

# NEWSLETTER

**OK, NOW... THIS IS THE LAST NEWSLETTER !!!!!!!**

## **In print form that is!**

This will be the last newsletter that we will be printing and mailing out to our account customers. So except for the occasional copy circulating at the front desk you may not see our highly sought after newsletter again unless ..... you **SUBMIT** .... OK more like **give us** your email address. The newsletter is a great resource for our customers. There are event announcements, specials, sales, and invaluable tips and insights from Mike Mander. But most of all, if you don't give us your email address you will miss out on the jokes and colourful anecdotes that appear in my column .... like the December 03 newsletter! People still come in and we laugh about that one... Ya good times. So anyway if you don't want to miss-out on all the extras we have to offer here at Beau Photo, drop in and give us your email address or email Carol directly at [admin@beauphoto.com](mailto:admin@beauphoto.com) and reap the benefits of our monthly newsletter.

## **Beau Photo now has KATA bags!**



**This will be a great new addition to our line of camera protection accessories.**

**KATA** has been creating high-end products for professionals around the world for 17 years. They established their reputation by outfitting the military and law enforcement special units with field cases, tactical and protective vests, carrying systems and backpacks. KATA products are designed to withstand rough treatment and harsh conditions.

We will be carrying a wide range of KATA products including their backpacks, waist-packs and the T-214 pictured here. This is the perfect pack for the D-SLR photographer on the go. Another innovative design from KATA is their E-702 Elements cover. This is ideal for times when you have to shoot in the rain. They are made from a clear material, so, unlike other rain-covers you have

access to all your camera functions and can view your images on the back of your LCD screen. The clear cover is made of a unique material that is completely flexible yet pops back into shape when removed from the side pocket of let's say .... your new KATA bag. An optional lens sleeve kit is available for zoom and telephoto lenses up to 350 and 650mm long. Come in and check out these great new products.



Sale on Expo Discs !

**A great product got even greater and for one month longer!**

Getting a quick and easy custom white balance for your digital photography can be a daunting task for a lot of photographers, however with the **ExpoDisc** it's a breeze! The ExpoDisc provides perfect white balance while replacing grey cards and inaccurate white cards. The ExpoDisc is great for wedding and event photographers who need a quick and accurate custom white balance. For more information see their web site at [www.expodisc.com](http://www.expodisc.com)

Now for the month of November they will be on sale so come in and save some money!

**77mm ExpoDisc**

Reg. \$139.95

**Sale \$129.95**



Pocket Wizard Multi-Max Sale !

**The Pocket Wizard Multi-Max**

The Pocket Wizard MultiMAX Transceiver is the world's most innovative and advanced digital radio triggering system available in the photographic market. With such distinctive features such as integrated Trigger Time Control software, True Trigger Confirmation and Selective Quad Triggering only to mention a few, it's no wonder the MultiMAX goes far beyond the expectations of wireless triggering. The MultiMAX features Wireless Transceiver Technology, which eliminates the need for a separate transmitter and receiver setup. Each MultiMAX provides the capability to send and/or receive digital signaling by a flip of a switch, so a photographer can select between a transmitter or receiver mode as shooting assignments change.

**Pocket Wizard Multi-Max  
Ken**

Reg. \$519.50

**Sale \$449.95**

**Product Sales and Purchasing**

Film and Paper News

**Get free paper while you can!**

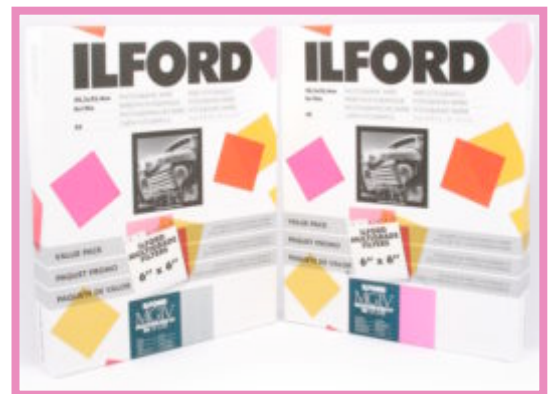
Receive 50shots of free RC Ilford paper in Glossy or Pearl; when you purchase a 6"x6" Ilford Multigrade filter set.

Reg. \$58.22

**Sale \$56.25**

**Crystal**

**Film Department**



## Come join us for an evening of Renaissance and Unwined

**On Wednesday, November 29th from 4:00 until 7:00PM** we will be hosting a evening with Renaissance. During this evening all of our Renaissance digital albums will be displayed for your viewing pleasure; we will also be demonstrating the Renaissance SoHo Styler album design software throughout the night. Beau Photo has been offering the Renaissance line of digital albums to our customers for over three years now, and the demand for these "coffee table style" albums is growing. Come and see for yourself the beautiful craftsmanship and the numerous possibilities. Bring your questions and unwind with some wine and tapas, compliments of Renaissance and Beau Photo. Also, enter the draw for some fabulous prizes including a copy of the Soho Styler software (retail value \$115) and a \$200 USD coupon off your first digital album.

For more information please call Deborah or Barb. RSVP by November 27th.

## Pro Sales News...

### Here's a selection of used gear from the back

"We have a D70s from rentals with 2-512 Mb cards and an extra battery for \$450.00.

There are three used lighting kits:

2- Elinchrome 400 w/s mono heads for \$650.00

1- Visatec 1600 w/s mono head for \$699.00

1- Bowens kit with 2 mono (500 w/s) heads 2 umbrellas , stands and a soft box for \$1989.00

Canon has a couple of **new** kits:

Eos 5D with EF 24-105/4L is USM for \$5199.00

Eos 30D with EF-s 17-85 f4-5.6 IS USM for \$2149.99

Check out our large section of used items, prices are coming down!



## Ron

### Pro Sales

## RENTAL NEWS!

We have finally completed upgrading (for now) all of our digital cameras! With the wide range of DSLR cameras in rentals we have something for everyone from the curious advanced amateur to the seasoned professional. Available in Nikon is the D80, D200 & D2X. If you are of the other persuasion we have available the Canon Rebel XT, 30D, 5D and the 1DS Mark II. Also having a surge in popularity are film scanners. We have 2 dedicated 35mm scanners; a Nikon Coolscan IV & V-ED and a Epson 4900 flatbed scanner. If you have medium format film we have recently added the Nikon S8000 scanner. So for anything digital it would be best if you booked early!

## Kathy

## Rentals

## DIGITAL NEWS

### More Preliminary Photokina News

A Mish-Mash... a little of this, a little of that...

DVD's, lots and lots and lots of DVD's! We just brought in a bunch of Fuji 8x DVD+R writeable DVD's in spindles of 25 at a special price. How does \$7.95 for 25 sound? That's a mere \$0.32 per 4.7 Gb disc!

Keep in mind that the vast majority of DVD burners these days are equally happy burning DVD+R as well

as DVD-R. If you have any doubts as to disc compatibility, just call and ask. Can't get much cheaper than that for reputable, archival, high-quality storage from a trusted company like Fuji...

Apple's Aperture v1.5 (\$349) is indeed looking like a very nice update. I still haven't spent as much "quality time" with it as I would like but it is finally looking like a viable option for pro photographers, now that it can also effectively be used as an image database program, cataloging offline storage and allowing metadata and image previews of the offline images to be accessed at any time. Image quality has steadily improved with each update and some glaring feature omissions have been addressed as well. It still has some pretty hefty hardware requirements to operate at full speed, but if you have a top-end dual or quad processor Macintosh (and a nice big display), now might be the time to consider jumping in. Although there are still a few annoying limitations, Apple has clearly demonstrated its commitment to improving this product and has addressed many concerns voiced early on, so while it may still be a little early to recommend Aperture as the "ultimate" raw file processing solution, its price and feature set will now make it quite an attractive option for some.

Along the same lines, Adobe's latest update to their Photoshop LightRoom beta is also looking strong which a much more polished interface, additional (and very welcome) image processing options and many additional tweaks. It is a free download (for now) and warrants a look.

Memory card prices keep falling, so if you need more storage, now is the perfect time. We have the top end Lexar 133x CF and SD cards on hand as well as the new SanDisk Extreme IV and Extreme Firewire card readers on hand. Call for the latest pricing!

Soon on hand here will be the new Epson P-3000 40Gb Multimedia Storage Viewer. This updated version of the popular P-2000 comes in at the same price (\$599), yet offers a 2.5x speed improvement in card download speed and a whopping 5 fold improvement in general processing speeds along with the ability to zoom in for detailed views of even raw image files! Following in its footsteps will be the new Epson P-5000 (\$849), an update to the 80Gb P-4000 viewer that came before it. If the P-3000 turns out to be as popular (and hard to come by) as the P-2000 was, then I recommend you call and reserve one for yourself today!

Canon has offered some truly impressive rebates when one purchases an EOS-5D and associated accessories, offering up to \$750 back on the 5D body after purchase! Call for more details on this fabulous promotion!

The \$60 US rebate on the Spyder2 PRO (\$299) from ColorVision is still in effect, so if you need a high-end monitor calibration solution, now's the time to buy!

**Mike Mander**

**Digital Imaging Dept.**

## Calendar

### On going

#### Vancouver Gallery of Photography Art center

Presents **Shadows of Lives and Loss** works of Dan Burkholder

Exhibit runs October 26th to November 18th

2060 Pine Street

[www.artcenter.ca/photography](http://www.artcenter.ca/photography)

### Up and coming

The CAPIC Vancouver Chapter will be presenting an evening talk on STOCK PHOTOGRAPHY with John Lee and Robert Kent. Mark your calendar now for Tuesday, November 14th, 2006. [www.capic.org](http://www.capic.org)

Tickets available at Beau Photo.

#### Exposure Gallery

Presents; "**Vancouver**" A Group Show featuring gallery artists.

November 4th to November 19th,

#### Opening Night:

Friday November 3th., 8 pm  
851 Beatty Street.

Contact info: [www.exposure-gallery.com](http://www.exposure-gallery.com)

#### Emily Carr Institute's Annual Student Art Sale is back.

Come choose from a wide selection of original paintings, photographs, prints, ceramics, sculpture, wearable works and other things. This is your chance to own the freshest art out there this fall! Admission is free.

#### When:

Friday, Nov. 17th 12 PM to 8PM  
Saturday, Nov. 18 10AM to 6 PM  
Sunday, Nov. 19 12 PM – 5 PM

#### Where: Concourse Gallery

Emily Carr Institute  
1399 Johnston Street  
Granville Island

**INFO:** 604-844-3800 ext. 3000 or [sas@eciad.ca](mailto:sas@eciad.ca)