-S 70-200mm f/2.8G IF ED VR II

Keep up to date, follow us on -



beauphoto.blogspot.ca



[@beauphotostore](https://twitter.com/beauphotostore)



Beau Photo



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PRESENTATION PRODUCTS

BARB B.

As you can see, we're still here and standing. The world did not end on December 21st. The mountains did not crumble into the sea, the poles did not reverse themselves and fling us into space. Aliens did not come down from Mars or Jupiter to take our water. (To share the Mayan belief: Why would you put the 2013 Calendar on the wall before 2013?)

Since we're still here, let's plan this year out. Please take a look through the TAP catalogue on-line at tap-usa.com and let me know which products you'd like to consider using this year? If I don't have them, I can request samples on your behalf. I'll have price updates from TAP mid-month so we should have the adjustments made shortly after that. I anticipate an increase of about 5-7% over last year's pricing.

AGT Photomount's prices will remain the same for 2013. If you're interested in seeing their on-line catalogue, please go to the AGT Photomount Co. web site and have a look around. Again, if you'd like samples of any of their products, please advise.

As usual, please remember that orders of non-stocked items can take up to 6 weeks to receive, depending on stock levels and manufacturing location. If you have any concerns about products and availability, please advise what you'll need and when you'll need it, and we'll help you with your ordering schedule.

Happy New Year.
I wish you Health, Happiness and Prosperity.

ALBUMS

SIMON B.

Happy Holidays to all of our Renaissance Album clients!

Renaissance Albums successfully completed all promised albums in time for the holidays! Thank you to all who planned early and helped avoid a stressful few days before Christmas.

Renaissance will be releasing a new 2013 price booklet in late January, and we will distribute copies via email.

Inkodye

Inkodye is a fun new creative tool. It is a water-based dye that develops and fixes its color permanently with exposure to sunlight. Designed for colouring and printing natural materials, Inkodye can bind to any organic fiber such as

cotton, linen, silk, suede and wood. Once fixed, the color becomes permanent and can go through repeated machine washes without fading.



January Sale:

Tri-Color Kit (4oz bottles):

\$39.00 – Sale \$35.00

Cleanline Resist -

16oz: \$16.00 - Sale \$13.00

Long Exposure Filter – Genus Superior ND Fader

Genus has created a neutral density filter that generates 2-8 stops of neutral density depending on how it is rotated. In addition, the filter is indexed so you know exactly how many stops of neutral density you are getting. It screws on like any other filter and with just a twist of your wrist, you dial in your filtration.

Reg. \$208.95 Sale \$189.00 (in stock items only)

Check your calendar and visit us at some of these upcoming events.

Fusion 2013

Beau Photo Supplies is proud to present Fusion 2013 - the third annual trade show of gear and techniques for the DSLR Videographer. Cameras, rigs, recording devices, stabilizers, lighting and grip equipment will all be featured in this one event. There are also talks by four great speakers

Saturday, April 13th, 2013 - 9AM-6PM

Hyatt Regency Hotel - 655 Burrard St. Vancouver, BC

www.beauphoto.com/fusion2013

Fusion 2013 Speakers

Nick Didlick

Nick Didlick has been an editorial and commercial photographer for over 30 years. Having been based in Vancouver, Brussels and London he calls Vancouver home. Twice nominated for a Pulitzer by Reuters news pictures, he has covered many of the world's major news and sports events. Nick's topic will be an intro to video for still photographers. From equipment and planning to shooting your "first video" his lecture will be full of tips and tricks.

Kirk Neff

Kirk Neff is a former Senior Photojournalist and a current Director of Photography for Global Television's program "16 x 9". With 18 years of experience Kirk Neff has worked for some of the best news establishments in Canada. Kirk will be talking about how he got involved shooting with a DSLR and why he now prefers this instead of the traditional big shoulder camera. Kirk will also cover why and how he made this change to shooting DSLR

exclusively as well as the advantages and disadvantages of using a DSLR to shoot long format news stories.

Kharen Hill

An internationally renowned entertainment stills photographer for many of Hollywood's stars and film & television studios, Kharen Hill has a history of directing video, and has recently shot a music video for Sarah McLachlan's School of Music on her DSLR. She will speak about what is involved in putting together a music video and why she now chooses to use her DSLR for video production.

Life Studios

Vancouver based Life Studios Inc. is a boutique cinematography and photography studio comprised of a team having a combined total of more than 20 years of experience with cinematography, photography, fashion, sound engineering and broadcast. They bring their expertise and flair to the creative process of capturing weddings with contemporary elegance. They will discuss the complete process, describing how they utilize DSLR's for video, and explaining optimal settings, best practices, support equipment, story construction and the ever important post production.

The **trade show** will feature booths from the top suppliers of video equipment in the industry. Last year's show included Nikon, Canon, Cinevate, Steadicam, Panasonic, Adobe, K5600 lighting and more. Check the Fusion 2013 website to see confirmed trades as they are added.

www.beauphoto.com/fusion2013

For tickets and more information about Fusion 2013 -

Call Ken at Beau Photo 604.734.7771

or send him an e-mail at prosales@beauphoto.com



Beau Photo Blog Reminder

For updates to rebates that don't make it into our newsletter, sale pricing, new items in our rental dept., info on current events, used items for sale and much more, see our blog and click on the category link across the top of the page to get to the blog posts you want to see! <http://beauphoto.blogspot.com>

Canadian Imaging

Conference & Trade Show April 12-17, 2013
Hyatt Regency Hotel, Vancouver, B.C. www.Vancouver2013.com



You're invited to attend
the largest photographic conference and trade show in Canada in 2013

6 intense days in April packed with an international mix of phenomenal speakers on weddings, fashion, portraiture, travel, wildlife, photojournalism, business & marketing, video, microstock, Adobe Photoshop, Corel Painter *and much more...*

plus the largest 2-day Photographic Trade Show with all the major manufacturers, distributors and suppliers in one location! Lots of new products, great show specials and demonstrations on the Trade Show stage.



Check out the Canadian Imaging website for full details on Speakers, Photo Safari, Trade Show, Pre-Conference Workshops, Early Riser Workshops, Networking Events, and Registration Form.

As a New PPOC Member, attend all the regular Programming and the Trade Show only

\$99.

✱ Register early for the best Conference fees and your best choices of the optional Workshops.

www.Vancouver2013.com