



Photo: Mike Mander

## DECEMBER 2010

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Pt. I **DIGITAL**

Mike M.

**Ho, Ho Ho, Merry Christmas!**

Trying to find something to buy for that special photographer in your life? Well, I could always use more memory cards and I'm eying that new Canon EF 70-300mm f/4-5.6L IS zoom... Oh wait, never mind. Let me try that again. If you don't know what to buy that special photographer in your life, let me give you a few ideas...

**Wacom Intuos4 Tablets** *on sale!*

We have Wacom's latest **Intuos4 Medium Professional** pen tablets on sale for the holidays, in both USB (wired) and wireless versions. The Intuos4 Medium has a pen tablet area of 8.8x5.5 inches and eight user programmable buttons, each with its own OLED display. Each button's display will show you an icon relating to the function it will perform, and Wacom has many different preset configurations for you to download. For example, you can configure the tablet to show icons for your most commonly used Photoshop tools, such as crop, healing brush, cloning tool, so you can simply press the button to select the tool you need. There is also a circular touch pad that, among other things, can be set up to change your brush size in Photoshop. Spin your finger around the touch pad in one direction to make your brush bigger and in the other to make it smaller. All these functions are fully user configure-able on a program-by-program basis, so you can have customs settings for Photoshop, Lightroom, Final Cut Pro etc. For superb fine control when retouching photos, or to help reduce RSI (repetitive strain injury) due to always using a mouse, having a pen tablet is truly a godsend!

**Intuos4 Pro Medium****Sale! \$ 379** (regular \$ 429)**Intuos4 Pro Medium Wireless****Sale! \$ 429** (regular \$ 479)

## Lexar Professional 600x CompactFlash Cards

For those with the latest and greatest in sports DSLR, like a Canon 1D Mark IV or a Nikon D3s, these Lexar 600x cards will give the fastest possible clearing times for the camera's shooting buffer. They are expensive, but these cards are about as fast as it gets. A lifetime warranty, a free copy of Lexar's Image Rescue 4 software and discount coupons for selected Adobe software round out the package.

<b>Lexar Pro 8GB 600x CF Card</b>	<b>Sale! \$ 159</b> (regular \$189)
<b>Lexar Pro 16GB 600x CF Card</b>	<b>Sale! \$ 235</b> (regular \$269)
<b>Lexar Pro 32GB 600x CF Card</b>	<b>Sale! \$ 395</b> (regular \$439) – <i>special order only</i>

Speaking of Lexar, some news is that 233x CF cards are discontinued and have been replaced with less expensive 200x UDMA cards. While not a good choice if you are a sports photographer, these cards are generally fine for those with less frantic pacing when you out shooting. They still come with a lifetime warranty too! In addition, that is the only way of still getting a “small” 4GB card if you have an older camera, and at their low price points they would make ideal stocking stuffers! Lastly, I did some testing with my EOS-7D and it seems to me the 200x card keeps up just fine with HD-DSLR video too.

<b>Lexar Pro 4GB 200x CF Card</b>	<b>\$ 34.95</b>
<b>Lexar Pro 8GB 200x CF Card</b>	<b>\$ 44.95</b>
<b>Lexar Pro 16GB 200x CF Card</b>	<b>\$ 72.95</b>

Lexar has also discontinued their 300x CF cards in favour of 400x and more or less the same pricing and also, firewire card readers are a goner! Yes, you heard that right. Neither SanDisk nor Lexar are making Firewire card readers anymore for some reason. The good news is that if you have a modern Intel-based Mac, the current crop of professional USB 2.0 UDMA card readers are as fast or even a little faster than Firewire 400 readers, although at the moment nothing beats a Firewire 800 reader. If you have an older Firewire reader, you might want to baby it since you won't be able to buy a replacement!

## Nikon Lens Sale & Rebates!

Through until the end of the year, Nikon is offering some very nice rebates on some their top-end (and most popular) zooms. These are “instant rebates” which means we take the rebate amount off your total bill here. There is no paper work for you and nothing to send in.

Instant gratification! *Here is a list of the current rebates:*

Nikkor AF-S 14-24mm f/2.8G	\$100 off
Nikkor AF-S 24-70mm f/2.8G	\$100 off
Nikkor AF-S VR II 70-200mm f/2.8G	\$100 off
Nikkor AF-S VR 16-35mm f/4G	\$75 off
Nikkor AF-S VR 24-120mm f/4G	\$75 off

In addition, we are putting several of these lenses on sale ourselves (all of them are in stock), with discounts amounting to \$100 or more. That makes these lenses about \$200 less than normal! Remember, the following prices do not include the above rebates, which will bring the pricing down even further...

Nikkor AF-S 14-24mm f/2.8G	Sale! \$1739 (regular \$1839)
Nikkor AF-S VR 16-35mm f/4G	Sale! \$1249 (regular \$1349)

## Phase One P30+ Digital Back Sale Hasselblad ‘V’ mount

We have a great deal on a **Phase One P30+** digital back with a traditional Hasselblad V mount. This back is a **31 megapixel** unit that is superb in low light, can be shot in the field since it saves images directly to a CompactFlash card and is battery powered. If you are looking for an affordable way to get that medium format digital “look” (high resolution, shallow depth of field, creamy smooth tonality), or have a plethora of old (but good!) Hasselblad lenses that you’d like to put back into use, this might just be the time to do it.



**Phase One P30+ Digital Back (V-mount)** Sale! \$9,599 (regular \$12,350)

\*\* Call for information on our flexible payment plan for this item! \*\*

Keep an eye on my blog for further updates on pre-Christmas rebates, sales, equipment reviews and more! <http://mikemander.blogspot.com>

## Pt.II PRO SALES

Ken S.

### Santa's List

Santa has asked us to prepare great gifts for the photographers and this year it comes in the form of a Christmas sale. *Check out the list!*

1. **Lensbaby** is a great accessory for any photographer! Muse, Composer or the new Control Freak These are fun to use and sure to make a photographer find her or his creative side! Now till Christmas Eve take **20% off** all Lensbaby products



2. New from **MINI/ MAX** is a **Beauty dish** for your off camera flash. This unique accessory will give you a new look for your off camera flash at a fraction of the cost. Reg. \$99.99 **Christmas Sale Price \$89.95**



3. Accessorize your accessory: add a Grid for your beauty dish for \$44.95

4. Another great product on your list is the **MINI/MAX Octobox and bracket set**. Looking for a more professional look or if you don't want to carry a whole studio around with you for a small job? This kit will help you get the job done without having to lug a lot of gear around. Reg. \$144.95 **Christmas Sale Price \$129.95**

5. Everyone needs a new tripod! All **Manfrotto Tripods and heads** are **10% off**.



6. Since we are in a holiday mood why not pick up a new **Lightrein back drop** and **save \$20.00** on a 10 x 24 ft textured back drop and **\$15.00 off** a solid colour 10 x 24 ft backdrop.

7. The Elves at the **Drop it Modern** factory don't want us to leave them out of the festivities, so all in stock Drop it Modern backdrops are **10% off** till Christmas Eve.

8. Xavier the Elf at Arms has a good point: You just might need a background support kit to hold up your backdrops. So we better put the Manfrotto background support kit on sale!

**Manfrotto 314B Background support kit** Reg. \$317.95 **Sale Price \$269.95**



9. Need more ideas for stocking stuffers? How about **Photoflex umbrellas, reflectors and soft boxes**? Come in and see our **new lower prices**, plus now to Christmas we will **take an additional 5% off**



10. Here is a great little gift! The **Sandisk Multi-card reader**. Transfer your files to your computer quickly, easily and safely with this USB reader. It works with many popular types of memory cards. With read/write speeds of up to 30MB/s\*, this is one of the fastest USB 2.0 readers you can find. Reg.\$33.95 **Christmas Sale Price \$26.95**



11. Need something unique! How about a medium format film camera! All new in the box, **medium format film cameras and kits are 50% off the original price**. Pentax, Mamiya, Hasselblad and what the Roudolf a Nöblex Panarama camera too!



12. Not new, but new for you! All **used and consignment** equipment, yes everything, used and consignment, **take an additional 10% off** these great deals. Come in early for the best selection!

## MiniTTI and FlexTT5-Nikon

**The Most Versatile PocketWizard Radio Ever**

Word -up! The **Nikon TT5** and **TT1** should be here for Christmas!

Call or e-mail me at [prosales@beauphoto.com](mailto:prosales@beauphoto.com) and get your name on a list if you haven't already!



*Finally My wish for you and your family is to have a wonderful Christmas, and that you may enjoy this special time with those you care about!*

## Pt. III RENTAL

Jason K.

It's that time of year again when shops decorate with bright lights and play insipid holiday tunes non-stop. It also means that it is the perfect opportunity to rent something fun for a personal project or maybe to take family photos that you've been meaning to do all year. **When you pick up on the 24th (don't forget to be here before 12pm, as everyone here will be off like a herd of reindeer at 12:01) and return on January 4th by noon it will only be a two day rental charge.**

**Yes, that's ten days for the price of two!** We have quite a few monohead kits in rentals now that will be perfect to light the dark days of winter, or maybe try the new Nikon or Canon 70-200 f2.8 lens, the new Nikon 85mm f1.4G, Canon 17mm TS-E or 24mm TS-E tilt/shift lens. You could also rent one of our decorative new backdrops from Drop it MODERN.

We have some fun Profoto accessories that will fit onto the Profoto monohead kits available for rent. Try a magnum reflector for a good strong directional light or a beauty dish for something a little softer. If you want to go big, get the Giant! The Giant is a 7' parabolic reflector that will give you a huge light, creating soft shadows and distinct highlights, and it looks mighty impressive when you have it set up.

### New in the Rental Department

The **D7000** is a new mid-class DX-format camera with a compact body loaded with a number of advanced functions. The D7000 is equipped with a new Nikon DX-format CMOS image sensor and a new image-processing engine, EXPEED 2. The camera offers an effective pixel count of 16.2-million pixels and enables capture of high-definition images exhibiting superior image quality with extremely detailed rendering and rich tones with smooth gradations. With standard sensitivity range of ISO100 - 6400 and additional increases up to Hi 2 (ISO 25600 equivalent), the camera offers improved capability with shooting under dim lighting, such as in the evening or indoors, and also expands possibilities for expression with rapidly moving subjects. Come try it out! **\$125/day**, body only.

#### Canon 70-300mm f4-f5.6L USM

Canon's newest zoom has just arrived on my desk! This is a stunningly sharp lens with a very versatile zoom range, built with Canon's legendary 'L' lens quality. Shorter than Canon's 70-200 f2.8 & f4 lenses but with 100mm of extra reach, it can be your new best friend! **\$35/day**.



## Pt. IV ACCESSORIES

Maciej W.

### Camera Bags Sale

Yes, you've heard it right! Starting December 1st, Beau Photo will be having a **sale on all camera bags!** We'll be offering **10% off** on many brands throughout the month of December. Plus, a great selection of clearance Crumpler bags! Come! Look! Buy!



### Thank Tank Retrospective Bags

Update

We finally got our first shipment of the black Retrospective 10, 20 & 30 bags. Pinestone is still on backorder. We're hoping to get them in soon.

## Pt. V FILM

Dennis H.

### European Film December Sale

For the entire month of December Beau Photo will offer discount pricing on all of our film and paper products from Europe! These include brands such as **Ilford, Rollei, Efke, Bergger, Foma,** and our new darling **Impossible Project.**

*Come and check out the sale!*





## Pt. VI ALBUMS & FOLDERS

Barb B.

It's hard to believe that it's already DECEMBER! My goodness, this year has gone quickly, and what a year it's been! From the fabulous party that was the Olympics, through our long hot summer, and into this surprisingly early winter, it's been quite the year! We're holding our collective breaths to see if the weatherman's long-range prediction of snow, snow, and more snow will actually come true... But in the meantime, the ski hills are open early and the skiers and snowboarders are in 7th heaven.

Since the mountains look so pretty and Christmas is in the air, we're blowing out our inventory of **Christmas Cards** at the incredibly low price of **.50 per package**. Some are packages of 25 cards with envelopes, some are packages of 12 with envelopes. (You could throw away – I mean recycle - the cards and still save money just using the envelopes!) Various styles with various messages, the cards all have a self-adhesive strip to mount a photo (up to 5x7) inside. Supplies are limited to what's on hand, so if you need to match something you purchased last year, act soon!

We've stocked our shelves with as much product as we can for your busy season, but ask that you get your orders in as soon as possible to give yourself the most options. We still have a good number of the sample packs of new presentation idea items on hand, so if you're thinking about revising your offerings for 2011, please drop me a note and we'll send one out to you.

**Congratulate yourselves:** One of the items we showcased last month (the DPS [Digital Proofing System] 57 or 75 Black easel with slide-out CD/DVD tray) has already generated so much interest that we've added it to our stocked items.

*With my Warmest Wishes for a Safe and Blessed Holiday Season, and a hope for the New Year to be filled with Joy and Prosperity.*

# Pt. VII RENAISSANCE ALBUMS

Simon B.

## The ModBox Launch Date: December 1, 2010

An ingenious iPad/album box. Available as a deluxe presentation box upgrade in one of our luxurious silks. The Modbox is a handcrafted album presentation box that ingeniously blends both an iPad and a physical album into a single presentation piece. iPads are stored in a internal compartment inside the presentation box. Content can be viewed and manipulated from the front of the box. When the iPad is not in this box compartment, an acrylic screen with an image attached may be slid into the front of the Modbox.



## Renaissance Sale

15% Discount\* on the following in stock items until December 24th  
or when supplies last

Milano Stock Albums - all sale items are itemized below  
Revel in the ultimate marriage of elegance and versatility. Milano Albums offer the refined style of a capacity book with the flexibility and convenience of removable pages.



### Madison NL- Black - Embossed

MIL91-EM-12 <i>Large 12 pg</i>	Reg \$59.95	Sale \$50.95
MIL91-EM-12 <i>Large 15 pg</i>	Reg \$59.95	Sale \$50.95

### Madison NL- Black - 4x4 Square Opening

MIL91-SQ-12 <i>Large 12 pg</i>	Reg \$81.50	Sale \$69.28
MIL91-SQ-15 <i>Large 15 pg</i>	Reg \$81.50	Sale \$69.28

### Madison NL- Black - 4x4 Square Opening

MIL91M-SQ-12 <i>Large 12 pg</i>	Reg \$76.45	Sale \$64.98
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MIL91M-SQ-15 *Large 15 pg*

Reg \$76.45

Sale \$64.98

**Chelsea Leather – Black – 4x4 Square opening**

MIL80-SQ-12 *Large 12 pg*

Reg \$98.45

Sale \$88.60

**Milano Pages**

DLN8000BB *Large*

Reg \$5.78

Sale \$4.91

**Digital Stock Products in stock items only, while supplies last**

The CD Case RTB-CD45-OL

Reg \$31.00

Sale \$26.35

>> Running out of ideas?? Try the [Beau Photo gift cards](#). These come in any denomination, and can be used towards [anything](#) in the store at [anytime](#).

# \*CHRISTMAS HOURS\*

Beau Photo will be closed for Christmas at noon Friday December 24th, and return on Tuesday January 4th. Have a great holiday!

## Pt. VIII EVENTS

### **Mark your calendars !**

**Fusion 2011** will be held on **Saturday February 5th 2011.**

A DSLR Video show featuring : Rigs, Gear, lighting, Grip, sound mics and so much more.

*Stay tuned for updates*

### **Canon + Nikon Digital SLR Learn and Try Event**

Come try out an entire line-up of Canon and Nikon Digital SLR's, lenses, and flashes at this one day only event hosted by the Vancouver Photo Workshops. The event will begin with a short lecture by VPW director Marc Koegel.

*This event is sponsored by Beau Photo Supplies.*

### **Vancouver Photo Workshops**

December 14th, 2010. 6:30-9:30PM

[http://www.vancouverphotoworkshops.com/workshops/digital\\_SLR\\_learn\\_try.php](http://www.vancouverphotoworkshops.com/workshops/digital_SLR_learn_try.php)

### **ROBERT ADAMS The Place We Live, A Retrospective Selection of Photographs**

An exhibition with more than 300 photographs representing each of Adams' major projects.

Sep 25, 2010 - Jan 16, 2011

**Vancouver Art Gallery**

<http://www.vanartgallery.bc.ca>

### **ALAN SIRULNIKOFF On the Line**

A vibrant display of light, colour and texture.

Nov 17 – Jan 12, 2011

**The North Vancouver Community Arts Council**

Lynn Valley Main Library

<http://www.nvartscouncil.ca>

### **Creative Asia Photography Awards 2011 for wedding and portrait photography**

Launched in conjunction with the Creative Asia photography conference Jan 17 – 21, 2011 in

Kuala Lumpur. Online entries are now open to all photographers worldwide.

Entries close on December 15th.

Enter online at <http://awards.creativeasia.tv>