

May 2003



## BEAU PHOTO SUPPLIES INC.

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### RENAISSANCE ALBUMS ARRIVE IN WESTERN CANADA!

Yes, you heard right! Beau Photo is western Canada's only dealer of **Renaissance Albums**. The albums are skillfully handcrafted using the finest materials, and come with a lifetime guarantee. The library bound covers and the Milano removable page albums are great complementary albums for any photographer. Come see for yourselves at our **PPOC** trade show booth, stop by the store, or check out their website at:

www.renaissancealbums.com

### LEATHER ALBUM DESIGNS

We were very impressed with **Leather Album Designs** products at the PMA show and thought you would be too! For an excellent library bound, genuine Italian leather embroidered album come by our booth and see the Classic Collection. In fact, check out the whole line! The experts from **L.A.D**. will be showing all their fine albums at the Whistler show. Beau Photo can easily order anything from their collection just for you. Just say the word!

www.leather-album-designs.com

#### KOLO

The long awaited **Kolo** brochure is in production and will be mailed directly to you from the factory. Let me know if you would like one and I'll make sure you get on the list.

**Barb Batchelor** 

Album & Folder Sales

## LAMINATOR & LAMINATES - PPOC Trade Show Specials

The search has ended! We have found an excellent, well-made, easy-to-use, and get this, inexpensive hand crank laminator. Come see for yourself at our booth in Whistler. As well, we'll have a good quality supply of laminates in stock in time for summer wedding season. As an added bonus, we're moving all in stock laminates at 15% off (25% off on canvas rolls!) to make room for the new product. Get them while you can!

## New in Rentals

To go along with our **Canon 10D** digital camera, we have ordered a **Canon 14mm** lens and a **Canon** 100mm macro lens which should be arriving any day now. If you are thinking of buying a **Canon 10D**, rent it first and give it a try. It will convince you that the 10D really is a great camera and if you purchase one within a month of the rental, we will refund your rental fee!

Just a **reminder** to everyone that our **weekend rental rate** from Friday afternoon to Monday morning is only a **one day charge**. Take advantage of this great deal and try something new!

Kathy

# News from the back !!!

Well it's that time again, we're heading up to Whistler for the big convention. Check out our booth for the latest digital SLRs from Canon, Fuji, Nikon and Olympus. What else will Beau Photo be showing? Pocket Wizard radio slaves, the famous Beau Bracket, Lowepro Pro-series bags, tripods, stands, lighting, albums and a whole lot more. Everything but the darkroom sink (we haven't sold one of those in ages).

**Now** what would a trade show be without a **SPECIAL DEAL?** The **Hensel** monoblock 3 light kit. This kit includes 2 -500 w/s heads and 1-250 w/s head, 3 stands, an umbrella, a 7" reflector and grid and a small soft box all neatly packaged in a hard shell roller case, reg. \$2549.00 now \$2399.00. Save over \$150.00 **And hey** we'll even pay the shipping to you!

Please visit our booth for more trade show specials, say Hi to Carol, Kathy, Mike and Ken and don't forget to have fun.

Chris Pro Sales

## Digital News

#### Imacon Ixpress96 Medium Format Digital Back • NEW!

We now have a demo Imacon Ixpress96 medium-format digital camera back in stock. The Imacon is an elegant portable digital-back solution for photographers who don't want to be tied down to the studio and want to capture extremely high quality, high resolution images in the field. The Imacon sports a 16 million pixel CCD giving a file size of 96Mb in 48 bit colour. It comes with a small pack that clips onto your belt which sports a large enough hard drive to capture 1000 full resolution images! Various Li-Ion battery options are available for the belt pack that allow for up to 8 hours of continuous use.

The pack connects to the digital back with a thin and flexible swivel-mounted cable that is quite unobtrusive. The ISO can be adjusted from 50 to 400 and the digital back also has a very accurate LCD histogram display as well as customizable audible over and under exposure warnings. Adapters are available for virtually all medium-format cameras including the Mamiya RB as well as older Hasselblad bodies such as the 500C.

Interface to the computer is accomplished with a built-in firewire port and downloading thumbnails and assembling a contact sheet is very fast. Imacon's FlexColor software is superb and allows for a wide range of corrections and batch processing of images. In addition raw images can be archived and processed at a later date as required.

The image quality is spectacular and is miles ahead of any digital SLR that I have tested to date. The images it produces have extremely good colour accuracy and are exceptionally sharp with virtually no noise or any other visible artifacting even with long exposures of several seconds. If you want to shoot digital but obtain medium-format image quality for making huge enlargements, this is the solution you should be looking at. Depending on accessories, it is priced at around \$24,500. Call to arrange for a demo...

#### Clearance Sale • Leaf C-MOST 6.6 Mpixel Digital Camera Back

At the other end of digital-back pricing, we have a demo Leaf C-MOST on sale. The C-MOST produces 36Mb file in 48-bit colour and can be adapted to most medium-format cameras as well. It works only in tethered mode using a firewire cable, so it is primarily a studio camera. The image quality is better than you might think from just the megapixel count alone and the included software is excellent, so at a clearance price of just \$9,999 (was \$13,995), it's a steal! Again, call to arrange a demo...

Mike Digital Sales