



photograph by arseni khamzin

## **Beau Newsletter // April 2012**

*Now offering Film Processing*

*Canon 5D-MKIII / Fuji X-Pro I*

*We are closed on April 6 & 9th for Easter Weekend*



## FILM / ANALOG NEWS

ARSENI K.

### NOW OFFERING FILM PROCESSING!

In partnership with CustomColor Pro Lab, Beau Photo Supplies is now accepting film for processing at our store. We are offering competitive pricing on film processing and scanning as well as the convenience of our location.

For the month of April - get 30% off scanning and 10% off the film processing prices below! Please see our website or come into Beau for scanning prices.

#### **C41 processing Dip & Dunk**

Push / Pull

*Push +3 stops maximum in 1/4 and 1/3 increments*

*Pull -1 stop maximum in 1/4 and 1/3 increments*

Film size / Service	prices
<b>135 - 24 exp.</b>	\$ 4.50
<b>135 - 36 exp.</b>	\$ 4.95
<b>120</b>	\$ 4.50
<b>220</b>	\$ 9.99
<b>4 x 5</b>	\$ 5.00
<b>5 x 7</b>	\$ 7.00
<b>8 x 10</b>	\$ 11.00
<b>110/120/126/127</b>	\$ 6.00
<b>front / end clip</b>	\$ 5.50
<b>push / pull</b>	\$ 3.00
<b>cross process</b>	\$ 5.00
<b>C41 dev. &amp; contact</b>	\$ 13.99

#### **E6 processing Dip & Dunk**

Push / Pull

*Push +3 stops maximum in 1/4 and 1/3 increments*

*Pull -1 stop maximum in 1/4 and 1/3 increments*

Film size / Service	prices
<b>135 - Dev Only 24 exp.</b>	\$ 6.99
<b>135 - Dev Only 36 exp.</b>	\$ 8.50
<b>135 - Dev &amp; Mount 24 exp.</b>	\$ 10.99
<b>135 - Dev &amp; Mount 36 exp.</b>	\$ 14.99
<b>120</b>	\$ 8.50
<b>220</b>	\$ 13.99
<b>4x5</b>	\$ 5.00
<b>5x7</b>	\$ 7.00
<b>8x10</b>	\$ 12.00
<b>11x14</b>	\$ 22.00
<b>front / end clip</b>	\$ 5.00
<b>push / pull</b>	\$ 3.00
<b>cross process</b>	\$ 5.00
<b>E6 dev. &amp; contact</b>	\$ 16.49

#### **B+W processing Dip & Dunk**

CustomColor uses Kodak X-tol developer

Push / Pull - unlimited stops

Film size / Service	prices
<b>135/120/110/126/127</b>	\$ 6.00
<b>220</b>	\$ 12.00
<b>4 x 5</b>	\$ 5.00
<b>5 x 7</b>	\$ 7.00
<b>8 x 10</b>	\$ 11.00
<b>front / end clip</b>	\$ 5.00
<b>push / pull</b>	\$ 3.00
<b>B+W dev. &amp; contact</b>	\$ 13.99

**EKTACHROME FILM DISCONTINUED**



After over 70 years in production, Kodak has now discontinued their Ektachrome Reversal Film lines. E100G and E100VS will be no more, and Fuji Slide Films are taking their place.

We have ordered a large amount of E100G and E100VS in 35mm for anyone looking to buy up existing batches of the film - dated fresh until 10/2013. Come in and grab yours while supplies last!

*E100G 135-36: \$14.59*  
*E100VS 135-36: \$14.59*

**E-6 / C-41 SELF-PROCESSING KITS**

Beau is now carrying Arista C-41 and E-6 film processing kits for the enthusiasts who wish to try their own color film processing at home.

These easy to use kits come in 1qt sizes supplied with all the chemistry you need to get started.

*Arista Rapid C-41: \$44.29*  
*Arista Rapid E-6: \$53.78*

**SHORT-DATED FUJI INSTANT FILM**

We have a batch of Fuji instant packfilms that expire at the end of March. These films have

been stored in a refrigerated setting and are now 15% off for the month of April. Come in and get yours today.

*FP-100B - \$14.99*  
*FP-3000B - \$12.99*  
*FP-100 C45 (4x5") - \$32.12*

**POLAROID 600 ORIGINAL**

We are also stocking an extremely limited amount of Polaroid 600 film. This is a hard to find item and we are matching online retailers' prices.

Limit 3 per customer.



*Polaroid 600 Original - \$42.00*

**WORLDWIDE PINHOLE PHOTO DAY**

Sunday, April  
 29th, 2012 - Get  
 10% off all pinhole  
 cameras in store  
 for the month of  
 April!



**Worldwide Pinhole  
 Photography Day™**  
 April 29, 2012  
[www.pinholeday.org](http://www.pinholeday.org)

## DIGITAL NEWS

MIKE M.

### ***Nikon D3X on Sale (\$6640)***

With the massive popularity of the new D800, we feel it's time to move some D3X inventory by putting an aggressive sale price on it. The regular price on it was \$7399 but for April we are putting it on sale for \$6640 (*while supplies last*) If you need a high megapixel Nikon, in a body that is even more pro oriented than the D800, then this is the camera for you.

Rent the D3X and get up to two days worth of rental charges toward the purchase price as well. Starting April, we have dropped our D3X rental pricing significantly!

### ***Adobe Lightroom v4***



Our inventory of Lightroom 4 upgrades and full versions are due the first week of April. Lightroom v4 is a significant upgrade with many new features and enhanced abilities to adjust images in many more dramatic ways than ever before. In addition,

v4 boasts a new mapping and geotagging module which makes it easy to auto-tag images with longitude and latitude using GPS track log data. The print module has been enhanced as well and you now have the ability to preview an image for printing, or print proofing. This allows you to get a much better idea on how an image will print, what the gamut limitations are of your paper & ink combination and how much loss of contrast you might have, allowing you then to perhaps tweak an image specifically to optimize for a particular paper.

There is a 30 day trial version available direct off Adobe's website for you to evaluate and if you decide you'd like to buy it, drop buy Beau Photo and pick up a boxed copy for yourself!



### ***NEW! Canon EOS-5D Mark III (\$3739)***

After a long wait for an announcement of a successor to the 5D Mark II, and then only a short wait after the announcement was finally made, the new Mark III is indeed now available for sale and for rental. As of this writing, our first shipment is already sold out but hopefully we'll get more soon.

I have had an opportunity to shoot with the new Mark III and came away very impressed. There are substantial improvements in ergonomics and in how the camera operates. As far as image quality, it does seem improved to me with better dynamic range and cleaner high ISO results than the Mark II. The slight resolution increase is not really noticeable though.

For more details and a preliminary image gallery, please see our blog here:

<http://beauphoto.blogspot.ca/2012/03/canon-eos-5d-mark-iii-preview-images.html>

**NEW! Fujifilm X-Pro1 (\$1699)**

The new “rangefinder style” X-Pro1 has hit our shelves. I had a chance to use a pre-production model recently and based on even the pre-production unit, I can already say that the dynamic range, colour and sharpness of this new sensor is superb. In addition, high ISO noise was so well controlled that I would compare its results to those from a full-frame Nikon D3s, at least up to ISO 3200. I will do some more detailed comparisons once I have a production camera to test.



Watch for my review and images here:

<http://beauphoto.blogspot.ca/2012/03/fujifilm-x-pro1-review-images.html>

***New Cameras, lots of them!***

The Canon 5D Mark III, the Nikon D4, the Nikon D800 and likely even the Fujifilm X-Pro1... all cameras that have started shipping or are imminent. Are you on our pre-order list? Well unfortunately some of these new cameras are extremely constrained and in some cases we only got a very small percentage of what we had ordered. If you already received your new camera, I hope you are enjoying it! If you are still waiting I urge patience and as I find out more, I will let people on my lists know!

***Cinevate Sale Extended, while supplies last!***

We still have inventory on hand of items that we bought during the big Cinevate sale last month.

If you didn't get the slider you wanted, or other Cinevate items we might have, give us a call and we'll let you know if we still have one at the sale pricing! These sale items will be roughly 25% off the regular price, so the savings could be substantial!

***Wacom Intuos 4 Clearance***

With the Wacom Intuos 5 tablets now shipping, we are clearing out our existing Intuos 4 stock. We have medium and large Intuos 4 tablets left



at \$339 and \$449 respectively. While the new Intuos 5 tablets do have the benefit of also being multi-touch, what Wacom has done is remove the very cool and useful OLED displays beside the buttons on the tablet.

With the Intuos 4 medium and large, at a glance you can see what functions have been assigned to their buttons, but on the Intuos 5 they have left out these displays entirely. There is now an on-screen popup display identifying the buttons but the always on, glowing OLED displays were very cool I thought. If this OLED function display feature is something you'd like to have on your tablet, then don't wait long as the Intuos 4 stock is nearly gone. Call us ASAP!

## PRO SALES

KEN S.

I am finally catching my breath post Fusion 2012, slowly getting back to the routine. You should check out my Fusion wrap-up post on our blog : <http://beauphoto.blogspot.ca/2012/03/fusion-2012-recap.html>. There is a really cool time lapse (thanks Mike! ) Again thanks to all who came out to make this event our most successful ever!

As part of Fusion 2012 we now have a lot of new cool DSLR video gear to sell and rent. Check out Jason's rental section for details on new rental gear. But for those who want to own their toys... we now have high-end headphones from Sennheiser that will help you critically monitor the sound you are recording for your videos. We have a great selection of ZOOM handy recording devices: H1, H2n and H4n and accessories. We have just received a shipment of Røde mics and wind screens. We also have a great selection of Cinevate sliders some of which are still on sale (see Mike's Digital post).

We are expecting our shipment of Steadicam MERLIN 2 any day now as well as our new line of Tiffen ND+Ir filters.

We decided to carry over some sale prices for those who are still looking for a great deal:

### **Sennheiser MKE 400:**

Rugged, compact and versatile for great video sound. This is a great compact shot gun microphone for cameras with a hot shoe mount and external microphone input. Features; Rugged all-metal housing, maximum side noise rejection, optimized for video recordings, switchable sensitivity for long and short distances, switchable wind noise filter, approximately 300

hrs operating time (from a single AAA battery), integral shock-mount for rejection of handling noise, foam windshield included.



Check out more at: [http://www.sennheiser.com/sennheiser/home\\_en.nsf/root/spec\\_mke400](http://www.sennheiser.com/sennheiser/home_en.nsf/root/spec_mke400)

*Regularly \$279.95*

*Super sale price: \$215.95*

### **Beachtek DXA-SLR**

The DXA-SLR gives you everything you need to connect professional audio gear to your camera to capture superb sound. The DXA-SLR is very easy to set up and use. The Good/Peak signal indicators show the ideal input levels at a glance while the headphone output lets you monitor what you are recording. The enhanced AGC Disable feature works even better at controlling the wild swings of the Auto Gain Control that plague most cameras. This dramatically reduces the noise during quiet moments of recording allowing you to record two channels of clean audio. You can also monitor the playback audio from the camera. Fits neatly under any camera and can also be mounted to a tripod. Operates on one 9 volt battery.



*DXA-SLR Reg. \$399.00 / Sale \$349.00*

*Bonus : Free multi mount a 89\$ value*

*DXA-5DA Reg. \$329.00 / Sale \$299.00*

*Bonus : Free multi mount a 89\$ value*

So even if you did not attend Fusion 2012 you can reap some of the great benefits!

**10% off Consignment and Used Film Cameras:**

We have a great selection of film cameras right now so come in and check out all the Nikon, Pentax, Contax, Minolta, and Yashica cameras. Also for the month of April take 10 % off all film cameras! Come in while the selection is best!

## RENTALS

JASON K.

**4 Day Easter Weekend Rental Alert!**

Pick up Thursday, April 5th and return your items on Tuesday April 10th - bonus 2 days for free!

**New for rent!**

**Nikon D4**

Yes! After a long wait, the Nikon D4 is finally here! This camera is an amazing piece of engineering that is virtually guaranteed to help you make the best images possible. With 10fps with full AF & AE (11fps in manual mode), this is a sports shooter's dream, and with its 100~12,800 ISO normal (50~204,800 ISO extended) range, this is also the concert & wedding photographer's Holy Grail of image making. \$300/day.

**Canon 5DmkIII**

Another long awaited camera, the Canon 5DmkIII is an improvement over the still great 5DmkII in many aspects. The video quality is improved, as are the audio controls. The 61 point AF system is noticeably more accurate and faster (61 points vs. 9!) and the 63 zone me-

tering promises more accurate metering. Frame rate has been improved to 6fps, up from 4fps. \$225/day

**Cinevate Atlas FLT Vertical Slider Kit with Counterbalance**



We have listened to our valued customers who have been bugging us for a vertical slider kit of some sort, and we have complied! We have just taken delivery of the Cinevate Atlas FLT All Terrain Vertical Kit for those of you that need that special vertical shot. This will open up an entirely new dimension to your video production value. \$50/day

**Film Bodies - 10% off during April**

I have recently noticed more and more clients interested in shooting film lately, and I would like to take this opportunity to remind you that Beau Photo does rent film cameras. We have everything from Nikon & Canon 35mm film SLRs to Mamiya & Hasselblad medium format cameras up to 4x5 and 8x10 large format cameras.



## RENAISSANCE ALBUMS

SIMON B.

### *ESSEX BOOK Sample now in Store!*

Next time you visit us ask to see our new Renaissance Essex Book, it's a fresh and innovative thin page book, designed and crafted with seamless panoramic prints and a focus on clean lines and simplicity. Later this month we will receive even more samples from the factory such as the new "metallic page album," aluminum cover album and new swatch sets.

BEAU Photo & Renaissance Albums will be attending two shows this month: I hope you can make either the East or West coast shows.

*PPOC 43rd Annual National Conference*  
 April 21 - 25, 2012 in Halifax, NS  
<http://www.halifax2012.com/>

*Canada Photo Convention 2012*  
 April 24 - 25, 2012 in Delta Burnaby Hotel, B.C  
<http://canadaphotoconvention.com/>

## PRESENTATION PRODUCTS

BARB B.



I hope you're not too jealous.. I've returned from 3 weeks in Belize, under mostly sun-drenched conditions (there were several days of torrential rains and high winds due to the tornadoes and hurricanes in the Southeastern States and Cuba). I've got about 10 GB of photos of birds, animals, Mayan Ruins, and amazing scenery to sift through in the coming weeks.. a couple of tough personal goals were accomplished (I finally captured both a howler monkey and a Montezuma's Oropendula with my new long lens Canon PowerShot SX40HS 'Stalker' Cam), and we had some fun flights in very small aircraft around the country.



Many studios are planning their Grad presentations at this time. If you're looking for Certificate folders or folios to be branded with school logos, or have portrait packages to present, don't hesitate to send me your specifications and I'll give you as many options as I can. If you already have the stamping dies, we can send them to your factory of choice to be used; the dies can either be left on-premises for future use, or returned to you.

We carry in stock, photo mounts from Economical to Deluxe quality: Panel mounts, Easels and Folders from 2x3 right up to 8x12 in various colours and cardstocks. We still stock folders for 'proof' sizes for both 35mm and 120mm film for you purists, as well as the standard enlargement sizes up to 8x10 & 8x12. We don't stock 11x14 folders any more, but I can special order them as needed.

Happy Easter!



## ACCESSORIES

MACIEJ W.

### *LowePro* Fastpack 350



If you're looking for a nice good size bag, with quick access to your gear, as well as one that will hold your laptop, LowePro Fastpack 350 is your answer.

This bag will hold a pro DSLR with lens attached (up to 70-200mm f/2.8), as well as 2-3 additional lenses and other bits and pieces. On top of that, it will fit your 17" laptop! And we all know how hard it is to find a good bag that will accommodate all these needs.

**\$125.95**

### *Tamrac* Filter Case

We have brought in a great little Tamrac filter case. It provides a quick access to three filters (up to 77mm) held in separate, foam-padded slots. You can attach it to the shoulder strap and backpack harness of Tamrac's



compatible products (and most other brands of bags too).

**\$12.95**

## EVENTS

*Come join Beau Photo at these great events!*

### { PPOC Canadian Imaging Conference and TradeShow }

5 days of fantastic seminars along with the largest 2-day photographic trade show in Canada

April 21-25th / Halifax, Nova Scotia

<http://www.halifax2012.com/>

### { Speedlight Intensive Workshop }

An intensive workshop under the guidance of two photographers using models!

April 29th, 2012 - 12:30 - 4:30pm / Vancouver

Visit <http://kalemphoto.com/photographer/> for more details.

### { The Canada Photo Convention }

Join us at this exceptional event with multi-award-winning speakers to inspire and teach you.

<http://canadaphotoconvention.com/>

April 24-25th 2012 / Burnaby, BC

LESS THAN 25 TICKETS REMAINING

### { Image Explorations }

This is a week of dynamic professional development (with top instructors from North America), fun, and fellowship with people who believe that photography is a passionate and rewarding career.

July 15-19, 2012 / Shawnigan Lake School

<http://www.imageexplorations.com/>

### { Worldwide Pinhole Photography Day }

*Sunday, April 29th, 2012* - to celebrate, Beau Photo is offering 10\$ off pinhole cameras during April.

See more at <http://www.pinholeday.org/>



CANADA PHOTO CONVENTION  
APRIL 24-25 2012  
FROM 9AM-9:30PM  
AT THE DELTA BURNABY HOTEL IN BURNABY, BC

**PRESENTATIONS BY THE WORLD'S TOP WEDDING  
PHOTOGRAPHERS:**

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CHRISMAN STUDIOS  
DQ STUDIOS  
CHRISTINA CRAFT  
JVS  
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