

BEAU PHOTO SUPPLIES INC.

1520 W. 6TH AVE
VANCOUVER, BC
CANADA V6J 1R2

PHONE: (604) 734 7771
FAX: (604) 734 7730
www.beauphoto.com



JUNE
2004

Do-da-da Daat-daaa, I'm lovin it!

SUPER SIZED CLEARANCE FOLDERS BEAU FOLDER

Fold over easel-style folder with adhesive.
Holds up to a 6x9 inch photo in either a
horizontal or vertical position.

\$0.05 each
box of 500 for \$20.00



And just like the "Happy meal toys",
once they're gone, they're gone!

Ch-Ch-Ch-Changes....

Come in and see all the changes that we have made at **Beau Photo**! We've put our interior decorator "**Carlito**" through his paces and he's rearranged the shelves and changed a bit of the layout in the supplies area. We hope this will make it easier for you to find the products you need. Don't forget to have a look at our wide range of portfolios and presentation books on our new presentation table. **Wow!**

Ken

Product Sales/Purchasing

And Now..Back by Popular Demand!! Kodak and the Kodaktones
present... E100G & E100VS... singing your favorite song, "2 for the price of 1 sale!"
Bulk up on your 135-36 ektachrome!

Also, our **Fuji** portrait film sale is still going strong!

Reala 135-36	\$6.95	Reala 120pp	\$27.27		
NPC 135-36	\$7.96	NPC 120pp	\$25.91		
NPS 135-36	\$7.96	NPS 120pp	\$25.91	NPS 220pp	\$54.47
NPH 135-36	\$7.64	NPH 120pp	\$28.67	NPH 220pp	\$62.81
NPZ 135-36	\$8.58	NPZ 120pp	\$29.65	NPZ 220pp	\$62.86
ACROS 100 135-36 (b&w)	\$4.59				

Also... F.Y.I. **Polaroid** has changed their 690 film from 125 Iso to 100 Iso, and has discontinued Polacolor 100 3x4.

Serena

Film & Paper Sales

Hot Child in the city?... Hot Camera in Rentals!

Finally arriving in rentals... the Nikon D70! The D70 is a 6.1 million pixel digital SLR body with excellent image quality for the price. This is a great camera for someone thinking of getting into digital. It will rent for \$125/day with the new 18-70mm 3.5-4.5G zoom lens, two cards, card reader, and batteries. Read Mike's review on this camera in the April 2004 newsletter on our website... he likes it! Rent it and find out if it's the right camera for you and then discount the one day rental charge from the purchase price if you decide to buy it within 30 days. Just a reminder: this summer is shaping up to be a very busy year in the rental department so book your rental ahead!

Kathy

Rentals

N
E
W
S
L
E
T
T
E
R



News from the back !!!!!

New from Photek.....The *Digital Lighthouse*. This product was first seen at **PhotoPlus Expo** in New York by Kathy & Carol. I say this because Kathy wants dibs on having seen it first! I then saw it with Carol at PMA in Las Vegas and thought, for its design, construction and price....we have to bring it in. So we now stock it in two sizes. ••The one seen here is the large••

Large Lighthouse 16x18x24 for \$149.99

X-large Lighthouse 18x24x36 for \$199.99

As most of you already know, shooting small to medium size objects without getting ugly reflections or stray light is difficult. Not with the *Digital Lighthouse*. With multiple shooting angles and two "sweeps", one white and one black, you now have total control. Use the sweeps to soften and curve your backdrop so your product stands out. Remove the sweep and then light from below so you have no drop shadows. There are too many combinations to mention, so come in and take a look for yourself.



Chris

Pro Sales

Digital News

New Imacon Flextight 949 Scanner - \$24,999

New from Imacon is the 949 scanner. This scanner is the fastest one they've produced yet, able to scan at a whopping 200Mb per minute through its Firewire interface. It is capable of up to 8000dpi optical resolution and has a DMax of 4.9 – all in a single pass. Like other Imacon scanners, it incorporates their virtual-drum technology where your film is magnetically held on a flexible piece of steel which is then curved around a drum during scanning. This keeps the film flat in the plane of the CCD and perfectly aligned with the optics for corner to corner, tack sharp scans – and no need for mounting oils or gels as would be required with a conventional drum scanner.

Other than speed, this new scanner also boasts a specially designed (diffuse) light source to minimize the impact that dust and scratches have on your scans. As well, it includes their excellent FlexTouch dust and scratch retouching software that works automatically during a scan to give you the cleanest possible resulting files. Also new is an optional mounted-slide batch feeder that can take 50 slides as well as the same optional batch feeder that is also available for the 848 model.

Note that we have 40x60 inch and 40x80 inch prints at Beau Photo if you would like to see the amazing resolution that Imacon scanners are capable of.

With the introduction of this new scanner, Imacon has also dropped prices on some of their other models...

Flextight 343 (35mm and medium format – 3200 dpi)	\$ 6,695 (no change)
Flextight 646 (35mm, medium and large format – 6300dpi)	\$ 12,795
Flextight 848 (35mm, medium and large format – 8000dpi & batch capability)	\$ 18,849

We still have a **Flextight Precision III** in stock which is the immediate predecessor to the 646 and has the same scanning capabilities. This scanner was our demo unit and has recently been cleaned and checked over by Imacon. It would still have full 1 year factory warranty and can be yours for **only \$9,995 .00!**

Mike

Digital Sales