

BEAU NEWS



Photo: Jason Kazuta

JANUARY 2011

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Pt. I DIGITAL

Mike M.

Canon Price Drop and Lens Rebates

Although the rebates for the EOS-7D body are over, there has been a price drop. Now the 7D body is only \$1649, and the kit with the excellent EF-S 15-85mm IS zoom is **\$2325**. Other rebates are continuing, including those on the EOS-60D, the Rebel T2i and T1i, as well as the XS. For updates on current rebates, see my blog directly at this URL:

<http://mikemander.blogspot.com/search/label/Rebates> and for current sales and promos, see: **<http://mikemander.blogspot.com/search/label/Sale%2FPromo>**

Epson Printer Rebates

Starting January 1st, Epson has reintroduced the awesome **\$200 mail-in rebate** on the **Stylus Photo R2880** printer and an amazing **\$500 rebate** on the brand new **Epson Pro 4900** printer. The Pro 4900 is a heavy-duty 17" wide, roll and sheet-feed printer with the same amazing print-heads and HDR ink-set that the larger 7900 and 9900 printers have.

Pt. II PRO SALES

Ken S.

If you didn't get a chance to come in December you should this month and check out all the used gear we have, such as lenses, medium, large, and 4 x 5 cameras, as well as lighting.

Fusion 2011 is rapidly approaching!

Fusion 2011 is a DSLR video trade show and speaker event. The date is set for **Saturday February 5th**. The event will be held at the downtown Vancouver campus of **VanArts** which is close to Skytrain and other transit, with lots of public parking nearby.

We are on the verge of a major shift in the way we see and effectively use our DSLRs. The addition of video to the list of functions of a DSLR has opened up a world of possibilities. From small scale documentaries, large scale TV productions, to Hollywood features, DSLR video is beginning to shape the way we see the world.

Fusion 2011 will focus on those who are already producing, and those who want to transition into producing, professional quality videos with their DSLRs. Speakers will talk about recording and incorporating sound with stills and effectively using sound in video. They will also talk about lighting, rigs, matte boxes, video heads and tripods, when you might need them and when you might not. The speakers will share their experiences and introduce you to the incredible possibilities of DSLR video. (We have already lined up Bebb Studios to talk about Fusion in the wedding market and are finalizing the other two more speakers.)

We at Beau Photo are excited about the new possibilities created by DSLR video and are committed to meet the needs and aspirations of a new generation of photo-videographers.

Please contact me if you would like more information or would like to reserve tickets to this event I can be reached at Beau Photo 604 734-7771 or email at prosales@beauphoto.com

Nikon TT1 and TT5 are here

The dedicated FlexTT5® Transceiver for Nikon is part of a new generation of PocketWizard ControlTTL radios with i-TTL and remote power control for Nikon Speedlights, and select studio lights. Your creativity now extends far beyond X-Sync speeds with HyperSync and FP Sync capabilities.

With its built in hot-shoe, ControlTTL™ firmware and transceiver function, the FlexTT5 is the perfect addition to Nikon CLS / i-TTL flash system and takes the Nikon CLS system beyond the boundaries of infrared technology. When paired with the MiniTT1® transmitter or another FlexTT5 transceiver, a whole new world of wireless flash freedom opens up. The FlexTT5 is also the perfect transceiver for your manual triggering needs and works with all MultiMAX channels and many of the MultiMAX advanced functions.

Pocket wizard TT1 for Nikon

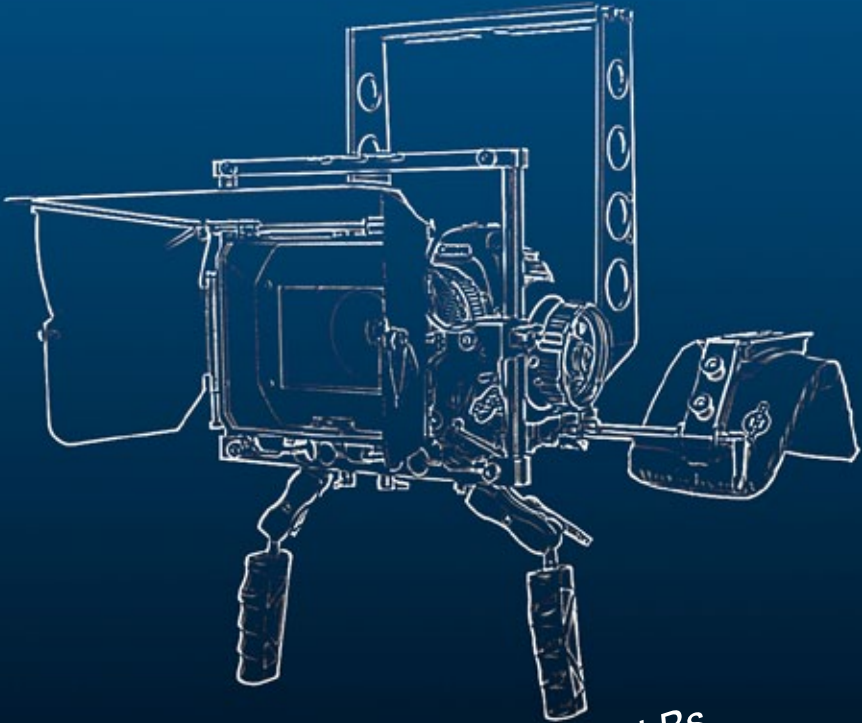
\$213.95

Pocket wizard TT5 for Nikon

\$249.95

Fusion 2011

Photo . Video . and more



February 5, 2011

8:30am - 5:30pm

VanArts Campus

570 Dunsmuir Street

Vancouver

- Rigs for DSLRs
- Lighting for video
- Grip equipment

Participants to date: **Canon, Nikon, Cinevate, K5600 Lighting, Matthews, Simply Computing, Amplis/Amaya, Daymen.**

For more info please e-mail prosales@beauphoto.com

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Super Sale on Macbeth Color Checker passport!

ColorChecker Passport is a powerful 'capture to edit' color solution for any photographer looking for more accurate, consistent color and creative flexibility. When you combine ColorChecker Passport with Adobe® imaging solutions you'll gain even greater benefits. ColorChecker Passport combines three photographic targets into one pocket size protective, multi-positionable case that adjusts to any scene. Together with the included camera calibration software, you get ultimate functionality, flexibility and portability.



Need more info? *Check out the great instructional videos on line at :*
www.xritephoto.com/ph_product_overview.aspx?id=1257

Regularly \$129.95

Super Sale price \$109.95

Great Savings on dynalite products

We made a special purchase of select Dynalite products to offer you a great winter sale. Dynalites are light weight and easy to carry around, yet they pack a lot of punch - Imagine getting up to 2000 w/s out of a single head. Their packs come in 500, 1000 and 2000 W/s to match your output needs. Designed and manufactured in the USA, Dynalite has earned its reputation as the flash equipment with power and performance in a small and lightweight package.

Professional photographers from around the world choose Dynalite to satisfy a wide variety of demanding lighting needs. There's more to it than that. If you are new to the Dynalite family, you might be surprised to find that big

power in a portable package doesn't just mean location photography. It also means the ability to rely on flash power that simply won't let you down in the studio.



Dynalite RP500/RH1050 Road Kit	Reg. \$999.95	Sale \$ 869.95
Dynalite Road Max 500 kit MK5-1222	Reg. \$2513.95	Sale \$2025.95
Dynalite Road Max 1000 Kit MK10-1222	Reg. \$2857.95	Sale \$2299.95
Dynalite Road Max 1000 Studio Kit	Reg. \$4856.95	Sale \$3915.95
Dynalite Studio Flash Head SH2000	Reg. \$788.95	Sale \$ 644.95
Dynalite Dual Uni400JRG Kit & Case	Reg. \$2975.95	Sale \$2329.95
Dynalite Soft Lite 18" Beauty Dish	Reg. \$173.95	Sale \$ 135.95

Quantities are limited so you will want to get down here fast. For info on Dynalite check out all the details at www.dynalite.com

Pt. III RENTAL

Jason K.

Well, we're back from our little winter holiday, and I ate way too much! I hope you had your fill too. As these are the darkest, coldest days of the year, I have the amazing new Nikon 35mm f1.4 to pull in all of that scarce available light! A beautiful lens (Sharp! Sharp! Sharp!) for environmental portraits, street or night photography, its smooth bokeh will enable you to completely isolate your subject from the background. [\\$35/day](#)



Pt. IV RENAISSANCE ALBUMS

Simon B.

The Ambiance Book Beau Photo fully stocked

The Ambiance Book is a matted album featuring a sophisticated and contemporary look with clean lines. BEAU stock the 10x10 – 10page / 15 page books We also stock all 22 mats designs which can be sold individually to maximize your choice of design. Price list available from BEAU Photo, please e-mail albums@beauphoto.com



Renaissance Sale

15% Discount* Last chance -offer extended till January 28th

Milano Stock Albums - all sale items are itemized below
Revel in the ultimate marriage of elegance and versatility.
Milano Albums offer the refined style of a capacity book
with the flexibility and convenience of removable pages.



Madison NL- Black – Embossed

MIL91-EM-12 *Large 12 pg*

Reg \$59.95 Sale \$50.95

MIL91-EM-12 *Large 15 pg*

Reg \$59.95 Sale \$50.95

Madison NL- Black – 4x4 Square Opening

MIL91-SQ-12 *Large 12 pg*

Reg \$81.50 Sale \$69.28

MIL91-SQ-15 *Large 15 pg*

Reg \$81.50 Sale \$69.28

Madison NL- Black – 4x4 Square Opening

MIL91M-SQ-12 *Large 12 pg*

Reg \$76.45 Sale \$64.98

MIL91M-SQ-15 *Large 15 pg*

Reg \$76.45 Sale \$64.98

Chelsea Leather – Black – 4x4 Square opening

MIL80-SQ-12 *Large 12 pg*

Reg \$98.45 Sale \$88.60

Milano Pages

DLN8000BB *Large*

Reg \$5.78 Sale \$4.91

Digital Stock Products in stock items only, while supplies last

The CD Case RTB-CD45-OL

Reg \$31.00 Sale \$26.35



JANUARY 2011

Happy New Year!

20% OFF

All Custom Albums

PROMO

ENDS ON 31.01.11 PROMO CODE: **HAPPY2011**

*Some restrictions apply



ALL OPTIONS:

SOHO BOOK - FINE ART - MERCER BOOK - GALLERIA ALBUM
GALLERIA FOLIO - CUSTOM VENTURA - CUSTOM ROMA BOOK

Offer valid on main Custom Renaissance Albums. Offer does not apply to studio samples and previous purchases or orders. Promo code must be submitted at the time of order. Cannot be combined with any other promotion. Some other restrictions may apply.

Canadian Distributor:



albums@beauphoto.com

1-800-994-2328

www.beauphoto.com

RENAISSANCE
RENAISSANCE ALBUMS
www.renaissancealbums.com

Pt. V ALBUMS & FOLDERS

Barb B.

POP!! (fsshhhh) HAPPY NEW YEAR EVERYBODY!! (and to you Scots: HAPPY HOGMANY!!) I hope Santa brought you nice things, not lumps of coal, and that the holiday season was pleasantly spent with family and friends.

We've begun to receive new price schedules for 2011, so please let us know if you'll need the updates as they're published. We can transmit them in PDF (instant gratification!) so you won't have to wait for the snail mail to arrive. However, if you didn't request brochures for 2010 (both Renaissance and TAP are 2-year brochures for 2010/2011) and you need updated illustrations, let us know. We'll send them out.

My rep at TAP has advised that their distribution system will change slightly in the new year. They will be consolidating all items for shipment from one factory (Cleveland) only. The albums and folios manufactured at their San Antonio plant will be transferred to Cleveland on the first and fifteenth of each month, and shipped from there, which means I must plan my orders a little more carefully.

I believe the only clients who will be affected are those who special-order 4x6 2-up Proofbooks or Topflight CD Folio covers in colors other than black; I'll urge you to get your orders to me at least a week prior to those deadlines. If you think this might cause you problems, please contact me with your concerns.

Best wishes for a happy, healthy, successful 2011.

Pt. VI FILM

Dennis H.

Back to School Sale

For the entire month of January Beau Photo will offer discount pricing on all of our film and paper product, and 10% off all accessories.

To receive the discounts please bring in valid student I.D.

Pt. VII EVENTS

Mark your calendars !

Fusion 2011 will be held on [Saturday February 5th](#)

A DSLR Video show featuring : Rigs, Gear, lighting, Grip, sound mics and so much more.

Image Quest 2011 - *See us there!*

Are you ready for the best learning and networking opportunity for professional photographers in British Columbia? The 2011 ImageQuest photography convention is shaping up to be the biggest and best ever! With world class speakers, a tradeshow, party and banquet - this is a convention you don't want to miss.

[March 20-22nd](#)

River Rock Casino Richmond

<http://www.imagequestbc.com>

WPPI Las Vegas - *See us there!*

Over 300 Hundred Exhibitors. Be part of exhibition that has an assortment of photography and imaging products and services from the industry's top leading manufacturers.

Over 75 Speakers covering a catalog of specialties from wedding and portraits, commercial and landscape, Photoshop and workflow, business and marketing, lighting and posing and more. [February 17-24th](#)

Las Vegas

<http://www.wppionline.com/storage/2011/home.html>

from the collection UNREAL

Drawn primarily from the Gallery's permanent collection and augmented with local loans, considers contemporary artists' explorations beyond the rational and looks at the ways in which they delve into ideas around desire, fantasy, anxiety and the absurd.

[January 22 - September 5, 2011](#)

Vancouver Art Gallery

<http://www.vanartgallery.bc.ca>

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Anna delivers!

Backed by 28 years of experience, Anna was recognized in 2010 by the Professional Photographers of Canada for excellence in Architectural Photography. Her images have been published in leading architectural magazines and have earned Sam, Georgie and BOMA awards for her clients.

WWW.ANNABEAUDRY.COM

