

NEWSLETTER

THIS IS THE LAST NEWSLETTER!!!!!!!!!!!!

In print form that is!

This will be the last newsletter that we will be printing and mailing out to our account customers. So except for the occasional copy circulating at the front desk you may not see our highly sought after newsletter again unless you **SUBMIT** OK more like **give us** your email address. The newsletter is a great resource for our customers. There are event announcements, specials, sales, and invaluable tips and insights from Mike Mander. But most of all, if you don't give us your email address you will miss out on the jokes and colourful anecdotes that appear in my column like the December 03 newsletter! People still come in and we laugh about that one... Ya good times. So anyway if you don't want to miss-out on all the extras we have to offer here at Beau Photo, drop in and give us your email address or email Carol directly at admin@beauphoto.com and reap the benefits of our monthly newsletter.

Thanksgiving Closing Times!

Beau Photo will be closed on Monday October 9th.

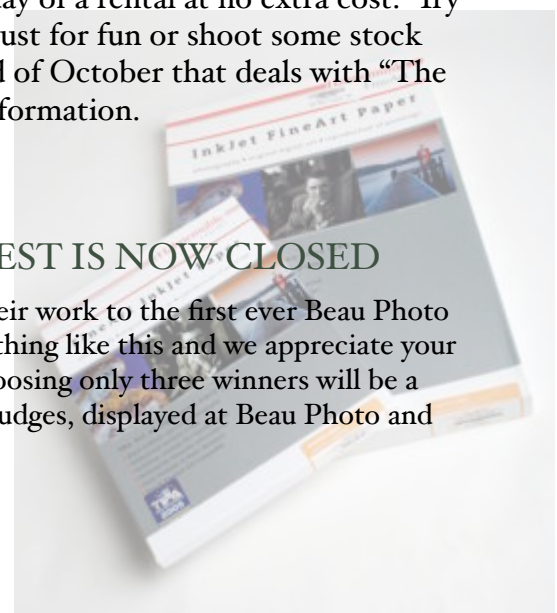
We will reopen with our regular business hours on Tuesday October 10th at 8:30 am.

The long weekend is a great time to take advantage of an extra day of a rental at no extra cost. Try out that lens you always wanted to, or rent a panoramic camera just for fun or shoot some stock photos. You may also want to go to the CAPIC event on the 3rd of October that deals with "The Business of Stock. See the calendar of event listings for more information.

Please have a safe and fun Thanksgiving Day!

BEAU PHOTO / HAHNEMÜHLE PHOTO CONTEST IS NOW CLOSED

We would like to thank all the people who took the time to submit their work to the first ever Beau Photo Hahnemühle contest. This is the first time we have undertaken something like this and we appreciate your support. The work submitted is really creative and of high caliber, choosing only three winners will be a very hard decision. The winning images will be selected by a panel of judges, displayed at Beau Photo and posted on our web site.



Sale on Expo Discs !!

A great product got even greater!

Getting a quick and easy custom white balance for your digital photography can be a daunting task for a lot of photographers, however with the **ExpoDisc** it's a breeze! The ExpoDisc provides perfect white balance while replacing grey cards and inaccurate white cards. The ExpoDisc is great for wedding and event photographers who need a quick and accurate custom white balance. For more information see their web site at www.expodisc.com

For the month of October they will be on sale so come in and save some money!

77mm ExpoDisc reg. \$139.95 Sale \$129.95

Ken

Product Sales and Purchasing



Film and Paper News

Lomo Fisheye 2 Mania!!

The Fisheye No 2 camera has arrived and it is better than ever! The camera includes a bulb setting for long exposures, a switch for multiple exposures on the same frame, the ability to fire both a hotshoe flash and the built-in flash, a true fisheye viewfinder, and a "full metal jacket" body treatment.

The price for this wonderful camera is just \$71.50.

Crystal

Film Department

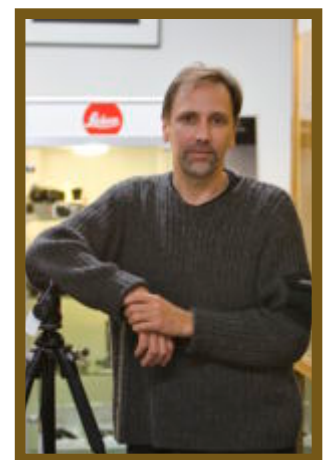
Pro Sales News

The newest employee: Ron Joyce

"I first visited Beau Photo in 1988 and purchased a Norman flash system from Angie. The system broke down and Beau Photo sent me a loaner. The loaner kept me up and running. This showed me why I should be buying from Beau Photo rather than anywhere else. Since then I have been a photographer and a constant Beau customer. Having had experience in just about every shooting situation, studio or location, I look forward to meeting all the Beau customers and helping with all your photographic needs."

We now have D80's in stock and going fast. Body only is selling for \$1149, the body and lens kit with 18 to 70mm is selling for \$1549.00, and the 18 to 135mm kit is selling for \$1499.00. The only availability problem we have had is with the 18 to 135mm lens. You can still purchase the body only and get the kit price when the lenses come in. There has also been a price drop on the D200's, they are now \$1949.00.

Ron



Pro Sales

RENTAL NEWS!

Just into rentals... the new **Nikon D80** digital camera! It's the newest camera from Nikon and at 10.2 megapixels (among other improvements), it's bigger, better, faster, brighter! than the D70s and is definitely worth a try if you've been thinking of switching to digital or upgrading your well used and loved older digital camera. For a full review on the new D80, see Mike's write-up in the September issue of the Beau newsletter. We have one body in rentals right now, and I think we'll be getting another as soon as we get our next shipment. (Carol doesn't know that yet, but I figure once she finds out, it will already be out of the box!)

Give us a call if you'd like to book the D80, I think it will be popular!

Kathy

Rentals

DIGITAL NEWS

More Preliminary Photokina News

New! Hasselblad H3D and new HC 28mm ultra-wide lens

Details are still sketchy, but basically the H3D is available in both 22 and 39 million pixel variants. The body seems to be a slightly upgraded H2 with a new "digital-specific" viewfinder that no longer relies on a cropped focusing screen but has a slightly greater degree of magnification to show the digital crop as a full-frame image in the viewfinder. To go along with this new body, Hasselblad also announced an ultra-wide lens, the new 28mm. This lens is a first for medium format digital... a reduced image circle lens that cannot be used with film! Despite the fact that the "crop factor" on the 645 digital backs is only around 1.1x, apparently Hasselblad felt it advantageous to create such a lens. It will be interesting to see how this sweet-sounding glass will perform since it is the widest angle rectilinear lens available for medium format with a 95 degree diagonal field of view! Pricing TBA...

Apple Aperture v1.5 (free update!)

Apple has announced a significant upgrade to Aperture at Photokina. This new version might finally have what it takes to become a truly useful tool in a pro photographer's arsenal. Along with many other tweaks and improvements, the most significant one is the ability to effectively span your photo library across multiple drives and even on offline storage such as CD-R or DVD-R discs. In addition, you can now link to folders of images and tell Aperture not to import them into its proprietary library format – this was one of the biggest beefs many photographers had with previous versions. Even when photos are stored on offline storage media, you still have the ability to search and edit metadata and view low-resolution versions of images that are cached locally on your hard drive. This means that Aperture can now effectively be used as an image database program, similar to Canto Cumulus, iView MediaPro or Extensis Portfolio. My personal take is that this improvement is huge and even if Aperture's raw conversions may, at times, still not be quite as clean as other programs (and this remains to be seen – that aspect of Aperture may also be much improved), the offline storage functionality suddenly makes it so much more desirable and useful. Look for a more detailed review once I get my hands on the update and put it through its paces. Aperture v1.5 will sell for \$349 and, as mentioned, it will be a free update for existing Aperture customers.

Fall Clearance Special! Epson Stylus Pro 4800 – only \$2100 !

Here's your chance to save on the acclaimed Stylus Pro 4800 Ultrachrome K3 printer from Epson. Our demo (one only) has now seen light use for about a year and it's time we rotate it out of stock. It is still running on half of the original ink cartridges with four recently replaced (and virtually full) ones, so that will tell you how little it has actually been used. No head clogging or any other issues - it is still printing with its renowned industry leading quality. Now's your chance to save hundreds of \$\$\$! Remember, we have only one at this great price!

Fall SALE! EZPNP DM180 40Gb Backup Drive – now \$399

Enjoy lower pricing on the award winning memory card backup drive from EZPNP. With high-speed downloading, excellent battery life, and truly diminutive dimensions (it's tiny!), this drive is the perfect companion to throw in your camera bag on big shoots if you don't have enough memory cards to go the distance and need lots of extra storage capacity!

Fall SALE! EZPNP DM220-Do8 Portable Backup DVD Burner – now \$425

Are you traveling and want a secure way to backup the digital images you've shot, but can't be bothered to drag along a laptop? The DM220 is the perfect solution! Burning direct to CD-R/W or DVD-R/W from your memory cards, this drive supports multiple sessions of both CD and DVD media as well as disc spanning for use with those really big memory cards available these days. Much more secure than a portable hard-drive, the DM220 is the perfect backup device when traveling. (I use one myself)

Lexar CompactFlash Fall SALE!

We have lots and lots (and lots!) of Lexar cards in stock! Take advantage of these great prices...

- 1Gb 80x CompactFlash (lifetime warranty) \$59
- 1Gb 133x CompactFlash (lifetime warranty + ImageRescue Software) \$75
- 2Gb 133x CompactFlash (lifetime warranty + ImageRescue Software) \$129

Now's the time to get more cards for your camera kit... with prices like these can you afford not to?

Now in stock! SanDisk Extreme IV CompactFlash Cards

Not only are these cards the most expensive you can buy, they are also by far the fastest! For truly jaw-dropping download performance, pair them up with SanDisk's new Extreme FireWire card reader and satisfy your need for speed! Currently in stock in 2Gb sizes (\$179), we are expecting 4Gb ones soon as well as the super-fast FireWire card readers.

Call for more info on all these items, but hurry... stock and sale prices may soon run out!

Mike Mander

Digital Imaging Dept.

Calendar

On going

Capic Vancouver Pub night!
Oct. 5th starting at 7 PM. This event will happen at Subeez. For more info see the Capic website or Phil Chin.

Up and coming with Beau Photo

The CAPIC Vancouver Chapter will be presenting an evening talk on STOCK PHOTOGRAPHY with John Lee and Robert Kent. Mark your calendar now for Tuesday, October 3rd, 2006. www.capic.org

Tickets available at Beau Photo.

Come and see us at the **FTX WEST** 2006 Trade Show October 13 & 14 at the Convention & Exhibition Centre. Exhibitors include production and post-production facilities, special effects and DVD authoring companies, rental houses and software, computer, camera, grip and lighting manufacturers.

www.ftxwest.com

Join us in Victoria BC October 15th - 18th at the Laurel Point Inn for the **Professional Photographers' Association of BC's 61st Annual Convention** www.ppabc.com

The 29TH Annual Abbotsford Photo Arts Club Seminar October 21-22 2006
Featuring Nancy Rotenberg
<http://www.apac.bc.ca/>

Exposure Gallery
Presents: **"Altered States"** A Group Show featuring gallery artists.

October 13th to October 29th,
Opening Night:

Friday October 13th., 8 pm
851 Beatty Street.
Contact info: www.exposure-gallery.com