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LAMINATES

Great news for all of our clients that miss the "old style" leather laminate! After much searching, we have finally located a company that offers the same finish. Inventory should be arriving by the end of February. It will be available in 24-1/2" x 45 yd rolls and we are hoping to carry it in 9" x 22" sheets in the near future.

ALBUMS

NEW ADDITION - RENAISSANCE THE BOOK - Digital Albums

As an upscale accompaniment to our increasingly popular Renaissance albums, we are pleased to offer "Renaissance The Book" for our discerning customers. From their offices in New York, Renaissance the Book both designs and manufactures totally custom lab, digital, flush, and mat mounted albums using only the highest quality album components and lab equipment. If you would like more information, give us a call and check out Renaissance Albums on our web site.

DF PRIMO LINE - back up and running

Contrary to popular belief, the Primo Line of albums that DF used to manufacture is still available. A new Canadian manufacturer with the same equipment is up and running and in fact, we will be re-stocking our shelves within the next few weeks.

Barb

Album Sales

Polaroid Steps Up To The Bat!

Polaroid has begun shipping its DMP (Digital Mini Passport)

This is Polaroid's first ever camera and printer rolled into one! Now you will not only be able to preview the image before you print, you will be able to print multiples of the exact same image, as many times you want and in a combination of sizes. The DMP has a larger image surface so now the 2 x 2 inch American passport size pictures can be produced with no border between the subject. With the DMP's zoom lens, photographing children and babies, along with the larger head size required by the Canadian passport office will be no problem. We will be having an information night soon so watch for a mail out, or better yet, be proactive and call to let me know you are interested and we will put you on the top of the list for an invite. See you there!

Ken

Product Sales

Film and Foto News

I just can't stop talking about the Lomographic Society, those savvy makers of the quirky multiple lens cameras, the ActionSampler and SuperSampler (now \$39.50 and \$59.50, respectively). Always on the look-out for interesting cameras to promote, they have put together an eye-catching Holga kit complete with flash camera, film, tape, batteries and a full-colour book aptly titled "Mes Vacances Avec Holga", pages of inspiration for the novice Holga user. They're new to Beau and only \$69.50. And then there's the Russian Lomo LC-A (Kompakt Automat), it will fit in your pocket and all you have to do is put it on auto and you'll be able take up to a 30 second exposure (it's what all the cool kids use).

Our most exciting film sale just keeps getting better: **Fujichrome Provia 4X5 (50)** now only \$49.50 per box! And don't forget that **Fujichrome Astia 100F** and the new **Velvia 100F** are also still on sale in a variety of formats.

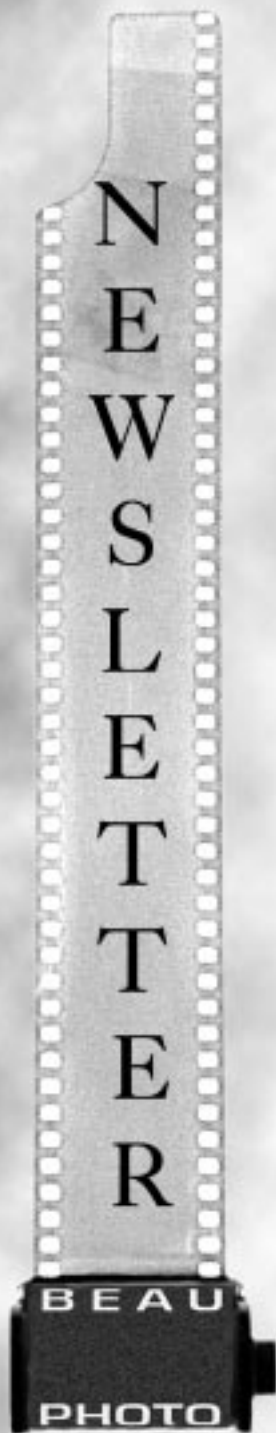
Serena

Film and Paper Sales



February

2004



News From the Back

New In Rentals

Power to go...

New from **Dynalite**, the XP1100 is a portable battery pack that you can plug your AC powered lights into and free yourself from that wall socket! This pack is able to provide power up to 1100 watts using a pure sine wave inverter, so you can run a Dynalite 1000 WS pack with a few heads (or a **Hensel** monohead, or a radio or...), and on full power, it is good for 200 flashes (with limited modeling light use). It rents for \$55/day with two batteries. Give the rental department a call for more information.

Kathy

Rentals

Old In ProSales

Well it is that time again..... Based on the number of phone calls I've been receiving from people looking for used gear, I thought it was time to make a list of what we have to offer in 35 mm. bodies; lenses and digital SLRs. Call me if you need more details on the gear.

35mm:

Nikon F100 w/mb15's (2)	\$1400.00ea.	EOS 1V w/E1	\$1000.00
Nikon F4S body	\$900.00	Canon EOS1N r/s	\$1200.00
Nikon FE bodies (3)	\$300-\$500.00	Canon EF 20mm f2.8	\$500.00
Nikon F3 w MD4	\$700.00	Digital	
Nikon FM w50mm f1.8	\$400.00	Nikon D1H body	\$2200.00

Chris

ProSales

Olympus E-1 \$400 "Push, pull or drag" Trade-in Promotion !

Bring in your beat-up, weather-worn, obsolete or just plain old-and-tired, 35mm film or digital SLR –any model- and you will receive a **guaranteed \$400 trade-in** allowance, courtesy of Olympus. If your trade-in film camera isn't too old-and-tired and it's something we feel we can readily sell, you may even get more than that back, courtesy of Beau Photo! In order to receive the trade-in value, all you are required to buy is an Olympus E-1 SLR body and their excellent 14-54mm f/2.8-3.5 Zoom lens. This combination sells for \$3199 before rebate, so your final price would be only \$2799 after trade-in.

Also, look for new lower pricing on the E-1 system across the board – lenses, flashes, and accessories. The Canadian prices are being lowered slightly to bring them more in line with the U.S. pricing. What does this mean? It's a great time to upgrade your old gear to a new Olympus E-1 system!

Call Mike or Chris for more information on the E-1 or drop by and see some print samples!

New Nikon D70 Digital SLR, SB600 Speedlight, DX Nikkor 18-70mm f/3.5-4.5 Zoom

Nikon has just made public a pre-PMA press release covering a variety of new digital SLR gear. Despite the fact that the model number is lower, in most ways the D70 should be seen as a successor to the D100 – but at a lower price! With an updated 6.1 million-pixel CCD, faster processing and card writing, a much larger buffer for longer bursts of shooting, faster flash-sync (1/500th sec) and top shutter speeds (1/8000th sec) as well as numerous other enhancements and a body-only selling price of well under \$2000, this should be a popular camera. For a change, we have also been told that it would not be in short supply! Call us for more details on these new products...

Mike Mander

Digital Imaging Dept.