

# NEWSLETTER

## Guaranteed smiles on Christmas morning!

### ***Ken's 12 days of Christmas, or what to buy for the photographer(s) on your list !***

As Christmas quickly approaches, some people are transformed into incoherent frantic heaps because they are overwhelmed by the need to buy the perfect gift for the photographer on their list. Well they need not be, because when they ask you what you want for Christmas, instead of saying "I don't know" or "I have you honey, what more could I want?", you can read off "Ken's 12 days of Christmas" list and give them a wide range of Suggestion\$ to meet every budget. And for those who have friends, family or significant others who want to surprise you with the "perfect gift", just casually leave this newsletter where said gift buyers can easily find and read it. Then hopefully it will be a return-free Christmas for you. OK without further ado ....

On the first day of Christmas my true love gave to me..... **A Canon 5D (or a Nikon D200)**. OK not for every budget but hey, it's what I want for Christmas, so doesn't everyone? \$4299 (\$2149).

On the 2nd day of Christmas my true love gave to me... **An Apple 15" Powerbook laptop**. Again not for every budget but, well... see above. \$2499.

On the 3rd day of Christmas my true love gave to me ... **An Epson R2400 printer**. Finally inkjet printers that produce beautiful, neutral b/w prints and vivid colour prints. Archivability, and the ability to produce a 13"x44" print are other great features. What else could the modern photographer want? \$1149.50.

On the 4th day ...OK I think you get the idea! **A Crumpler or Lowepro bag**. It's true. Photographers never have enough bags. **Crumpler** bags are funky, come in great colours (yes there are colours other than black) and are built to last. **Lowepro** is the bag photographers can count on for quality, durability, design and the right price!. \$17.50-\$333.50

On the 5th day. **A new Tripod**. Bigger, faster, smaller, lighter we have it all .... well, OK, we may not have it all but we have a lot! Plenty has changed in the last few years. Improvements in the fluidity of movement and lightening the overall weight will make you want to convert your old tripod to a door stop. \$199.00-\$599.00.

On the 6th day. **A Lensbaby**. "original" or the new "2.0" These cool little variable focus wonders are a great accessory for the wedding, event and product photographer. Bend the light and change the perspective! \$114.50-\$181.50.

On the 7th day. **A Prat portfolio**. We again have a great selection of different sizes, styles and colours and to make your Christmas giving a bit easier, all Prat Pampa brown leather covers are 10 % off. \$40.50- \$72.50.

On the 8th day... **A Holga**. They are the world's greatest medium format plastic camera. They are a great way to change up the look of your photos. With its soft focus and vignetting at the edges, it really gives you a classic look! \$35.50- \$59.50.



*Seasons Greetings  
from  
Beau Photo*

### *Holiday Hours*

*Beau Photo will be closed from  
December 23rd at 5:00 pm till  
January 3rd at 8:30 am. At  
this time The Management and  
the staff would like to thank you  
for your patronage over the last  
year and wish you all the very  
best for the holiday season.  
Have a very Merry Christmas  
and a Happy New Year and we  
will see you all in 2006.*

On the 9th day... **A mix of inkjet papers.** This is a nice surprise because it allows the photographer(s) in the family to try a selection of media with different surfaces that he or she may never have tried. Be sure to make note of the printer before you come in as not all papers work well with all printers. \$22.00-\$82.75

On the 10th day... **A D-SLR cleaning kit.** The **VisibleDust** brush is indispensable for all D-SLR photographers to clean dust off the camera's sensor. Price depends on size of sensor. \$87.95-\$136.50 The **Giottos Rocket** blower is very powerful and looks like .... a rocket. Cool \$17.50.

On the 11th day ... **A Susis rotary trimmer.** These great and economical rotary trimmers will light-up the face of any photographer who does her or his own printing. It's also a great stocking stuffer for those who got the present on the 3rd day of Christmas (see above) and has huge socks! As a gift from Beau Photo, take an additional 10% off our already low prices.

**On the 12th day of Christmas my true love gave to meeeeeeee.** Besides a huge credit card bill, the best present of all, a **Beau Photo Gift certificate.** You can have them in any denomination with as many "o's" as you want. And you know those picky photographers will really get what they want, because they can pick it out for themselves.

Well that's it. I hope that helps and if not, well it's Christmas, it's supposed to be about dreams and miracles.

To end, I wish all of you and yours the very best for Christmas and the New Year.

**Ken**

#### REMINDER: CLEARANCE SPECIALS ON IN STOCK CHRISTMAS CARDS

GENERAL PRODUCTS TRIPLE FOLIOS (Brown & Gold, 4x5 and 8x10 only)

**Desperately seeking gift ideas?** The new Moms and Grandmas on your list would LOVE to receive a **Renaissance Mini Album** filled with images of their bundle of joy, perfect for showing off to friends, coworkers and transit buddies! Pet photos are also good candidates for these delightful souvenir albums!

Maybe you plan to "gift" someone special with your 'year in pictures' or your traveling partner with a great souvenir of your recent journey? **Prat Paris** 8x8 scrapbook comes set up with 20 pages, and will hold 'up to 120 4x6 photos' (or a variety of photos, postcards, ticket stubs, etc.). Page refills are in stock, and come with post extensions, so your album can be expanded as needed.

A Very HAPPY HOLIDAY Season to you and your families. I look forward to seeing and hearing from you in the New Year.

**Barb**

**Album Sales**

HI EVERYONE!

I'll be your new film and papers sales person, so just call or send me an email for any questions you might have.

For gift giving this year, come in and peruse our selection of **Lomo** and **Holga** cameras. The Pop 9 gold chrome colored **Lomo** takes nine pictures in one frame! This camera comes in a gold colored box with one 35mm color roll, battery, poster and instruction booklet all for \$64.50. For the gift giving season, all **Holga** and **Lomo** cameras will be 10% off for the month of December!



Also check out our new **Bluefire Police Film** for a unique stocking stuffer. This film is designed for telephoto surveillance at a distance and is a high contrast film with an extremely fine grain. The negatives can be enlarged to approximately 4x5 feet with no image detail lost to the grain. The film comes in a package with two rolls, a bottle of **Bluefire Police developer** and a set of detailed developing instructions.

Have a rock'n Christmas!

**Crystal**

**Film and Paper Sales**

RENTAL NEWS FOR THE MONTH.

Get ready for the holidays! We are booking equipment for the holiday break already so think about what fun lens or camera you'd like to try out. You get to keep it from December 24th until January 3rd and it's only a 2 day rental rate! Work on that project you've been thinking about or add some fun to all those dinner parties you have to go to and take portraits of the kids, dogs, grandparents... If you're looking for a great gift idea for the photographer in your life, get a rental gift certificate. Call Kathy in rentals or Carol for information. (please note that the renter is still required to leave a deposit for the rental when it is picked up unless they have an account)

**Have a Happy Holiday!**

**Kathy**

**Rentals**

Merry Christmas from "da back"

Once again with "that" time of year fast approaching, I would like to extend to all of you a Happy Holiday Season! Here are the perfect gifts for that special little photographer / student in your life:

Nikon F5 bodies	starting from	\$700.00
Nikon FM bodies	starting from	\$299.00
Nikon FE2 bodies	starting from	\$300.00
Nikon F3 bodies	starting from	\$500.00
Nikon F80 body		\$200.00
Nikon F70 bodies	starting from	\$150.00
Nikon D2H body		\$2000.00
Nikon D1x body		\$1200.00
Canon Elan w/28-85, 80-200		\$500.00
Various Nikon prime lenses	starting from	\$100.00
Nikon SB series flashes	starting from	\$200.00
Various student kits (body + lens)	starting from	\$200.00
Entry level low power strobe kits	starting from	\$300.00
Hasselblad kits (body,back,lens)	starting from	\$1200.00
Softboxes & Octa-domes	starting from	\$150.00
Enlargers 35mm&4x5 (complete)	starting from	\$250.00
4x5 rail cameras w/lenses	starting from	\$1000.00



**Chris**

**Pro Sales**

DIGITAL NEWS

**Christmas Digital Gift Ideas and Specials**

Lexar 1Gb 80x CF Card	(save \$50 after rebates!*)	\$114
(*Save \$25 <b>plus</b> an additional \$25 Lexar mail-in rebate!)		
Kodak RFS-3600 Film Scanner (3600dpi)		\$199
(clearance – save hundreds!)		
ColorVision Spyder2 Monitor Calibrator	(save \$20)	\$195
EZPNP DM180 40Gb Portable Storage Drive	(save \$25)	\$425
Epson P-2000 40Gb Multimedia Storage Viewer		\$569*
(*Save \$30 <b>plus</b> an additional \$70 Epson mail-in rebate!)		
Nikon D70s Digital SLR Kit with 18-70mm Zoom		\$1,429
(save \$60)		
Canon EOS-20D Digital SLR Body	(save \$50)	\$1,599

**And for that really special someone** at Christmas, for whom you were going to buy a brand new BMW but just couldn't quite afford it, a slightly less expensive alternative...

Hasselblad H2D 22Mp Medium Format Digital SLR \$28,995 (save \$1500)

**Other Digital News**

For those of you eager to try out Apple's new **Aperture** software, the time is close at hand. By the time you read this newsletter, we should have had some hands-on with this highly anticipated new software. Check out Apple's website – they now have an Aperture compatibility tester available for download so you can determine if your hardware is "up to snuff". If it is and you can't wait, call and reserve your copy today!

A new and much improved version of the popular **Photo Mechanic** software will be soon available (v4.4) and a beta is available for download already.

Although it is not strictly "digital" news, the excellent new **Canon 24-105mm f/4L Zoom** is finally back in stock (\$1,499) and it pairs up beautifully with the EOS 5D. It would make a **really** nice Christmas gift too, would it not?

**Mike Mander**

**Digital Imaging Dept.**

Calendar

**On going**

**The Monte Clark Gallery** is pleased to announce a group exhibition entitled Decay. The show features works by the following Artists; Roy Arden, Karin Bubas, Chris Gergley, Greg Girard, Anna Hunt, Scott McFarland, Evan Lee.

[www.monteclarkgallery.com](http://www.monteclarkgallery.com)

Presentation House

**Stephen Shore**  
Biographical Landscape:

The Photography of Stephen Shore,  
1968 - 1993

**November 12 – January 15/06**

[www.presentationhousegall.com](http://www.presentationhousegall.com)

**Up and coming**

**Winter Salon exhibition**

**Exposure Gallery**

851 Beatty Street

Vancouver, BC

[www.exposure-gallery.com](http://www.exposure-gallery.com)

December 9-18th

**CAPIC**

As part of their ongoing speaker series **CAPIC** will be presenting an evening with 3 Stock photography agencies some time in January. Watch for details!

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