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ALBUMS & FOLDERS UPDATE

TAKE ADVANTAGE OF THE DISCOUNTS!

Discontinued **DF MAESTRO** Album supplies (regular, in-stock items only) have been discounted by a whopping **25%**! Take advantage while stocks last!

NEW STUFF

If you didn't see them at the **PPABC** Convention, make a point of dropping by to see the new **RENAISSANCE DIGITAL ALBUM SYSTEMS!** Three styles are available: "SOHO", "FINE ART" and "GALLERIA". They're gorgeous!

If you're not a local artist, you can access "**Renaissance Albums/The Book**" via the links from our website to see the illustrations. Contact Barb at **Beau Photo** to request your own copy of the Digital Albums information package.

Barb

Album Sales

WHAT'S NEW IN DIGITAL

With all the changes in the digital world it certainly is hard to keep up, and even harder still to find a product that doesn't involve a complicated sequence of procedures, in order to "make your life easier". But we found one! While hosting digital wedding and portrait photographer **Kevin Kubota** at the **PPABC** convention, Kevin showed us a great little product the **ExpoDisc**. This is an easy way to get the "perfect" white balance with a minimum of effort. Just slip the **ExpoDisc** on the front of your lens, select your custom WB, point the camera at your subject and make an exposure. Your camera will do the rest. Yes, it's that simple! The **ExpoDisc** sells for only \$169.50

Ken

Product Sales / Purchasing

DIGITAL EQUIPMENT LIQUIDATION

The following equipment is being sold at or below our cost. All Items are "old" or "demo" stock. Some will still carry the manufacturer's warranty and the others will be sold with a "30 day" warranty or as is. All items are sold on a first come first served basis.

Canon S900 printer	\$200.00	Canon i9100 printer (new)	\$499.00
Canon 9900f flatbed scanner	\$299.00	Olympus P400 printer	\$399.00
Fuji 6900 digital camera	\$599.00	Fuji S602 digital camera	\$699.00
Fuji S1 pro body only	\$899.00		
Minolta Dimage scan Dual II film scanner		\$299.00	
Minolta Dimage scan Elite II film scanner		\$599.00	
Olympus C211 digital camera		\$399.00	
Kodak RES 3600 film scanner		\$399.00	
Epson 3200 flatbed scanner		\$549.00	
Nikon LS 30 film scanner		\$399.00	

Polaroid sprints can 35 call...too cheap to advertise

Chris

Pro Sales

THE FUJI SPRING PORTRAIT SALE IS HERE!!

Reala 135-36	\$6.95	Reala 120pp	\$27.27		
NPC 135-36	\$7.96	NPC 120pp	\$25.91		
NPS 135-36	\$7.96	NPS 120pp	\$25.91	NPS 220pp	\$54.47
NPH 135-36	\$7.64	NPH 120pp	\$28.67	NPH 220pp	\$62.81
NPZ 135-36	\$8.58	NPZ 120pp	\$29.65	NPZ 220pp	\$62.86
ACROS 100 135-36 (b&w)	\$4.59				

Also on sale: **Kodak** Portra 400 UC 135-36, only \$6.00 a roll! And don't forget about our **Kodak** Ektachrome 2 for the price of 1 sale, we sold out of E100VS but there's still some E100G left. You better hurry...

Serena

Film Sales



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DIGITAL NEWS -- MAY 2004

Olympus E-1 Digital SLR Price Changes

As of May 1st, Olympus has changed the way the E-1 is priced. Recognizing people's interest in lenses other than the previously bundled 14-54mm zoom, Olympus has now set a body-only price of \$1999. One can now choose to buy the body plus the 11-22mm zoom lens, for example, and not feel left out of the sweet 14-54 bundle pricing. In addition, there will be end-user rebates if one buys a body and lens combination. Contact us for more information or to set up a "test drive" of this excellent SLR system.

New! Apacer Disc Steno CP200 - \$399

What the heck is a "Disc Steno"? It is an inexpensive way of backing up digital camera memory cards while traveling, that's what. This compact device is essentially a portable, battery-operated CD burner (CD-R and CD-RW) which has slots for numerous different memory cards (CF, SM, SD etc. - 5 in all) and is able to burn CDs directly from your memory cards. There is a "Fast" copy mode as well as a "Secure" copy mode (highly recommended!) which will read back the CD just burned and compare the data to what is on the memory card to ensure that the burn was successful. If you have a large capacity card (1Gb or higher which won't fit on a single CD-R) the Disc Steno will automatically prompt for additional CDs as needed to copy all the data. Multiple CD burn sessions are also supported so you can fill up a CD slowly if your shooting speeds are modest or you are using smaller memory cards.

There is no need to worry if you are using older, slower memory cards since the Disc Steno supports buffer under-run prevention. The drive will burn CD-R disks at 24x and CD-RW disks at 10x. It includes a USB 2.0 interface and can also be used at an external CD burner for your computer as well as sporting a video-out port and a remote control to play back slide shows on a TV set. It includes a removable, rechargeable Lithium-Ion battery pack with enough capacity to burn 3-4 CDs on a charge.

Compared to the portable hard drive download devices, the advantages of using the Disk Steno on a trip, for example, are unlimited capacity (just drop into a computer or office supply store and buy more blank CDs if you run out) and piece-of-mind: once your images are burned to a CD-R, they will likely be safer than being stored on a relatively delicate hard drive for longer durations. The disadvantages are that it is slightly bulkier than some portable hard drives and it is relatively slow for downloading - a 256Mb 40x CF card will burn and verify on a CD-R in about 5 minutes.

I have been testing a CP200 for a while now and so far, I have not had any problems. Every card has been successfully burned, it has never crashed and it has never corrupted a memory card either. It is also very simple to use and appears to be well made. We should be receiving some inventory of the Disc Steno CP200 soon. Call the digital department for more details...

Adobe Camera RAW v2.2

Just released is Adobe's new Camera RAW plugin for Photoshop CS (v8.0). This new version will support numerous additional brand-new cameras and has other tweaks to better support the Olympus E-1, Canon D-SLRs and Fuji FinePix SuperCCD interpolation as well as improved rendering of highlight details. Some of the new cameras supported are the Canon EOS-1D MkII, Canon PowerShot Pro1, Nikon D70, Nikon CoolPix 8700 and Olympus C8080, just to name a few. Get this free update off Adobe's website on their Photoshop download page.