# **BEAU NEWS**

# JUNE IS BIKE MONTH!!

STOP YOUR
CAMERA FROM
FALLING OFF
BICYCLES!!
COME
CHECK OUT
OUR SELECTION
OF CRUMPLER
BAGS.

on the right: Crumpler Mahoubar Messenger backpack



# CELEBRATING BIKE MONTH - BEAU PHOTO WILL OFFER 10% OFF CRUMPLER CAMERA BAGS.

#### CRUMPLER MAHOUBAR

Crack the Champagne, shotgun a beer, the Mahoubar won Bicycling Magazine Editor's Choice Award for best cycling backpack of 2007! It features a water resistant 900D shell & 300D Ripstop lining, external padded backpad, main flap, holds 3x A4/legal size folders in style with plenty of pocket space to store accessories, tools, food and daily essentials.

#### Dimensions:

ext. 22x36x57cm vol. 25L or 8.6x14x22.4" vol. 1525cu"

Shawn - Product Sales

# **PRO SALES**

#### **NEWS FROM THE BACK:**

Just in case you haven't heard I am your new Pro Sales manager. The same face just a different desk and new responsibilities. I will still endeavor to bring you the highest quality products at the best possible price. So don't hesitate to call me up or better yet drop in and see what's new with Canon, Nikon, Profoto, Hensel, Dynalite, Lightrein, etc, etc, etc.

#### Ken



RAY-FLASH

# A great new product from Europe -

The **Ray Flash** Ringflash adapter was developed by a professional photographer from the Czech Republic and is designed to be a light and portable alternative to studio Ringflashes. There are no electronics, flashtubes or cables. It uses a clever system of internal prisms, reflectors and light-shapers to distribute the light emitted from the "on-camera" flash unit evenly

around the large diameter of the ringflash adapter.
The **Ray Flash** Ringflash adapter creates a similar lighting effect normally only available from conventional ringflash units made by studio flash manufacturers and at a fraction of the cost.



Sample Shot

The Ringflash Adapter creates a very special lighting effect: a "3D shadow-wrapped look". Because all light originates from the front, i.e. from around the lens, it produces a virtually shadowless look on the front of your subject, while a soft even shadow appears around the edges. It is ideally suited for fashion, portrait and beauty images as a main or fill-in light. The Ringflash Adapter is easy to use. They are made to slip over the Canon 580 and Nikon SB800 flash units, just slip it on and start shooting. All the TTL functions are operational as usual, as well as the manual mode.

I think this is one accessory that you will be very happy with. The Ringflash adaptor will be perfect for Wedding, Portrait and Fashion photographers. Even Product photographers will find this a great accessory that they will want to use for that different look!

**Ray Flash Ringflash adaptor** \$299.95

## **DIGITAL**

Not a whole lot to report - PMA is long over and Photokina is months away. Not much new has been announced lately, therefore let me just point out a few specials and mention some miscellaneous things...

Our demo Hassselblad H3D/39 has sold, so it is no longer available. We do have a demo H3DII/39 now and it is available for rental as well.

Canon special pricing on **EOS-40D** and **EOS-5D** bodies and kits has been extended from the end of May to the end of June. You can save anywhere from \$100 to \$150 depending on the package. Keep in mind that this is on top of the existing mail-in rebates (Buy More. \$ave More promo) where you can get addition money back on bodies, lenses and flash units. Call for all the details on these great specials!

Oh yes, the **EOS-5D Mark II**... the oft-speculated and rumoured about new mid-range semi-pro body from Canon. Well sorry, it has not been announced. Yet. I am expecting this body (under whatever name Canon chooses to use) to be announced some time prior to Photokina this fall, but that is, again, pure speculation on my part. The only reason I am mentioning it here is that I actually have numerous people on a reservation list already, getting in line for the new body. Strange maybe, but there are lots of eager photographers waiting for an upgrade to the 5D apparently! So despite the fact this camera has not been announced, yes I am taking names of interested parties!

I have now been shooting with the **FujiFilm S100fs** digital "bridge camera" which I previewed in our newsletter a while back. While it certainly won't replace my Canon system, for times when I want versatility and good image quality in a small package without lugging around my big bag of lenses, it will come in very handy indeed. If you look at my website here: www.sublimephoto.com/gallery/ you will see a section with six galleries devoted to shots taken with this camera. Retail price on the S100fs is a mere \$699, not bad for a camera with an excellent 28-400mm imagestabilized zoom that boasts very good image quality!

Mike

P.S DIGITAL

## WE HAVE NIKON D3 BODIES IN STOCK!!

plus

**EPSON R2400 CLEARANCE** 

Sale Price - \$699

# **FILM**

This will be the last newsletter that I will be contributing to Beau Photo Supplies as my days have come to an end in the Film and Paper Department. You will all have the pleasure of talking to Dennis about your film and paper needs and I know he will do a swell job of assisting you. I send a heartfelt thank you to customers and staff for my time here.

Krista Belle

## **RENTALS**

New in rentals is the **Canon XSi**. This is the next generation Rebel which, besides increasing the image sensor to 12.2 megapixels, incorporates many of the new technologies seen in its big brother cameras. Included in this latest model is Live View Mode, a 3" LCD screen with a 170 degree viewing angle, highlight tone priority and the new self cleaning sensor. The Rebel XSi had changed memory formats from CF to SD/SDHC cards and also has a longer lasting battery. With the busy wedding season ramping up, give us a call early to book this camera, as it is sure to be popular. As always, if you are interested in buying this camera, you can rent it to test it out and if you purchase the camera within 30 days, 1 day of rental will go towards your purchase.

#### Patricia

BEAU NEWS - JUNE 08

# **ALBUMS & FOLDERS**

When **Harwood Photographic** (who manufactured DF Primo Albums) closed their doors without warning, we were all caught by surprise. Shortly after the closure, one of my regular manufacturers confided that they had purchased the machinery, and were testing it to make sure they could meet or surpass the quality and standards provided by Harwood. However, I was asked not to mention anything until they had completed the testing process and were confident they could manufacture a product they would be proud of. I'm happy to announce that a very well-respected, long established Canadian company is the new manufacturer of the Primo line of albums. I've requested pricing, so will be able to start ordering as soon as it arrives. Please let me know what you want/need?

Also, please check your other supply levels and bookings and let me know what you anticipate you'll be needing for the next few months? I'll make every effort to have the goods you need on hand, when you need them.

The 'Visions' thank you cards which were displayed at the PPOC and PPABC trade shows have arrived, and pricing is in place. We have the cards and envelopes for both 2x3 and 3x3 photos in stock. As well, **TAP** has provided some super new sample sets for our clients. If you're interested in receiving one (quantities are limited), please let us know!

**Barb** 

# **RENAISSANCE ALBUMS**

THIS MONTH ONLY WHILE QUANTITIES LAST all 2007 **Hudson self mount** albums will be **25%off**.

8x10. 10 page. Regular Price: \$102.50

Sale Price: \$76.88

5x7. 10 page. Regular Price: \$83.50

Sale Price: \$62.63

Also all of Renaissances high end **self mount "Park" albums** will be featured at 10% off. 2007 styles of mini albums are still 20% off but only limited quantities are available. We now carry all the colors in the new style. Unfortunately the 4x5 mini albums do not have a replacement yet, it should become available within the next couple of months.

Don't forget that all of our sample albums in both the library bound and digital styles are available to rent out for free for your clients to view. Cheers.

Ola

### **PPABC NORTHERN EXPOSURE**

I am pleased to report that the **Professional Photographers of BC** hosted an amazing convention and trade show in Prince George. The organizers (you know who you are!) did a great job and the event was enjoyed by all who attended. A big thanks to Brenda Hala who became a temporary Beau Photo gal assisting us in our booth and who also seems to be a good photographer as she took home the award in the Fine Art category. Way to go girl!

We were able to donate a **40D** to the scholarship auction thanks to **Canon Canada**. *Kevin Wallace* of Wallace's Custom Studio in Vanderhoof had the winning bid on the 40D.

Beau Photo sponsored 2 awards and the winners are...

Portrait of a Woman: J. Wayne Kaulbach Animal - Wild or Domestic: Debbie Malm

Congratulations to all who took part and we look forward to next year's event!

Carol

#### **BULLETIN**

### TIRED OF THE SAME OLD ONES?? WE'VE GOT SOME NEW FACES AT BEAU!!

Product Sales - *Shawn* has joined us at Beau after working 2 years at The Camera Store in Calgary. He is interested in fine art as well as documentry photography, in both black & white and color. Lately he's been photographing with a Nikon F3 film camera, and prefers the D300 for his digital work. Shawn is Beau's only other staff member that keeps his own darkroom.

Shipping & Receiving - *Timshel* hails from Gabriola Island, BC. She photographs with a Canon 30D and is interested in photography as a way of stopping, looking and sharing the beautiful things in life. Among her favorite activities she loves hiking, camping, kayaking, snowboarding, and live music.

#### **EVENTS**

#### PRESENTATION HOUSE GALLERY

MOODYVILLE FILM SCREENING SERIES

Thurs June 5, 7-9PM, Free admission

Empire Esplanade 6 Cinemas, 200 West Esplanade, North Vancouver

in conjunction to gallery exhibit MOODYVILLE

Show runs through June 15

www.presentationhousegall.com

#### VANCOUVER ART GALLERY

REBECCA BELMORE - RISING TO THE OCCASION

A selection of the artist's work that spans the course of her significant career, drawing out connections between early performances and later sculptures, photographs and videos through recurring metaphors that are as provocative as they are poignant.

ZHANG HUAN - ALTERED STATES

This exhibition includes more than fifty works of photography, sculpture and painting tracing the evolution of Zhang Huan's artistic practice to examine his personal, cultural and artistic negotiations in response to his immediate environment.

Both exhibits run from June 7 to October 5

www.vanartgallery.bc.ca

#### EXPOSURE GALLERY

VAPA'S SUMMER SALON -A CELEBRATION OF PHOTOGRAPHY A group exhibit Opening reception June 13, 8:30PM Show runs through June 29 www.exposure-gallery.com