

BEAU NEWS



NOVEMBER 2010

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Pt. I DIGITAL

Mike M.

November Hasselblad Specials

Buy an [H4D-40](#) with any lens of your choice for [\\$19,995 US](#).

Buy an [H4D-50](#) with any lens of your choice for [\\$28,995 US](#).

Buy any [HC or HCD lens](#), excluding the new version 2 HC50 and version 2 HC120, and take [15% off MSRP](#).

Buy the [HTS 1.5 Tilt-Shift converter](#) and take 15% off MSRP now only [\\$4,725 US!](#)

Now is your chance to pick up the amazing tilt-shift [HTS adapter](#) from Hasselblad at a discounted price! This adapter will work with the 28mm, 35mm, 50mm, 80mm and 100mm lenses, offering precise and repeatable tilt and shift movements for your medium format Hasselblad digital system. The HTS adapter encodes your shifts with 1/10mm precision and tilts with 1/10 degree precision, giving you a live electronic readout on your H3D or H4D camera body. This allows precise repositioning of the adapter and since each image file is tagged with this metadata, as well as precise focal length and f-stop info, Hasselblad's Phocus software can eliminate any vignetting or residual chromatic aberration from your shots in a fully automated fashion. There is nothing else like it! I recently had an opportunity to test out an HTS adapter, so if you are interested, give me a call and I can give you all the details and arrange to show you some sample images.



Please note that lens specials and promotions exclude the new HC50-II and HC120-II lenses.

Zacuto Z-Finders IN STOCK!

Just a note that after months of being backordered, we finally have lots of Zacuto 2.5x Z-Finders in stock. Come by and check it out!



November Canon DSLR Rebates

Canon has announced a ton of new rebates starting on November 1st, as detailed below. Note that for each body, the rebate applies equally for a body only purchase or body plus lens kit...

EOS-5D Mark II	- \$100		
EOS-7D	- \$100		
EOS-60D	- \$100		<i>Flash rebates apply as well...</i>
EOS Rebel T2i	- \$ 50		
EOS Rebel T1i	- \$ 75	580 EX II	- \$ 80
EOS Rebel XS	- \$ 20	430 EX II	- \$ 50

There are also more flashes and tons of lens rebates too For all the details, check out:

<http://mikemander.blogspot.com/2010/11/nov-2010-canon-rebates.html>

General Notes

Now that Photokina is over, we are once again stocked up on lots of gear. We have Nikon D3S, D700, D300S and D90 bodies in, as well as flashes and lots of lenses! The first batch of Nikon D7000 bodies has come through as well, so watch for a review in the December news and on our digital blog.

Speaking of Nikon, we currently do have the Super CoolScan 9000ED in stock, but something tells me Nikon may not be making these all that much longer, and when they're gone, you'll have to pony up \$10,000 plus for a Hasselblad scanner to get better-than-flatbed film scans. If you have any intentions on buying a high quality 35mm or medium format scanner any time in the near future, consider picking up the excellent 9000ED before it's too late! We have them in stock for \$2649.

Onward to Canon, we also have most higher end bodies and a large selection of 'L' lenses, TS-E lenses, macro lenses and flashes in stock. We have the [EOS-1D Mark IV](#), the [5D Mark II](#), [7D](#), [60D](#) and [Rebel T2i](#) bodies on hand currently. Want a new [EF 70-200 f/2.8L IS II](#), a [TS-E 17mm Tilt-Shift](#) or an [EF 24-70 f/2.8L](#)? No problem, we finally have good stock on virtually every popular lens! As mentioned, the Z-Finders are in stock, as are the odd looking (but functional) [HoodMan HoodLoupe CineCrane](#) kits. Finally, the ultra-wide (and I do mean ULTRA) [Sigma 8-16mm rectilinear zoom lens](#) is in stock for Canon and Nikon crop sensor bodies. On a Canon, these are equivalent to a 13-26mm zoom and on a Nikon body, a 12-24mm zoom in full-frame equivalency. See my blog posting from September 9th for a quick preview as well as an image gallery of samples from this excellent new lens.

Pt. II PRO SALES

Ken S.

Profoto Air Sync

We are carrying the [Profoto Air Sync](#). Now you can sync or trigger your flash or camera from as far away as 300m (1000 ft.). The Profoto Air Sync provides a simple solution when you do not need to control the power of your flash and only need to trigger it with your camera. It can also be used both as a transmitter and a receiver. The Air Sync delivers sync signals with a very short delay, at merely 100/s in fast mode. Signal connections are made with either a hot shoe or a cable. The small, handheld device weighs only 70g (2.5 oz) including batteries. It is packed with a lot of functionality and reliability in an easy-to-use control panel. Operating at 2.4 GHz, it is approved for world wide use. The Air Sync system can also operate with external receivers on older generators or other brands. It syncs and triggers flash generators or cameras, in groups or individually with the same high performance as Profoto Air Remote.



Regular Price

\$360.95

Special Introductory Price \$299.95

Fusion 2011

Beau Photo will be hosting a **DSLR video event** in February 2011. Fusion 2011 will showcase all the best gear for DSLR video including rigs, microphones and sound gear, tripods and video heads, lighting, and of course cameras. We will have speakers from the industry talking about their work, the gear they use and the future. Please stay tuned for more info.

Video comes to Beau Photo

Since Beau Photo is jumping in with both feet in the DSLR Video. We are now stocking the Manfrotto 546B Video tripod and 504HD Video head.

The **504HD** is Manfrotto's latest video fluid head. It presents a perfect balance between design and performance. The bridge design improves the head's rigidity and its PAN friction control is fast, simple to fine-tune and well-protected from knocks. All of its structural components are made from aluminum, with the PAN axis rotation unit using ball bearings to obtain smooth, totally vibration-free controlled movements that can be directly adjusted using the head's FDS variable friction system. FDS on both the PAN and TILT axes also ensures that the head works perfectly at all temperatures, with all types of equipment and under all loads. The ergonomically improved lever and dial designs combine with the new friction index to give you complete control over the video head.



The Manfrotto **546B** is a two-stage, extremely rigid, stable tripod. It is able to handle up to 20kg (44lbs). The 546B has a die cast aluminum crown with a built-in 75mm bowl. The tripod's telescopic mid-level spreader helps set leg angles accurately. Leg locks are secure and reliable, and the spiked feet with rubber overshoes are provided for solid grounding on both uneven terrain and smooth floors. The tripod can be used with various dollies.



Manfrotto 504HD Video Head	\$420.95
Manfrotto 546B Video Triopd	\$519.95
Kit Price	\$865.63

Pt.III RENTAL

Jason K.

Zacuto Tactical Shooter

We have two new items that may be of interest to you budding film makers out there! First, we have the Zacuto Tactical Shooter, a very light (1lb 8oz!) gunstock shooter rig that has three points of contact for a nice, stable shooting experience. Stability can be further enhanced by adding the optional Zacuto Z-Finder, which adds a fourth contact point between you and the rig. The Tactical Shooter rents for \$35/day.



IDC Follow Focus

Secondly, we now have the IDC Follow Focus system, AKA “The Run & Gun” available for Canon 5DmkII and 7D bodies. What is a follow focus system? It is a device that allows one to manually pull focus with DSLR’s while shooting video, as the auto focusing systems (when shooting video) in the current crop of DSLR’s are inadequate especially in low light and low contrast situations. The Run & Gun for the Canon 5DmkII comes standard with a Hoodman 3.0 Loupe, while the Run & Gun for the Canon 7D can be had with an optional Zacuto Z-Finder for \$20/day, and IDC Run & Gun: \$35/day.



Nikon AF-S 85mm f1.4G

A few weeks ago, we received our first shipment of the new Nikon 85mm f1.4G lens. I promptly and discreetly picked one out of the delivery box and spirited it away to be pressed into service in the rental department.... And boy, what a lens! This lens is sharp, sharp, sharp! A perfect lens for portraits, it has a pleasing bokeh and shallow depth of field for isolating your subject from the background. This lens has proven to be a popular lens and I advise you to call ahead to reserve it if you would like to explore its attributes. The lens rents for \$35/day.



Pt. IV ALBUMS & FOLDERS

Barb B.

Happy November everyone. Halloween's over but there are still scary things out there... For example we have only a couple of weeks to complete our orders for delivery before Christmas!!

The following are a few of TAP's new presentation items. The boxes are a 2-part tray/sleeve, packed flat for easy delivery. The DPS Easel could be a real cost saver.. especially if you're already giving a CD or DVD in a folio, and a proof or print in a folder! The new Digital Sports Easels give you the opportunity to present a digital composite or magazine cover style image and the new 8000 series sports mounts are for traditional 75/35 presentation. The Digital Easel can be used either vertically or horizontally, and shows the full image. Standard photo and digital sizes are available, please schedule enough time for your goods to arrive. If you have any concerns about how much lead time to allow, please feel free to contact me.



TAP Special Order Items *NEW Items to Perk Up your Presentations*

Tonal Trends Boxes



5x7 1" deep (45-50 photos) starting at \$1.54 each/ Case of 50 boxes.

8X10 1" deep starting at \$1.69 each/ Case of 50 boxes.

11X14 2.5" deep (200 photos) starting at 3.24 each/ Case of 25 boxes

Available in Citrus, Lilac, Moss, and Sky. Volume prices are gladly offered .

Matching Tissue Paper and ribbon are also available.

DPS (Digital Proofing System) 57/75 Easel

Starts at \$58.42/package of 10 with slide-out CD/DVD trays, or \$285.50 for a case of 50.

Digital Sports Easels

Create your own memory mate or team keepsake; photos tuck into corner slots.

8x10 starts at \$0.64 each/ case of 100. Available in Baseball, Football, Soccer, and Sports styles.

New Design 8000 Series Sports Mounts

75/35 size starts at \$0.72 each/ case of 100. Available in the following styles:

PM-8001 (Baseball), PM-8005 (Football) PM-8010 (Soccer), PM-8015 (All Sports)

Digital Easel - Ebony - Displays the whole image vertically or horizontally; each photos tuck into corner slots.

4x6/6x4 or 5x7/7x5 sizes starts at \$0.48; 8x10/10x8 starts at \$0.69; 8.5x11 starts at \$0.77; 10x13 starts at \$0.82. All available in cases of 100.

Volume prices are offered on all of the above products.

Pt. V RENAISSANCE ALBUMS

Simon B.

Happy Guy Fawkes!!! Our Christmas deadline has now passed for all Custom and Special orders. We recommend that all studios reserve the stock you will require before Christmas, and you can schedule a shipping date that suits you. This will allow us to plan stock levels.

As you know Beau Photo is up to date with all new technology, including Facebook. Check out the “Simon BeauPhoto” Facebook page and become a fan. I update this page daily with all the news.

Good News: Ambiance Books and mats are now In stock and ready to ship from Beau Photo in Vancouver. Lastly, Beau Photo will be in Toronto this month! Check next page for details.



Renaissance Albums in Toronto hosted by BEAU Photo Supplies

BEAU Photo invites you to a personal viewing of the Renaissance albums range. Find out why leading professional photography studios use Renaissance Albums worldwide.

BEAU Photo has been a Canadian Distributor for over 10 years offering professional photographers access to custom made albums with our dedicated Canadian Rep on hand to help you guide your way through the world of Renaissance albums.

All custom Renaissance albums are **HANDCRAFTED** in New York, carry a **LIFETIME GUARANTEE**, and **QUALITY** that is award winning. Renaissance albums offer luxury albums at very **AFFORDABLE** prices. Come and see for yourself:

Attendees will receive a free Material swatch kit, Mini book, catalog and refreshments. Please RSVP via the contact details below:



NEW! The Ambiance book



NEW! 22x8 Soho Album

BEAU in Toronto

DATE: Tuesday, November 16th 3:00pm - 7:00pm
Wednesday, November 17th 10:00am – 3:00pm

LOCATION: 1089 Dundas St. East
M4M 1R9
[View Map](#)

RSVP: albums@beauphoto.com
or call **Toll Free**, ask for Simon
1-800-994-2328

[facebook](#)

Pt. VI FILM

Dennis H.

Available soon is the newly announce **Kodak Portra 400** film. This new film is one of the world's finest grain high-speed color negative film. At true ISO 400 speed, this film delivers spectacular skin tones plus exceptional color saturation over a wide range of lighting conditions. It is the ideal choice for portrait and fashion photography, as well as for nature, travel and outdoor photography, where the action is fast or the lighting can't be controlled. Below are a few of the film's features:

- Optimized sharpness
- Distinct edges, fine detail
- Unified Emulsion Technology
- Excellency for scanning
- Printing compatible with other Kodak films
- Available in 35mm, 120mm, 4x5, 8x10 formats



The Portra 400 replaces both 400NC and 400VC emulsions, which are expected to deplete by December 2010. We will keep you posted as the new film becomes available.

Pt. VIII EVENTS

ALAN SIRULNIKOFF On the Line

A vibrant display of light, colour and texture.

Opening reception Saturday, Nov 20th, 2:00-4:00pm. Continues from Nov 17 – Jan 12, 2011

The North Vancouver Community Arts Council is proud to present:

Lynn Valley Main Library

<http://www.nvartscouncil.ca>

Creative Asia Photography Awards 2011 for wedding and portrait photography

Launched in conjunction with the Creative Asia photography conference Jan 17 – 21, 2011 in Kuala Lumpur. Online entries are now open to all photographers worldwide.

Entries close on December 15th.

Enter online at <http://awards.creativeasia.tv>