

# NEWSLETTER

## Save 25% on Lowepro Reporter series bags !

### Now is the time to buy a new Reporter bag!

The totally redesigned Reporter series of bags are a great fit for your camera transporting needs. They are available in six different sizes, so you are sure to find the right size for your gear. Whether you are heading out for a big shoot, or just tooling around the city with a camera and an extra lens, there is a size that fits. Created for photojournalists and news photographers, the Stealth Reporter Digital series of bags are designed to withstand the elements while providing quick access to lenses and digital accessories. Although the Stealth

Reporters are designed to be light weight, they are still heavy on features and durability. Durable ballistic nylons, high density closed cell foams, deluxe shoulder strap, metal hardware and an All Weather Cover™ ensure that this is one tough bag. After all, the last thing you need to worry about is your camera equipment. During the month of May, Beau Photo is offering 25% off on all the sizes of Lowepro Reporter bags. So come in soon while there is the best selection.



### Changes at Beau Photo

By the time you read this many of you will already know of the changes here at Beau Photo ( see Ron's article ). We will all miss Ron. I will be moving to the back to take over Pro Sales. Though I will miss greeting you as you come in half asleep at 8:30 in the morning, after a 12 hour shoot the night before. You will just have to stumble a few more feet to see my beaming face. I expect the transition to go smoothly, but there is still a bit to learn about certain differences between models and custom settings that do what? This is also the last issue of the newsletter with me at the helm. It has been fun and has evolved a great deal over the last 6 years. From a one page b/w mail-out to a 8 page (thank you Mike) print / email monthly colour Newsletter. Dennis will be taking over from me so it will be great to see him run with it with a renewed enthusiasm!

**Ken**

**Purchasing and Sales**



### News From The Camera Museum!

Amy Corder the director of The Camera Museum has recently launched a web site re-design where photographers are now able to upload and exhibit their work in their own personal gallery space and also exhibit the camera that they used to make their images. The gallery space is available to photographers who photograph with antique or plastic cameras, work with pinhole and for the collector to show off what vintage photographic items they may have.

Your participation is vital to the members and users of the The Camera Museum. Imagine having all of your services and products in the same place, just being one click away from anything they may need. Please review the advertising section by using the link below. You will find a variety of locations and prices of desired ad space. Amy Corder adds "I sincerely hope my efforts and enthusiasm have inspired your participation".

Please use the link to find out more about The Camera Museum. [www.thecameramuseum.com](http://www.thecameramuseum.com)

### FILM AND PAPER NEWS

#### **Fuji Instax Cameras have now arrived!**

Price: \$47.25

	1-19	20+
Instax Film (20 photos):	\$22.50	\$20.70

#### FILM SALE

Fuji Pro H 400 135-36	\$10.00	Kodak Portra 400VC 135-36	\$9.15
Fuji Pro H 400 120 Pro Pack	\$33.88	Kodak Portra 400VC 120 Pro Pack	\$32.26
Fuji Pro S 160 135-36	\$9.02	Kodak Portra 160NC 135-36	\$8.71
Fuji Pro S 160 120 Pro Pack	\$30.60	Kodak Portra 160NC 120 Pro Pack	\$30.73

#### EXPIRED FILM

Kodak E100G 120 mm film (pro pack of 5) \$26.05

Expiry date: January 2008

Fuji Provia 100F 135-36 \$6.63

Expiry date: August 2007

Fuji 64T 4x5 (10 sheets) \$10.00

Expiry date: March 2007

**Krista-Belle Stewart**

**Film and Paper Department**



## RENAISSANCE ALBUMS

### **Self Mount Albums**

While quantities last, all 2007 models of the premium Hudson self mount album will be 20% off. The adhesive on these albums is archival and lasts a lifetime without discoloring prints! Also, 2007 mini albums are selling out fast. These albums will also be 20% off while quantities last.

### **Digital Flush Mount Albums**

Digital albums are rapidly becoming more popular with wedding clients all over North America. If you'd like to showcase Renaissance's hand made custom digital albums to your clients but don't feel ready to order studio samples for yourself, albums are available to rent out free of charge. When you are ready to go ahead and order your own studio sample, 50% will be discounted off of the final price of your album. If you'd like a demonstration with the Soho software please just let me know and we can set up an appointment.

Renaissance's full catalog is available for viewing at [www.thebookalbum.com](http://www.thebookalbum.com) <<http://www.thebookalbum.com/>>. If you wish to receive Canadian pricing please just contact me. We are making environmentally friendly changes here at Beau so I strongly recommend PDF versions of both the price lists and the catalog. You may email me requests at [ola@beauphoto.com](mailto:ola@beauphoto.com) <<mailto:ola@beauphoto.com>>

**Ola**

**Renaissance Albums**

## NEWS FROM THE BACK

### **PRO SALE NEWS My fond fairwell.;**

I will be leaving Beau Photo on May 2nd and becoming a customer again. It will be sad to leave the talented group at Beau. I will also miss all the great people who shop at Beau. When I look back at Beau I'll remember the first time I went shopping here in 1988 (yeah, I'm old). I was living in Fort St John. After buying a flash system from Angie I returned home. Three months later I had a problem, and in the middle of a very busy time, after calling Beau, Angie had a loaner system there for me the next day. I kept the system until mine was fixed, and a lasting memory of great service. Angie and Carol have been a pleasure to work for. Working with Mike, Kathy, and Pat, I can't remember a day without laughing ALOT. Without Ken, Barb, Dennis, Krista-Belle, Ola, Bill and Dene Beau wouldn't be the unique place it is. Ken will be replacing me, so if you're wondering about the new Canon 5D call him. Take care,

**Ron**

**Pro Sales**

## RENTAL NEWS

Well, we are sad to see Ron is leaving, we won't be able to torture him with our music selections from iTunes radio anymore! We wish him well though and hope that he is successful in his future endeavours. To make us feel better, we decided to buy a little something - as soon as it arrives, we will have a Dynalite Uni400 head and Jackrabbit battery packs available to rent. The Uni400 is a nice little head that can be used with AC power (for 400ws of power) or connected to the Jackrabbit pack (320ws max. or -1/3 stop) so you can go anywhere. This will rent as a kit, with the head and reflector, and two battery packs for \$60/day. The head is similar to the Dynalite 4040 so it will fit softboxes and the beauty dish, as well as 7" grid reflectors. Call us if you have questions about this kit, and don't forget our website - we keep it as up to date as possible which means you can check out the latest in rental digital cameras that seem to come and go so quickly!

**Kathy**

**Rentals**



DIGITAL NEWS

**DEMO Clearance! Hasselblad H3D/39 Digital MF SLR (demo – only \$19,000 !)**

If you are in the market for a top-end medium format digital back system, look no further! We have a tremendous deal on a demo H3D/39. This kit has Hasselblad's excellent 39 megapixel digital back that can either shoot stand-alone to CF cards, tethered to a computer or tethered directly to a Firewire hard-drive without a computer. The kit includes the H3 medium format AF body, an HC 80mm f/2.8 AF standard lens, the HVD90X prism viewfinder (the clarity of this finder has to be seen to be believed!), a 2Gb SanDisk Extreme IV CF card, a Li-Ion Battery pack and charger, a Firewire tether cable, software and more.

New, a 39Mp Hasselblad kit is \$34,000 but our demo can be had for a mere \$19,000! Even though it is \$15,000 less than the price of a new unit, it still includes a full 1 year warranty from Hasselblad and extended warranty options are also available. Apart from a small cosmetic scuff on the the back of the camera, it is still in very near new condition and, of course, perfect operationally. You will get big, beautiful, 223 megabyte 16-bit TIFF files from this back with exceptional dynamic range, smoothness and clarity. The image quality really needs to be seen to be believed. Our H3D/39 demo can be had for significantly less than a 22Mp Hasselblad digital back would be on its own with no camera or lens, so hurry and take advantage of this rare offer!

The H3D digital body takes the new digital-specific lenses from Hasselblad, like the exceptionally sharp and well corrected 28mm ultra-wide, as well as all other H-system lenses and accessories – even film magazines! In additional, the digital back can be removed and used on a sliding-back adapter in conjunction with a view camera, if so desired.

We rent one of these cameras as well, so if you have a need to test it, rent it for a day or weekend to put one through its paces. If you buy one (even our demo) we will credit you back for one day (or weekend) of rental.

At that price, this demo will probably not last long (indeed it may already be sold when you get this newsletter), so call us quickly if you are interested!

**Mike Mander**

**Digital Imaging Dept.**

**Calendar of Events**

**Up and Coming:**

**Grad shows:**

**Emily Carr Institute:**

"Primed" 2008 marks our inaugural graduate student exhibition for the Master of Applied Arts Program! The Graduate Exhibition takes place May 1-11 at the ECI Studios, located at 1535 West 3rd Avenue.

Opening reception: April 30, 7pm

The building is open to the public from 10am -6pm daily. For additional information, please call 604.844.3075.

The ECI Undergraduate Exhibition opens May 4 and runs through May 11 at our Granville Island campus, 1399/1400 Johnston Street. This exhibition features the work of over 350 graduating students.

Opening reception: May 3, 7pm

Buildings are open to the public, 10am-6pm daily. For additional information, please call 604.844.3075.

**Langara Grad Show "Post".** May 1- 14th  
An exhibition of photography from the 2008 graduates of the Professional Photo Imaging Program. This year it will be held in the Moat Gallery (Vancouver Public Library) on May 8th starting at 7 for more info go to [www.langaraphotograds.com](http://www.langaraphotograds.com)

**Presentation House Gallery** presents "Moodyville" works by Karin Bubas, Jim Breukelman, Babak Golkar, Mike Grill, Kyla Mallett, Jeremy Shaw, Dan Siney. Opening Reception May 2, 8pm  
Show runs May 3rd till June 15th

Presentation House Gallery  
Fundraising Auction at the Metro restaurant  
200 Burrard Street Saturday May 24, 6:00 PM  
Tickets \$150. Dress Cocktail  
On line preview: [www.presentationhousegall.com](http://www.presentationhousegall.com)

**Tau Gallery** presents "Derelict" a photo exhibition of works by Tanya Goehring and Kevin Lanthier. Opening May 2nd 7 - 11 pm  
Show runs through June 6th  
590 West Broadway

Exposure Gallery Presents "Street" a group show  
Opening reception Friday May 2nd 8pm.  
Show runs till may 18th [www.exposure-gallery.com](http://www.exposure-gallery.com)