

BEAU PHOTO SUPPLIES INC.

1520 W. 6TH AVE.
VANCOUVER, BC
CANADA V6J 1R2

PHONE: (604) 734 7771
FAX: (604) 734 7730
www.beauphoto.com



March
2004

Upcoming Events

PPABC

Don't forget to mark off March 26th to 30th for the annual **PPABC** Convention and Trade Show. This year's event promises lots of great speakers including, **Olympus Visionary Paul Eekhoff**, and digital wedding master, **Kevin Kubota**. You'll get your chance to see most of the Beau gang at the trade show in Richmond on Sunday, March 28th. For more information, check out www.ppabc.com

Olympus - Meet the Pro Night

Olympus invites you to a free seminar with **Olympus Visionary, Paul Eekhoff**. The seminar will include the creative and technical elements of Paul's work along with information on the award-winning **Olympus E1** digital camera system. More info to follow in the next week or two...check out www.beauphoto.com for the latest up-to-date info. Monday, March 29th 7:30pm-9:30pm at Sheldon Wood's Studio

New in Rentals

Be the first on your block to shoot with the new **Nikon D2H digital camera**. It's a very fast camera with impressive ergonomics as well. Starting with the super short 37ms shutter lag, you can shoot at 8 fps for up to 40 frames to capture exactly the moment you are looking for. It has a new 4.1 megapixel, Nikon designed, LBCAST sensor that promises the best of both worlds: the speed of a CCD and the smooth noise-free image quality of a CMOS sensor. It rents for **\$200/day in a kit** with 2 memory cards, a card reader and other standard accessories.

If you are a Nikon shooter who is looking for the ultimate in resolution and don't need the ultimate in speed, we still rent the 12 megapixel (effective) **Fuji S2 Pro**, which will work with your Nikon lenses.

Kathy

Rentals

Big News From the Film & Paper Dept.

New at Beau: **BERGGER** b&w film (BPF 200), fiber paper and fine art inkjet paper!! BPF 200 is similar to Kodak's discontinued Super XX. It is a thick emulsion, silver-rich film with almost no "shoulder". This film is ideal for use with Zone system controls, platinum printing, digital scanning and pinhole photography. **Bergger's Prestige** b&w photo papers are double weight (300 g/m²) with a superb fiber base that gives outstanding results. It's available in neutral or warm-tone, with the warm-tone being available with either a neutral or ivory base. **Bergger's** revolutionary inkjet paper is produced for them exclusively by legendary paper makers **Arches**. **Bergger's** High Definition coating applied to this luxurious 300 g/m² mould-made cotton paper creates extremely smooth tonal transitions that will last a lifetime.

ALSO, don't forget about our **Fuji Provia 4x5** sale. Now only \$44.18 for **50 sheets!**

Serena

Film and Paper Sales

Hot New Camera Bag

I've been wanting to tell you about a great little camera bag -the **M7 SUB** (sports utility bag) for the sports enthusiast. It is perfect for photographers who want to take pictures when they are out skiing, snowboarding, snowshoeing, rock and or ice climbing, canoeing or kayaking. (did I miss anything?) I used one while cross-country skiing up at Manning and I was impressed with how comfortable the **SUB** was. The bag straps on like a harness and is fully accessible from the front. The **SUB** is perfect for a small digital or range finder style camera. Only \$59.50.



Ken

Product Sales

N
E
W
S
L
E
T
T
E
R

BEAU

PHOTO

News from the back !!!!

Inventory Blow Out

Well, Carol and I made it back safely from Las Vegas and the show (PMA) was excellent. Lots of new things in every aspect of our industry. Unfortunately TOO MUCH to tell you about here. So please give me a call and I can answer any questions you may have.

Power pack inventory BLOW-OUT Beau Photo has a few power pack systems and pieces on pre-inventory clearance.

Speedotron 805 travel kit:	\$1999.00		
800 w/s pack, 2 each of 202vf heads, stands & umbrella's, carry case.			
Speedotron 2405cx (3) packs only	\$2199.00ea.	Norman P800D pack only	\$999.00
Norman 1212 pack only	\$1399.00	Norman LH2K head (series 450)	\$149.00
Norman LH4000 (series 900)	\$699.00	Norman LH2400 Blower	\$169.00
Balcar Concept B3 Porty Kits (2):	\$3899.00 ea.		
3600 w/s pack, A/C adapter, charger, 1-800w/s head, 1-1600 w/s head			

Chris

Pro Sales

Digital News

Imacon "Instant" Rebates until March 31, 2004

There are some great deals to be had on top-end Imacon scanners! If you buy the **Flextight 646** (6300dpi, up to 4x5" film scanning, autofocus) you will get **\$2000 US off** the purchase price. If you decide on the **Flextight 848** (8000dpi, 4x5" scanning, cooled CCD, autofocus, optional batch feeder and more!) you will get a whopping **\$3000 US off** the purchase price. Note that these "instant" rebates apply at the time of purchase, so you do not have to wait for them to send you a cheque – **just pay less right away!** This could be especially helpful in reducing lease payments for example...

New! Canon EOS-1D Mark II

One of the hottest cameras soon to hit the street has got to be the new EOS-1D Mark II. This camera will offer the unparalleled capability of shooting at **8.5 fps for 40 shots** with a whopping **8.2 millionpixel CMOS sensor!** It is armed with a formidable new internal processor (Digic II) that will allow it to digest the enormous volumes of image data at the required rate. Estimates indicate that at full speed, it is capable of fully processing 100 Mb of image data each second continuously – that would be an impressive number even for a full-blown desktop computer!

This might truly be the first general purpose digital SLR for the pro - any pro. On one hand capable of blistering frame-rates and sporting a rugged body for sports/ action and photojournalism and on the other hand, boasting a high enough resolution to please most portrait/ wedding/ commercial photographers. The good news is that it is (relatively speaking) not all that expensive either - **\$6199** for the body. Look for it to start shipping in April some time...

Printer News

Update on availability of the **Epson Pro 4000** 17" wide inkjet that was discussed in the last newsletter: now it looks like **end of March** sometime due to unspecified delays.

New at PMA was the **Canon i9900 8-colour photo inkjet printer**. Not only does this new 13" wide Canon printer have the usual 6 inks (C,M,Y,pC,pM,K) but it also **adds red and green ink cartridges** into the mix! Adding these two vivid primary colours should allow this new printer to produce much richer red and orange tones as well as more vibrant greens. It is also faster than its predecessor and is estimated to be able to print a top quality borderless **13x19" print in less than 3 minutes!** How's that for speed ?! Exact pricing is still to be determined (should be similar to the current i9100) and it should start shipping in May some time.

Mike Mander

Digital Imaging Dept.