

NEWSLETTER

Prat makes your portfolios "Phat"!

Put some "Phlare" into your Presentation!

New portfolios now here at Beau Photo!

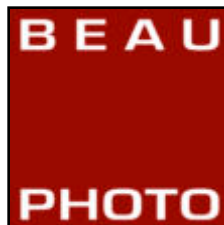
Prat presentation cases and portfolios are the newest addition to Beau Photo's line of products to help you stand out ahead of the competition. We are now carrying a wide range of products from Prat ranging from their economical **Slimbook** line to the "styl'n" **Pampa Collection**. The **Pampa** presentation books have covers made from soft bonded leather, are available in black or red and come with handles or with a leather clasp. They also have refillable pages to add or take away photos as you need, so you can tailor your portfolio to each prospective client. So if you are thinking of freshening up your portfolio, a **Pampa** book could add just a bit more class to your new presentation.



We also have the **Mode book** which has a leather like finish and refillable spiral binding. It comes with 12 archival crystal pages and has a capacity for 20. Still a very classy book, just a little more affordable. All the **Prat** books come in digital sizes as well so you don't have to conform to the traditional 4x5, 5x7 formats, and best of all they are now they're here at **Beau Photo**.

PRAT FOR WEDDINGS.

We now have samples of the **Viva** scrapbook album. These books are great for photographers who like the traditional look of a scrapbook. Photographs are attached with corners or pasted right to the page. The **Viva** albums have a 2.75



inch. square opening in the cover and tie closed with a ribbon. They're available in 8" x 8.75" for \$32.50 and 11" x 14" for \$42.50 they come in black, red, orange and purple. For the complete line available from **Prat**, go to their web site at www.prat.com

Prat: from Paris, Fr.

For 25 years, Prat Paris has been a worldwide leading manufacturer of professional quality presentation materials and stationery products. Skilled craftsmanship and unsurpassed quality control enable them to offer a lifetime guarantee against manufacturing defects.

You know now Prat is manufactured in Paris FR. But did you know?:

Vanc. is 7946 kms from Paris.

Over 2 mill. people live in Paris

The catacombs of Paris, originally Roman stone quarries, contain the skeletons of around six million people.

In Paris ratatouille was originally made with rats. Ok I made that one up!



HOLGA ALERT:

The New **Holga 120N!**

Still retaining all of those fabulous and unique features that made the **Holga 120S** world famous, this newly updated model, the **Holga 120N**, takes **Holga** photography to the next level. New features include a standard tripod mount (1/4 in.) and bulb selector for extra long exposures. Your film will now travel smoothly in either 6 x 4.5cm or 6 x 6 cm formats with the two plastic masks included. Also...no more broken fingernails...the format arrow on the back of the camera easily slides between 12 and 16 exposures.



The standard features from the **Holga 120S** still include: hot shoe flash sync, uses 120 roll film for 16 - 6 cm x 4.5 cm frames per roll or 12 - 6 x 6 frames. Perfect for classroom instruction, personal image-making and fine art photos. No batteries required!

Also new: the **Holga 120FN!**

Similar to the older 120SF model but with the same newly introduced features as the **Holga 120N**, this model comes with a built-in flash. Flash requires two AA batteries.

Serena

Film and paper sales

NEWS FROM "DA BACK"

Well it is that time again..... Out with the old & in with the new...

Hasselblad / Leica "BLOWOUT" pricing

	SALE	REGULAR
50mm CF Distagon f4	\$3749.00	\$4450.00
150mm CFi Sonnar f4	\$3999.00	\$4725.00
6093T Pro Shade	\$450.00	\$599.00
180mm CFi Sonnar f4	\$3999.00	\$5000.00
60mm CF Distagon f4	\$2399.00	\$3400.00
160mm CB Tessar f4.8	\$1995.00	\$3500.00
180mm CFE f4	\$4399.00	\$5300.00
120mm Makro Planar	\$3599.00	\$4799.00
A-12 Magazine (4)	\$699.00	\$1200.00
E-12 Magazine	\$899.00	\$1600.00
PME 90 Prism	\$1699.00	\$2149.00
PM 90 Prism	\$700.00	\$1200.00
503 cw Body (2)	\$2399.00	\$3100.00
501cm, 80cb, A-12 (3)	\$3499.00	\$4499.00
30mm Xpan f5.6	\$2999.00	\$3899.00
Leica 35-70 f4 R	\$1349.00	\$1846.00
Trinovid 10x25	\$459.00	\$599.00

Please note that most items are 1 only unless specified

Nikon D1x& D1 set \$2800.00 for both!

Nikon F5 (3 available) \$1300 (each)

Chris



	SALE	REGULAR
Leica R8 body	\$2299.00	\$2899.00
35mm f2	\$2100.00	\$2650.00
Trinovid 8x20	\$459.00	\$599.00

Canon 1D body (used 5/10) \$1500.00

Canon 1D body (used 7/10) \$2000.00

Pro Sales

ALBUM & FOLDER UPDATE.

LEATHER ALBUM DESIGN. PROOF BOOK INTRODUCTORY SPECIAL!!! 10% OFF IN AUGUST!!!

As reported in last month's newsletter, our first shipment of Deluxe Proof books (made by Leather Album Designs) has arrived. What makes them deluxe? They are constructed (in Canada), using the same deluxe durapelle fabric as our Renaissance and Mario Acerboni albums. They are available in black, white, and burgundy, so they coordinate beautifully with the deluxe album systems offered at Beau Photo. The inside covers are fully lined with moire silk, providing additional continuity. The 4x5/4x6 3-up (set up for 210 prints) sell at \$ 50.00 each, and the 5x5 2-up (set up for 200 prints) for \$ 45.00. Also I'll be away on vacation for the first two weeks of August, returning on the 15th. Please be kind to my coworkers.

Barb

Albums and Folder Sales

MINI RENAISSANCE ALBUMS ON SALE!

These precious little mini albums come complete with 5 peel and stick, black/black pages that can hold up to ten 2 x 3 or 3 x 3 photographs. They are absolutely perfect for baby pictures, wedding give-a-ways, or to make an album for your bride-to-be's maid of honor. With their handsome little dust jackets and individual boxes, these babies are sure to be a hit!

The sale prices for the mini albums are as follows:

The Wallet Booklet 2 1/2 x 3 Reg. \$9.50 Sale \$8.50

The Mini Booklet 3x3 Reg. \$10.50 Sale \$9.50



DIGITAL NEWS

Sensor Cleaning Article – Posted! (www.beauphoto.com/cleaning/)

Although nearly a month late, the digital-SLR sensor cleaning article I mentioned in the last newsletter is finally up. It turned out to be a much bigger project than anticipated. Happy reading and cleaning!

Inventory Reduction SALE – Canon EOS-1D Mark II Digital SLR (\$4800)

We have a little more stock on hand than we're comfortable with, so take advantage of a great price for a professional 8 fps, 8Mp body – a whopping \$600 off! Only while supplies last though...

Review EZDigiMagic DM180 Palm-Sized Portable Backup Device (\$449) (www.eznpn-usa.com)

What's smaller, faster, less expensive, has better battery life, the same size hard drive and to top it all off, a funnier sounding name than an Epson P-2000? Why, the EZDigiMagic DM180 from EZPNP-USA – what else! The DM180 is a diminutive little memory card backup drive which is about the size of an Apple iPod and less than half the size of the Epson P-2000. Like the P-2000, it sports a hefty 40Gb hard drive, has slots for 7 different types of memory card and a USB 2.0 connection for fast downloads to your computer. What sets it apart from its competition is size,

speed and battery life. With a built-in rechargeable Lithium-Ion battery, this tiny little drive manages to download a fast 1Gb CF card in a mere 7 minutes. In addition, despite its small size, its built-in batteries still managed an amazing number of downloads – I was able to download 20 full 1Gb memory cards on a single charge. The specs state only 60 minutes of copy-time per charge, but I managed nearly 140 minutes – more than double its rating! I'm not sure if that was a fluke or was somehow due to Lexar card I was using being more efficient than average, but it was very impressive battery life in any case!

Copying memory cards is a breeze – one button does it all. Press the button to power up the DM180, insert your memory card, press the button again to copy and when you are done, press the button again to power the unit off. What could be easier? Charging the unit is accomplished using either the included AC-adaptor or through your computer's USB port. A cigarette-lighter adapter to charge the unit in your vehicle is available as an option. The DM180 is available in both 20Gb and 40Gb models, but since the 40Gb model is not that much more expensive, we have decided to only stock the larger one.

After copying twenty 1Gb cards to the DM180 and then immediately copying all 20Gb of data over to my desktop G5 Mac, the unit was barely warm to the touch. In addition, none of the copied data had any errors and all files were successfully opened (thumbnails generated) in Adobe Bridge. You really need to see one in person to appreciate its small size and be impressed by its performance. Are there any downsides? Well, it is only a backup/download device and not a viewer. It has an LCD display for status information only, so you cannot view any of the images you have downloaded. Not having a big colour LCD (like the Epson P-2000) does give it a significant advantage in size, weight and battery life though. Lastly, it is a hard drive, so you need to treat it as gently as you would a laptop computer. All in all, the DM180 would be an ideal backup device when you're traveling with your digital camera. No wonder it won a DIMA Award as one of the Innovative Digital Products of 2005 at the PMA trade show this year!

Calendar

Crumpler contest winners!

Anyone who bought a **Crumpler** bag certainly is a winner in our eyes, but the winner of the **One million dollar... Bag** was the lovely Miss Lida Cheung. The second prize went to the talented Pedro Catalan. Thank you everyone who entered!

Close-up Canada:

Lomo photo exhibit

Don't forget to come out to the party at Gamma Pro August 5th where the prizes will be awarded.

PPABC

2005 Provincial Convention

October 1 - 4, 2005

This convention lands on the 60th anniversary of PPABC and promises to deliver the same outstanding speakers, trade show, social events and print salons of conventions past.

www.ppabc.com

Albert Normandin "So Far"

There will be a show of Albert Normandin's work at the **Sugar and Sugar Gallery** 99 Powell Street, Vancouver. The show will be on display Monday to Friday from 10am to 5pm, Sept. 5th till Oct. 14th.

There will also be a **Silent Auction Party** on September 20. Proceeds to benefit the ALS Society of BC.

This will be a great event for all to

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